

O.T3.3 Trainings for stakeholders on AoE responsible green destination





PROJECT CO-FUNDED BY THE EUROPEAN UNION FUNDS (ERDF, IPA)



**Project** Responsible Green Destination Amazon of Europe

**Acronym** Amazing AoE

**Duration** 1.7.2020 – 31.12.2022

Website http://www.interreg-danube.eu/approved-projects/amazing-aoe

**Work Package** WP T3 Establishing the AoE Destination: model and strategy validation

**Activity** A.T3.3 Training the stakeholders for responsible green destination

**Output/Deliverable** 0.T3.3 Trainings for stakeholders on AoE responsible green

destination

**Author** Stefanie Dolzer

E-mail <u>sdolzer@trail-angels.com</u>

**Institution** Trail Angels GmbH

**Date** 16.12.2022



# **INDEX**

1.	Int	roduction	4
2.	Pro	ocess implementation	5
3.	int	ernal trainings	7
	3.1. Ltd.	Amazing Moments West Pannon Regional and Economic Development Public 8	: Nonprofit
	3.2.	Amazing Moments Koprivnica Križevci County	11
	3.3.	Amazing Moments Tourism Board Međimurje	13
	3.4.	Amazing Moments Varaždin County	15
	3.5.	Amazing Moments Osijek-Baranja County	18
	3.6.	Amazing Moments Association for nature and environment protection Green	Osijek20
	3.7.	Amazing Moments Municipality of Apatin	21
	3.8.	Amazing Moments City of Sombor	24
	3.9.	Amazing Moments CROST Regional Development Nonprofit Ltd	26
3.10.		Municipality of Velika Polana	30
	3.11.	Die Oststeirische Städtekooperation	33
4.	Ex	ternal Trainings	37
	4.1.	Municipality of Velika Polana	47
	4.2.	West Pannon Regional and Economic Development Public Nonprofit Ltd	57
	4.3.	CROST Regional Development Nonprofit Ltd	76
	4.4.	Tourism Board Međimurje	106
	4.5.	Osijek-Baranja County	121
	4.6.	Koprivnica Križevci County	129
	4.7.	Varaždin County	141
	4.8.	Municipality of Apatin	151
	4.9.	City of Sombor	169
	4.10.	Die Oststeirische Städtekooperation	203
5.	Re	sults and Outnuts	208



# 1. INTRODUCTION

The Amazon of Europe (AoE) is the largest natural river system in Central Europe. Amazing river landscapes along Mura, Drava and Danube are protected as the world's first UNESCO 5-country biosphere reserve. Under UNESCO protection, biosphere reserves are model regions where nature conservation goes hand in hand with sustainable regional development. However, despite over 20 years of efforts in protecting the area, the 11 border regions of AT, SI, HR, HU and SR are underdeveloped, facing loss of jobs and emigration.

Amazing Amazon of Europe (AAoE) is the follow-up project of the Amazon of Europe Bike Trail (AoE BT), joining the efforts of 5 countries for sustainable economic development of the region based again on valorization of natural and cultural resources. With the AoE BT a joint integrated solution for sustainable biking tourism in the Amazon of Europe destination was implemented, while preserving the environment. Now the development of this region is once again pushed by creating further signature products. The goal for the developed signature products of the AoE destination and within the AAoE project can thus be described as followed, in the spirit of a new and intensive partnership between tourism and nature conservation:

- Development of the AoE region through sustainable tourism
- Valorization and protection of the five-country biosphere reserve

To further develop AAoE as advanced flagship sustainable product and unique brand, several organizations from the area will continue to the organizational and informational system, resulting in a joint bookable product with clear unique selling proposition of incredible riverine landscapes, cultural and culinary aspects. Based on nature-oriented visitor guidance, existing restrictions in the water and recommendations for visitor infrastructure are considered in the realization of the AoE River Journey. With the AoE Amazing Moments natural, as well as cultural and culinary highlights are inspected and will be put together to an additional bookable product to push the region.

Skills and knowledge of public and private organizations will be also enhanced by their trainings on sustainable tourism within the AAoE stakeholder trainings during the project. Those trainings are building up on the already implemented and realized AoE BT Academy achievements of the previous periodes. Thus, the project will implement the joint vision of living rivers for people and nature and establish the AoE destination as one of the top destinations in Europe for sustainable eco-tourism.

Main purpose of this project is to set further regional impulses for the sustainability of the whole region. The AoE BT represented the first step into this direction. The three follow- up signature products, AoE River Journey and the



AoE Amazing moments nature and culture & culinary will continue in this path to reach the overall vision of the AAoE project.

## 2. PROCESS IMPLEMENTATION

The implementation of trainings for stakeholders is based on the training curriculum D.T3.3.1. Within those trainings, stakeholders of public organizations as well as service providers will be trained within different topics which are needed for the further development of the AoE destination. Including internal and external experts, stakeholders and service providers will have a minimum of two trainings within the following spectrum:

- internally provided training covering different topics like: joint transnational destination, responsible travel, customers' expectations, destination management, joint products, quality of services, capacity building, etc.
- external trainings in marketing and social media, storytelling or other relevant knowledge which is missing e.g., language courses, etc.

Based on the gap analysis in D.T3.3.1 and the needs of the stakeholders and service providers, the type of training is carefully selected.

For the internal training the focus was put on capacity building within a train the trainer program. For this purpose, all the regional partners were included in the development process of the Amazing Moments, by the Trail Angels. In particular, in form of trainings on the field during the Amazing Moments testing. The aim was to train them on how to develop an Amazing Moment: what is the procedure behind it, what to focus on and what to check. Therefore, Trail Angels developed an Amazing Moments information sheet, which builds the guideline for this training. In the end of this internal training the regional partners will have the know-how, to develop and implement further Amazing Moments their self, which will be crucial for the future success of the development of the AoE destination.

This activity is very tight connected with the activity A.T2.4 developing flagship tourism products which is reported in the output O.T2.3. The first steps of the internally provided training, capacity building in form of a train the trainer program, is focusing was implemented in the months between May and July.

Step 1: finding out potential Amazing Moments in close cooperation with the regional partner; additional research by Trail Angels

Step 2: further development of the given ideas, pre-evaluating the potential

Step 3: scheduling a testing tour covering the partners in Croatia, Hungary and Serbia (Austria and Slovenia will be tested in the second round in July)

Step 4: in field trainings of regional partners and service providers on each potential Amazing Moment. Trainings focused on service quality, building up a story, collecting product and booking relevant information, improving overall product quality.



Step 5: one on one meetings (online) with each regional partners and partly service providers to talk about the seen and learned, evaluating each Amazing Moment, defining weaknesses and how to solve it

Step 6: finish the development of Amazing Moments and make them ready to book

The external trainings vary a little bit more, but most workshops were focused on building up marketing skills. Therefore, the external expert Jaka Oman was invited to train the local service providers on how to use storytelling as an effective marketing tool for responsible tourism. Part of this training was to ensure that everyone in the AoE destination knows the Amazon of Europe story and can transfer it to others. Within this it is crucial, that each local service providers connects their own story, with the greater story of the AoE destination. One crucial fact, which was covered with this external training as well, is to intensely activate local tourism experts, professionals, and service providers to become the AoE ambassadors who understand the story, shares the values and knows the benefits of being part of something so powerful like the new AoE destination. Some of the partners took chance to implement even more external trainings focusing on different topics which are suggested within the training curriculum.

More details like attendance lists, pictures, and more to each event report of the regional partners you find in their submitted event reports of the external trainings.



# 3. INTERNAL TRAININGS

As described in chapter 2 the trainings for stakeholders where primarily divided into two parts, internal and external provided trainings. As for the internal provided training Trail Angels decided to focus on capacity building within a train the trainer program to give important know-how for developing tourism product to the regional partners and to teach service providers in service quality and storytelling, to enable them getting competences which are crucial for the future development and success of the destination.

The agenda of the trainings has been the following:

- Meeting the service providers
- Checking the facilities of Amazing Moments
- Testing the Amazing Moment
- Checking service quality
- Improving product quality
- · Working on story telling
- Filling out the information sheet to collect all product and booking relevant information

This training was realized with all the regional partners besides Die Oststeirische Städtekooperation. For Die Oststeirische Städtekooperation we saw more need within another topic so Trail Angels held an internal workshop with different service providers of South Styria. The joined workshop dealt with the topic about the further potential of the South Styrian region within the AoE destination, how to develop the participation even further and how to profit from it.



# 3.1. Amazing Moments West Pannon Regional and Economic Development Public Nonprofit Ltd.

A.T3.3 Training the stakeholders for responsible green destination

O T3.3 Implementation of trainings for stakeholders: public organizations and service providers

Date of event: 16th of May 2022

Location of event: Lovászi, lakótelep, 8878 Ungarn and Alkotmany u. 9, 8834

Murakeresztur

Number of participants: 7

#### **Short summary of event:**

In the scope of A.T3.3 Training the stakeholders for responsible green destination Trail Angels held the stakeholders trainings with regional partners and service providers as shown in the general agenda in chapter 3.

In case of West Pannon Regional and Economic Development Public Nonprofit Ltd., two places and service providers were visited. The bunker, which will be renovated in the near future to make it accessible to guests, and the Edith, which is offering pottery workshops. Both activities were seen as potential Amazing Moments during the planning process.

The main goal was to present the destination and the project with all its facts, goals, missions, tourism flagship products and the idea behind the further two flagship tourism products. But also, to check the product and service quality, the storyboard of this experience, options to cooperate, to experiencing this "Amazing Moment" and to finally fill out the information sheet as part of the deliverable of this work package. Through all those steps the regional partner was totally integrated, to teach the regional partners all the skills they need, to be able to develop Amazing Moments independently in the future. A PowerPoint presentation was used to cover the first part of the workshop. The second part was more interactive designed.

Two stops have been covered within the  $16^{th}$  of May. The bunker was visited. Unfortunately, it will not be ready renovated till the end of this year, so we decided to not develop it further in the end.

The second stop was very successful. The training was accomplished successfully and the pottery workshop will be further developed and ready to be implemented by the end of this project.

#### Targeted groups at event (fill in the table):

IMPORTANT: Please count organizations not people.



TARGET GROUPS	VALUE REACHED	REACHED ORGANIZATIONS	ALREADY REPORTED IN PREVIOS REPORTING PERIODS (yes/no)
Local public Authority		1	
Regional public Authority			
Sectoral agency			
Interest groups including NGOs			
SME		1	
Infrastructure and (public) service provider			
National public authority			

# **Attendance list:**



ATTENDANCE LIST				
Project	Responsible Green Destination Amazon of Europe			
Type of meeting	Output 0.T.3.3: Trainings on responsible green destination Amazing AoE - Implementation of trainings for stakeholders: public organisations and service providers			
Place and date				

	Name and surname	Organization	Signature
1	MAITE DEA'L	WEST PLLINE NOLDEDFIT LTD.	1
2	SIMON ANDRA'S	LOVA'SZI KÖZSÉÉ ONKORMA'MYAR	Ginos Anhos
3	LAURA KOPULIOVIČ		Dung Donner
4	Etylenia Dole	Trailmore Solt	Selection
5		. 0	+
6			
7			
я			
9			
10			

Information on data protection (in accordance with Art. 13 perc. 2 and years 2 GDPA): Four face will only be used in the course of the exect and is presented and execute the experience for expecting the sect. This have the right to account ratify, determine that presenting of the present data renormed. The right state presenting and here the right to date to explore the course.

The right of great and is the competency advance,

With your signature on the list of participants you confirm to take not of the data protection information and agree in the storage and proceeding of your personal data. Additionally, you allow the age of photos of you for personal and publication on for the Responsible Creat Destination Amount of Europe project.





ATTENDANCE LIST				
Project	Responsible Green Destination Amazon of Europe			
Type of meeting	Output 0.T3.3: Trainings on responsible green destination Anazing AoE - Implementation of trainings for stakeholders: public organisations and service providers			
Place and date				

4 Name and surname	Organisation	Signature
1 MATE DEAK	WOST PANER NONDRESTELD	DAK
2 HERMAN EDIT	POITER	Meman Edit
1 LAURA KOPINOLIC	Iskriya	down Kapymanic
1 Stefani Doly	Trail angels Gut	SAFE
6	99.	-
7		
,		
10		

Symmetries are delta production (% occurrence with text. 32 parts. 3 and parts. 2 SEPE). Their data will wish in sood in the source of the next and is proceed and standard by the employment density responsible for a specific part of the specific parts of the processing and bear all or proce

Will pase agreemen in the list of pertainment, yet confirm to take more of the data presention inflore with and agree to the correspond proceedings of year personal data. Additionally, you date the use of plant for productional and publication was for the disquessible from Destination America of Europe, polytics.











# 3.2. Amazing Moments Koprivnica Križevci County

A.T3.3 Training the stakeholders for responsible green destination

O T3.3 Implementation of trainings for stakeholders: public organizations and service providers

Date of event: 17th of May 2022

Location of event: Ul. bana Josipa Jelačića 139, 48323, Hlebine, Kroatien

Number of participants: 8

# **Short summary of event:**

In the scope of A.T3.3 Training the stakeholders for responsible green destination Trail Angels held the stakeholders trainings with regional partners and service providers following the general agenda as shown in chapter 3.

In case of Koprivnica Križevci County, two places and service providers were visited. The Naïve Art workshop, which was led my two known and local artist and Vinarija Matocec, a famous winery with a special wine, grown in the soils of Durdevac sand dunes.

The main goal was to present the destination and the project with all its facts, goals, missions, tourism flagship products and the idea behind the further two flagship tourism products. But also, to check the product and service quality, the storyboard of this experience, options to cooperate, to experiencing this "Amazing Moment" and to finally fill out the information sheet as part of the deliverable of this work package. Through all those steps the regional partner was totally integrated, to teach the regional partners all the skills they need, to be able to develop Amazing Moments independently in the future. A PowerPoint presentation was used to cover the first part of the workshop. The second part was more interactive designed.

Two stops have been covered within the 17<sup>th</sup> of May. Both Amazing Moments will be further developed to become one of the new flagship products of the Amazing Amazon of Europe project.

# Targeted groups at event:

TARGET GROUPS	VALUE REACHED	REACHED ORGANIZATIONS	ALREADY REPORTED IN PREVIOS REPORTING PERIODS (yes/no)
Local public Authority			
Regional public Authority			
Sectoral agency			



Interest groups including NGOs		
SME	3	
Infrastructure and (public)		
service provider		
National public authority		

# **Attendance list:**



ATTENDANCE LIST				
Project	Responsible Green Destination Amazon of Europe			
Type of meeting	Output 0.73.3: Trainings on responsible green destination Amazing AoE - Implementation of trainings for stakeholders: public organisations and service providers			
Place and date				

	Name and surname	Organisation	Signature
1	ZCATKO KOLAREK	PRIVATIVI ATERIER - GALERISA	Flydin
2	STIEPAN POUGRAC	SLIKAR - OPA-ROWERS BLEEDSTRE'S ROTONAHIZA	Je de
3	URSKA DOLINAR	ISKRIVA	D.J.
4	HAR HOLD days	44年	lyde M.
5	VLADIMIR SHEFA	Ulit	16
6	LAURA KOPUNDINIE	ISKRIVA	Laura Comunic
7	Sidow Dohn	Tree Angels Compett	Stand
- 8		0	1
9			
10			

Information as data principles (in extending the extending to the complete with the LTD part of end part 2 GEPEC. The view solidard is a work in the control of this complete and in the control of the extending to the extending

With pure registative in the De of participation per confirm to take using the data protection depression depression as the compact processing of your personal data, deliableads, you of one data are gloves of some modes.



ATTENDANCE LIST				
Project	Responsible Green Destination Amazon of Europe			
Type of meeting	Output O.T3.3: Trainings on responsible green destination Amazing AoE - Implementation of trainings for stakeholders: public organisations and service providers			
Place and date	100000000000000000000000000000000000000			

	Name and surname	Organisation	Signature
1	MARIZEN MARYON	VINARDA MATRICEC	0
2	LESVA DOLINAR	ISKRIVA	MA
3	MORINGIA diadio	KKZ	lu.
4	VLADINAL SAREY	445	
. 5	LAURA KOPUNOVIO	ISKRIVA	Laury Kopinović
- 6	Stefanstolm	Trad Angel Gridt	SAP
.7		0	-
8			
9			
10			

Information on data presention (in according with Let. 13 pare. 2 and pare. 2 SERTY, Your data will vely be sent in the count of this event and it presents and it presents of count, recipied above the registry of pares and the count of the county of the pares of the present data conserved. You may object to the presenting on Eleve the right to data transfered by a registry of pares. 2 and the present of the pares of t

With your opportune on the high periodipates you confirm to lake make if the dept principles in part of the delta principles in the same of the delta principles in the same of place in the strongs and principles of your periodic data. Additionally, you allow the same of farmant of farm



#### **Pictures:**









# 3.3. Amazing Moments Tourism Board Medimurje

A.T3.3 Training the stakeholders for responsible green destination

O T3.3 Implementation of trainings for stakeholders: public organizations and service providers

Date of event: 19th of May 2022

Location of event: River mill in Žabnik

Number of participants: 6

**Short summary of event:** 

In the scope of A.T3.3 Training the stakeholders for responsible green destination Trail Angels held the stakeholders trainings with regional partners and service providers following the general agenda as shown in chapter 3.

In case of Tourism Board Međimurje, one service provider was visited.



The main goal was to present the destination and the project with all its facts, goals, missions, tourism flagship products and the idea behind the further two flagship tourism products. But also, to check the product and service quality, the storyboard of this experience, options to cooperate, to experiencing this "Amazing Moment" and to start filling out the information sheet as part of the deliverable of this work package. Through all those steps the regional partner was totally integrated, to teach the regional partners all the skills they need, to be able to develop Amazing Moments independently in the future. A PowerPoint presentation was used to cover the first part of the workshop. The second part was more interactive designed.

This Amazing Moments still need some adaptions to be ready for implementation. It ws agreed to further developed the services and the product.

# Targeted groups at event (fill in the table):

IMPORTANT: Please count organizations not people.

TARGET GROUPS	VALUE REACHED	REACHED ORGANIZATIONS	ALREADY REPORTED IN PREVIOS REPORTING PERIODS (yes/no)
Local public Authority			
Regional public Authority		1	
Sectoral agency			
Interest groups including NGOs			
SME			
Infrastructure and (public) service provider			
National public authority		_	



# **Attendance list:**



ATTENDANCE LIST		
Project	Responsible Green Destination Amazon of Europe	
Type of meeting	Output 0.T3.3: Trainings on responsible green destination Amazing AoE - Implementation of trainings for stakeholders: public organisations and service providers	
Place and date		

#	Name and surname	Organisation	Signature
1	MI HATH WESKILL	MODINURCKA PRIDADA	less
2	PETRA HU DOVIE	TZ MEDINURSKE ZUZAVUZ	0
3	URTHA DOLINAR	ISKEIVA	1
4	IVA JURNATI NADARIT	PL NEBTHURLUE RYLAW, C	Le ton
5	LAURA KOPUHOVIČ	ISKRIVA	Burns Kopmonic
6	Stefania Dolac	Trail Angels 6 m 5 H	Steferical
7		0	
8			
9			
10			

expressions on early interrept (in contration) was Art. 12 part. Last part. 2 copying (fact with 60) be said in the course of this to procure and contration of the procure and the course of the contration of the procure and the course of the contration of the procure and the course of the course of the course of the procure and the course of the cour

# **Pictures:**



# 3.4. Amazing Moments Varaždin County

A.T3.3 Training the stakeholders for responsible green destination

O T3.3 Implementation of trainings for stakeholders: public organizations and service providers

Date of event: 20th of May 2022

Location of event: Varazding County region and Imanje Pijevci, Možđenec 199, 42220 Novi Marof



# Number of participants: 5

#### **Short summary of event:**

In the scope of A.T3.3 Training the stakeholders for responsible green destination Trail Angels held the stakeholders trainings with regional partners and service providers following the general agenda as shown in chapter 3.

In case of Varaždin County, several places and service providers were visited. In the region we stopped by the traditional lace producer, a traditional ginger bread bakery and at a local restaurant, further more the service providers of the Amazing Moment for the truffel hunting was visited.

The main goal was to present the destination and the project with all its facts, goals, missions, tourism flagship products and the idea behind the further two flagship tourism products. But also, to check the product and service quality, the storyboard of this experience, options to cooperate, to experiencing this "Amazing Moment" and to finally fill out the information sheet as part of the deliverable of this work package. Through all those steps the regional partner was totally integrated, to teach the regional partners all the skills they need, to be able to develop Amazing Moments independently in the future. A PowerPoint presentation was used to cover the first part of the workshop. The second part was more interactive designed.

After visiting those different places, talking to different service providers and evaluating the potential of each service providers it was agreed to focus within this project on the Amazing Moment truffel hunting. This Amazing Moments will be further developed to become one of the new flagship products of the Amazing Amazon of Europe project.

# Targeted groups at event (fill in the table):

IMPORTANT: Please count organizations not people.

TARGET GROUPS	VALUE REACHED	REACHED ORGANIZATIONS	ALREADY REPORTED IN PREVIOS REPORTING PERIODS (yes/no)
Local public Authority			
Regional public Authority			
Sectoral agency			
Interest groups including NGOs			
SME		2	
Infrastructure and (public) service provider	V		
National public authority			



# **Attendance list:**



for regarding the reset. This has the right an areas, smally, delete or hash the proceeding of the personal data intermed. The last of the processing with have the right of small or the comparent processing with have the right of small or the comparent processing with the processing of the personal data intermed. The comparent processing with have the right of small processing with the comparent processing with the compare





# 3.5. Amazing Moments Osijek-Baranja County

A.T3.3 Training the stakeholders for responsible green destination

O T3.3 Implementation of trainings for stakeholders: public organizations and service providers

Date of event: 23rd of May 2022

**Location of event: City of Osijek** 

Number of participants: 6

# **Short summary of event:**

In the scope of A.T3.3 Training the stakeholders for responsible green destination Trail Angels held the stakeholders trainings with regional partners and service providers following the general agenda as shown in chapter 3.

In case of Osijek-Baranja County, the city tour was tested, which covered the old town in first place and the more lively downtown as second. Also a stop in a local brewery was included.

The main goal was to present the destination and the project with all its facts, goals, missions, tourism flagship products and the idea behind the further two flagship tourism products. But also, to check the product and service quality, the storyboard of this experience, options to cooperate, to experiencing this "Amazing Moment" and to finally fill out the information sheet as part of the deliverable of this work package. Through all those steps the regional partner was totally integrated, to teach the regional partners all the skills they need, to be able to develop Amazing Moments independently in the future. A PowerPoint presentation was used to cover the first part of the workshop. The second part was more interactive designed.

This Amazing Moments will be further developed to become one of the new flagship products of the Amazing Amazon of Europe project.

#### Targeted groups at event (fill in the table):

TARGET GROUPS	VALUE	REACHED	ALREADY
	REACHED	ORGANIZATIONS	REPORTED IN
			PREVIOS
			REPORTING
			PERIODS
			(yes/no)
Local public Authority			
Regional public Authority			
Sectoral agency			
Interest groups including			
NGOs			



1	SME	1	
ſ	Infrastructure and (public)		
	service provider		
	National public authority		

# Attendance list:



	ATTEND/ NCE LIST
Project	Responsible Green Destination Amezon of Europe
Type of meeting	Output 0.73.3: Trainings on responsible green destination Amazing AoE - Implementation of trainings for stakeholders: public organisations and service providers
Place and date	

TWANTER TO	
KULEN TRAVEL	ma
QUEX - BREAMA COUNTY	A Comment
JUERFORE	64507
JU ZEN DEZ	At le Section de
ISKRIVA	Laure Kapinani
	No.
	JU ZIN DOZ

Index matter on data production (the accordance with Art. 2) parts 1 and parts 2 (2009). Their interests of only be used in the secure of this control and its processed and stand if y the employees directly responsibly for expectaging the ones. It has been the right to account, responsibly, for expectaging the ones. It has been the right to account, responsibly, for expectaging the observation of the processing and have the right to account responsibility. The class have the right appeal to the competent impressed and processed appeal to the competent impressed and processed and proc







# 3.6. Amazing Moments Association for nature and environment protection Green Osijek

A.T3.3 Training the stakeholders for responsible green destination

O T3.3 Implementation of trainings for stakeholders: public organizations and service providers

Date of event: 21st of May 2022

Location of event: Zlatna Greda Visitor Center

Number of participants: 3

## **Short summary of event:**

In the scope of A.T3.3 Training the stakeholders for responsible green destination Trail Angels held the stakeholders trainings with regional partners and service providers following the general agenda as shown in chapter 3.

In case of Association for nature and environment protection Green Osijek one Amazing Moment got tested. The nature experience which is offered in two parts. Zlatana Greda, covering canoeing and birdwatching and the nature park Kopacki Rit, covering a ranger guided tour on water and on foot.

The main goal was to present the destination and the project with all its facts, goals, missions, tourism flagship products and the idea behind the further two flagship tourism products. But also, to check the product and service quality, the storyboard of this experience, options to cooperate, to experiencing this "Amazing Moment" and to finally fill out the information sheet as part of the deliverable of this work package. Through all those steps the regional partner was totally integrated, to teach the regional partners all the skills they need, to be able to develop Amazing Moments independently in the future. A PowerPoint presentation was used to cover the first part of the workshop. The second part was more interactive designed.

This Amazing Moment will be further developed to become one of the new flagship products of the Amazing Amazon of Europe project.

#### Targeted groups at event:

Zlatna Greda is cooperating very closely with Kopcki Rit Natur Park and therefore took over the presenting and talks about this Amazing Moment, in the further process, the Nature Park Kopacki Rit will be deeply involved.



# **Attendance list:**



	ATTENDANCE LIST
Project	Responsible Green Destination Amazon of Europe
Type of meeting	Output 0.T3.3: Trainings on responsible green destination Amazing AoE - Implementation of trainings for stakeholders; public organisations and service providers
Place and date	

	Name and surname	Organisation	Signature
1	DINEO PESIS	GREEN 03/3EX	TREE
3	Stefanio Doban MISIAN BARIC	Trail Angels Sould Assertion to natural Are Confounding Protection Assertion to natural Are Confounding Protection	Alex II
5	(AURA KORMOVIČ	15KRIVA	Launa Kypmaic
6			
?			
8			
. 9			
10			

informable to design probability the strongles and the strongles and the strongles of the s

# **Pictures:**



# 3.7. Amazing Moments Municipality of Apatin

A.T3.3 Training the stakeholders for responsible green destination

O T3.3 Implementation of trainings for stakeholders: public organizations and service providers

Date of event: 23rd of May 2022

Location of event: City of Apatin and nearby

Number of participants: 4



# **Short summary of event:**

In the scope of A.T3.3 Training the stakeholders for responsible green destination Trail Angels held the stakeholder trainings with regional partners and service providers following the general agenda as shown in chapter 3.

In case of Municipality of Apatin, several spot around the town and one service providers were visited. Canoeing along a side branch of the Danube including traditional fish stew cooking class.

The main goal was to present the destination and the project with all its facts, goals, missions, tourism flagship products and the idea behind the further two flagship tourism products. But also, to check the product and service quality, the storyboard of this experience, options to cooperate, to experience this "Amazing Moment" and to start filling out the information sheet as part of the deliverable of this work package. Through all those steps the regional partner was totally integrated, to teach the regional partners all the skills they need, to be able to develop Amazing Moments independently in the future. A PowerPoint presentation was used to cover the first part of the workshop. The second part was more interactive designed.

One service provider has been covered within the 23<sup>rd</sup> of May. The tested Amazing Moment will be further developed to become one of the new flagship products of the Amazing Amazon of Europe project.

# Targeted groups at event (fill in the table):

TARGET GROUPS	VALUE REACHED	REACHED ORGANIZATIONS	ALREADY REPORTED IN PREVIOS REPORTING PERIODS (yes/no)
Local public Authority			
Regional public Authority			
Sectoral agency			
Interest groups including NGOs			
SME		1	
Infrastructure and (public)			
service provider			
National public authority			

#### Attendance list:





	ATTENDANCE LIST
Project	Responsible Green Destination Amazon of Europe
Type of meeting	Output 0.T3.3: Trainings on responsible green destination Amazing AoE - Implementation of trainings for stakeholders: public organisations and service providers
Place and date	

#	Name and surname	Organization	Signature
1	BUBISA MRHOBEADA	Association Upper Danube Aparin	Mpaga pagga le
2	San Liva	Municipality of June, Spalin	THE
3	LAURA KOPUNOVIČ	ISKRIVA	Laure topomorio
4		Trail Angels Comb H	Style=5
5		0	4
6			
7			
8			
9			
10			

Information on data protection (in accordance with det. 12 parts, 2 and parts. 2 GDFR). Your data will any be used in the course of this event and is precessed and stored by the employees directly responsible for expensing the event. You have the right to access, rectify, data in the precessing of the pressure data conserved. You was object to the precessing end have the right to data insufficial lists, You class have the white of course in the conserved and access, rectify, also data.

With your injurations are less of participants you confirm to that note of the data protection of upon in the attempt and processing of your personal data. Additionally, you allow the tast of photo data participants are in less in a function of the processing of your personal data. Additionally, you allow the tast of photo data in the processing of your personal data. Additionally, you allow the tast of photo data in the processing of your personal data. Additionally, you allow the tast of photo data in the less in the less of participants are in the processing of your personal data. Additionally, you allow the same of photo data in the less of t





# 3.8. Amazing Moments City of Sombor

A.T3.3 Training the stakeholders for responsible green destination

O T3.3 Implementation of trainings for stakeholders: public organizations and service providers

Date of event: 22nd of May 2022

Location of event: Visitor Center Karapandza and Ethno House in Backi Monostor

Number of participants: 7

# **Short summary of event:**

In the scope of A.T3.3 Training the stakeholders for responsible green destination Trail Angels held the stakeholder trainings with regional partners and service providers following the general agenda as shown in chapter 3.

In case of City of Sombor, two places and service providers were visited. A nature experience, at the Karapandza Visitor Center, and a culture-based experience, around the city of Backi Monostor.

The main goal was to present the destination and the project with all its facts, goals, missions, tourism flagship products and the idea behind the further two flagship tourism products. But also, to check the product and service quality, the storyboard of this experience, options to cooperate, to experience those "Amazing Moments" and to start filling out the information sheet as part of the deliverable of this work package. Through all those steps the regional partner was totally integrated, to teach the regional partners all the skills they need, to be able to develop Amazing Moments independently in the future. A PowerPoint presentation was used to cover the first part of each workshop. The second part was more interactive designed.

Two stops have been covered within the 22<sup>nd</sup> of May. Both Amazing Moments will be further developed and adopted to become one of the new flagship products of the Amazing Amazon of Europe project.

#### **Targeted groups at event:**

TARGET GROUPS	VALUE REACHED	REACHED ORGANIZATIONS	ALREADY REPORTED IN PREVIOS REPORTING PERIODS (yes/no)
Local public Authority			
Regional public Authority		2	no
Sectoral agency			



# **Attendance list:**













# 3.9. Amazing Moments CROST Regional Development Nonprofit Ltd.

A.T3.3 Training the stakeholders for responsible green destination

O T3.3 Implementation of trainings for stakeholders: public organizations and service providers

Date of event: 18th, 25th and 26th of May 2022

Location of event: Kaszo Forestry, Mohacs and Up-Drava Visitor Center, Ős-Dráva

Látogatóközpont

**Number of participants:** 

# **Short summary of event:**

In the scope of A.T3.3 Training the stakeholders for responsible green destination Trail Angels held the stakeholder trainings with regional partners and service providers following the general agenda as shown in chapter 3.

In case of CROST Regional Development Nonprofit Ltd., three places and service providers were visited. Two nature experiences, nature tour in the forestry of Kaszo and Ranger tour in the forest of Drava-Danube National Park, and a traditional mill near Mohacs.

The main goal was to present the destination and the project with all its facts, goals, missions, tourism flagship products and the idea behind the further two flagship tourism products. But also, to check the product and service quality, the storyboard of this experience, options to cooperate, to experience those "Amazing Moments" and to start filling out the information sheet as part of the deliverable of this work package. Through all those steps the regional partner was totally integrated, to teach the regional partners all the skills they need, to be able to develop Amazing Moments independently in the future. A PowerPoint presentation was used to cover the first part of each workshop. The second part was more interactive designed.

Due to a big lack in language skills, two of the three programs can't be implemented right now but will be held in mind for the near future. The service providers are all willing to develop language skills so the chances are given that the implemented of their offers could be realized within the next couple of years. The nature experience in the Kaszo forest will be further developed, jointly with the service providers to become one of the new flagship products of the Amazing Amazon of Europe project.



# Targeted groups at event:

TARGET GROUPS	VALUE REACHED	REACHED ORGANIZATIONS	ALREADY REPORTED IN PREVIOS REPORTING PERIODS (yes/no)
Local public Authority		1	
Regional public Authority		1	
Sectoral agency			
Interest groups including			
NGOs			
SME		1	
Infrastructure and (public) service provider			
National public authority			

# Attendance list:



Project	Responsible Green Destination Amazon of Europe
Type of meeting	Output O.T3.3: Trainings on responsible green destination Amazing AoE - Implementation of trainings for stakeholders: public organisations and service providers
Place and date	

# Nats	ne and surname	Organication	Signature
	Him Pawer	CKOST Nupolis kgs	The !
2 Ca	gaing fudit	KASET Ze.	ceta
3 Ce	erlen ealt	IN KASSO ZIT	D. L
	IN FAILOS	WASTO TH	Chien the c
	ESVA DOLINAR	ISKRIVA	8-
	AURA KOPONOVIČ	ISKRIVA	Swanged amake
7 5	John Dolan	Trail Angel Comb H	Solution
.11	. 1	0	1
9			
10			

Information on data protection for accordance with Left. 12 pears. I and peins 2 (SEPE) from dense will also be awarder of take presented in processed and stored by the employee directly responsed. As a required on even, the former in fight on accordance made, before an extension of the prevention of the prevention of the expension of the preventing of the period of the preventing of the prevention of the preventing of the period of the preventing of the prevention of the preventing of the period of the preventing of the prevention of the preventing of the prevention of the preventing of the prevention of the prevent





ATTENDANCE LIST		
Project	Responsible Green Destination Amazon of Europe	
Type of meeting	Output 0.T3.3: Trainings on responsible green destination Amazing AoE - Implementation of trainings for stakeholders; public organisations and service providers	
Place and date		

4	Name and surname	Organisation	Signature
1	Gester Benevio	Holian Waltour Wff	Tro. E
2	MOHO'MI GUEDASZU MON	or Sis pikles will polar	X
3	Tider Polgar	Westparion	A
4	She Dolor	Trail Engels Contil	8 John 8
5	9	Q	
ń			
7			
8.			
9			
10			

Information on their protection (in a scordance with Art. 13 para. 3 and para. 2 GIPE). Your data will only be used in the counce of this error and in practical and started by the compliquent directly responsible for open target a most for the small protection and it is not a small parameter of the process of the proces



ATTENDANCE LIST				
Project	Responsible Green Destination Amazon of Europe			
Type of meeting	Output O.T3.3: Trainings on responsible green destination Amazing AoE - Implementation of trainings for stakeholders: public organisations and service providers			
Those and doze				

Name and surname	Organisation	Signature
1 Hodossy Alile	Duno-Dave NPI	(M:
2 benouts Galler	Helian Nathur WH	1000
3 Stolonie Dobre	thehour Nathour KPJ Trail Angels ambit	Stelland
4	0	
5		
6		
7	9	
8		
9		
10		

Informaction an afters production (in accordance with Art. 13 perm. 1 and parm. 2 AUTIV). Your does not only be used in the course of data erection in processed and sound by the couply you deverty responsible for what is a first to the result of the couple of the permitting of the permitted of the permitting of the permitting of the permitted of t













# 3.10. Municipality of Velika Polana

A.T3.3 Training the stakeholders for responsible green destination

O T3.3 Implementation of trainings for stakeholders: public organizations and service providers

**Date of event:** 5.7. – 6.7. 2022

**Location of event:** Veržej, Center Duo; Expano, Murska Sobota; Gornja Radgona, Radgonske gorice, Ižakovci, Otok ljubezni and Mala Polana, Pomelaj

Number of participants: 6

## **Short summary of event:**

In the scope of A.T3.3 Training the stakeholders for responsible green destination Trail Angels held the stakeholders trainings with regional partners and service providers following the general agenda as shown in chapter 3.

In case of Velika Polana, five places and service providers were visited. One nature experience and four culture & culinary focused experiences where tested.

The main goal was to present the destination and the project with all its facts, goals, missions, tourism flagship products and the idea behind the further two flagship tourism products. But also, to check the product and service quality, the storyboard of this experience, options to cooperate, to experience those "Amazing Moments" and to start filling out the information sheet as part of the deliverable of this work package. Through all those steps the regional partner was totally integrated, to teach the regional partners all the skills they need, to be able to develop Amazing Moments independently in the future. A PowerPoint presentation was used to cover the first part of each workshop. The second part was more interactive designed.

The first spot was the Center Duo in Verzej, where the service provider of a pottery workshop was trained and tested. The second stop was the Expano, which is an interactive museum, but due to the fact, that there is no interaction with locals and no direct involvement of the guest in this activity, Expano will rather be an point of interest than an Amazing Moment. The third stop, Radgonske gorice, included an outstanding sparkling wine tasting in complete darkness. The fourth stop was on the "Island of love" in Izakovci. Due to the fact that there the experience is missing, it was also decided that this point of interest will not be an Amazing Moment. The last stop of this two day training and testing tour was in Mala Polana at Pomelaj, which again represents everything an Amazing Moment should include. Guided tour, including local tour guides or workshop leaders, active involvement of the guest and within the two categories nature or culture & culinary.



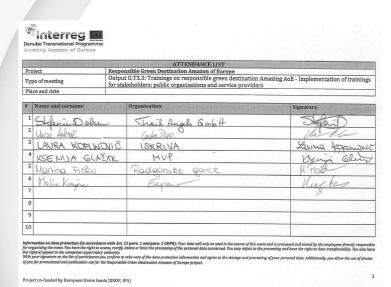
To sum up this training it can be said, that different service providers got trained in product and service quality, building up a storyboard and how to improve the experience design. For the ones, which are not selected as future Amazing Moments, improvements where suggested to build out the potential to offer an Amazing Moment in the near future.

# Targeted groups at event:

TARGET GROUPS	VALUE REACHED	REACHED ORGANIZATIONS	ALREADY REPORTED IN PREVIOS REPORTING PERIODS (yes/no)
Local public Authority	1	Ižakovci, Otok ljubezni (Island of love)	no
Regional public Authority	1	Expano	no
Sectoral agency			no
Interest groups including NGOs	2	Veržej, Center Duo, pottery workshop Pomelaj	no
SME	1	Gornja Radgona, Radgonske gorice	no
Infrastructure and (public) service provider			
National public authority			

# **Attendance list:**









# 3.11. Die Oststeirische Städtekooperation

A.T3.3 Training the stakeholders for responsible green destination

O T3.3 Implementation of trainings for stakeholders: public organizations and service providers

**Date of event:** 7th of July 2022

Location of event: Startup Center Feldbach

Number of participants: 10

Date of event:

7th of July 2022

#### **Location of event:**

Start-Up-center, Feldbach, Franz-Seiner-Gasse 2, A-8330 Feldbach

Number of participants: 10

# **Short summary of event:**

The main objective of the workshop was to develop a joint strategy for the "Amazon of Europe" destination, with a focus on the Austrian project area, the Styrian thermal spa and volcano region:

- "Future image" of AoE for the Styrian thermal spa and volcano region
- Role and positioning of the region
- Specification of the concrete steps in the project and beyond

Moderated by Günter Mussnig, Trail Angels, reprensentatives of the regional touristic organisations were involved.

## Agenda

10.00	Opening and welcome address
10.10 a.m.	Short project presentation (aims and current activities, aim of the meeting)
10.30 a.m.	Presentation of the Austrian project activities
10.45 a.m.	Presentation of Trail Angels - project tasks
11.00 am	Workshop positioning of the Austrian part of the project, together with the partner city of Gornja Radgona: target groups, product development, roles of the actors
12.00	Lunch break



13.00	Prioritisation of topics, roles of team members, project structure
14.00	Discussion of the next tasks: Definition of further Amazing Moments, promotion, follow-up activities and structure.
15.00	Summary, followed by a joint meal

#### Main outcomes of the event

The workshop revealed a number of concrete points of connection for regional tourism products of the Theremen- und Vulkanland with the offers of the "Amazon of Europe". The most important are:

- Communicative valorisation of the attractive starting point (Mureck/Bad Radkersburg) for the flagship product AOE Bike Trail.
- Scaling of the Amazing Culinary Moments for the region
- Packaging of regional flagship products (e.g. Route 66 & Schlösserstraße) with Amazon of Europe modules (booking management through AOE Booking Centre)
- Increased valorisation of the AoE brand for the region with its own communication strategy (e.g. "Your Gateway to Europe's largest River Wilderness")
- Participation in an AOE follow-up project (with regionally optimised output)

Several concrete tasks were discussed, the most promising 2 are:

# 1) GREEN GATEWAY

#### Objective:

- Improving the climate-friendly accessibility of the Amazon of Europe Bike Trail or its destination through a serviced rail journey (part of the travel product)
- Integration of the two long-distance cycle routes Raabtalradweg R11 and Murradweg R2 into the overall product Amazon of Europe Bike Trails
- Increasing the presence and benefits of the Thermen- und Vulkanland adventure region in the within the framework of the Amazon of Europe overall strategy

#### Design:

- Green Gateway 1: Rail journey via Graz to Feldbach; official start of the cycling tour with connection to Bad Radkersburg
- Green Gateway 2: Rail journey from Vienna to Fehring; official start of the cycling tour with connection to Bad Radkersburg
- Design of further "Green Gateways" (e.g. Budapest; Ljubljana etc.) within the framework of the AOE Follow Up project



# To Dos:

- Integration into the follow-up project for the DTP Call at the end of 2022
- Development of a work package within the framework of the next Amazon of Europe DTP project with special consideration of "smart" and "green" solutions
- Evaluation of extended cooperation possibilities with selected railway partners (ÖBB, DB)

## 2) PACKAGING

#### Objective:

- Development of bookable "LIGHTHOUSE PACKAGES" with special consideration of the experience region Thermen- und Vulkanland
- valorisation of the lighthouse package for regional marketing as well as for themarketing of the transnational AOE destination (with a focus on the western region!)
- Bookable for the 2023 season via the transnational booking centre

#### Design:

- Cycle tour on the Amazon of Europe Bike Trail in the form of a round trip (also to keep logistics costs low).
- Intelligent connection of north and south route
- Focus on the western part of the Amazon of Europe destination
- Loading the cycling tour with experience modules (Amazing Moments) and further programme modules (e.g. visit to a thermal spa)

#### Targeted groups at event (fill in the table):

IMPORTANT: Please count organizations not people.

TARGET GROUPS	VALUE	REACHED	ALREADY
	REACHED	ORGANIZATIONS	REPORTED IN
			PREVIOS
			REPORTING
			PERIODS
			(yes/no)
Local public Authority		3	
Regional public Authority		3	
Sectoral agency			



1	Interest groups including NGOs		
	SME	2	
	Infrastructure and (public)		
	service provider		
	National public authority		

# Other comments:

# **Attendance list:**









#### 4. EXTERNAL TRAININGS

Based on the proposed modules in the training curriculum regional partners had the chance to decide for a module where they see the most need. In close coordination with Trail Angels as work package leader, we jointly decided to held a workshop series covering the topic marketing skills.

At this workshop series the following regional partners invited their stakeholders and service provider to take part within this workshop:

- Municipality of Velika Polana
- West Pannon Regional and Economic Development Public Nonprofit Ltd.
- CROST Regional Development Nonprofit Ltd.
- Tourism Board Međimurje
- Osijek-Baranja County together with Association for nature and environment protection Green Osijek
- Koprivnica Križevci County
- Varaždin County
- Municipality of Apatin
- City of Sombor

The story telling workshop was divided into three parts, following the general agenda:

- 1. Amazing AoE destination strategy and the joint story
  - Short intro to the workshop goal and approach
  - Presentation of the proposal for the Amazon of Europe strategy
  - Presentation of the Amazing AoE story by Urška Dolinar, director of the Institute Iskriva

#### 2. Local stories

- Introduction to storytelling storytelling as an effective marketing tool for responsible tourism
- Presentations of stories from local service providers
- Consultancy on how to tell a better story

#### 3. Joint Amazon of Europe story

- Connecting the local stories with the Amazing AoE story
- Creating one joint Amazon of Europe story
- Wrap up and closure

As can be clearly seen from the agenda, two topics were covered within this workshop series. The first part focused on the Joint Strategy for Amazon of Europe destination development (D.T2.1.2) while the second and third part of the workshop focused on Training on responsible green destination Amazing AoE (O.T3.3).



Storytelling workshop material:

# Amazon of Europe Storytelling worshop – Report

Responsible Green Destination Amazon of Europe 2nd round of Participatory Workshops for a Joint Strategy for Amazon of Europe destination development (D.T2.1.2) and Training on responsible green destination Amazing AoE (0.73.3)



FROJECT CO-FWHEED BY THE BURDPEAN UNION FUNDS (ERDF, VFA.

PROJECT CO PLANSED BY THE EUROPEAN UNION PURCE STREET.



### List of the workshops:

- Lovászi Hungary 16.5. 2022
- 2. Hlebine Croatia 17.5. 2022
- 3. Varaždin Croatia 20.5. 2022
- 4. Čakovec Croatia 7.6. 2022
- 5. Osijek Croatia 8.6. 2022
- 6. Sombor Serbia 9.6. 2022
- 7. Apatin Serbia 10.6. 2022
- 8. Velika Polana Slovenia 28.6. 2022
- 9. Harkány Hungary 29.6. 2022

Report prepared: 30. 6. 2022

Workshop moderation: Jaka Oman - Resna igra





### AIM OF THE WORKSHOPS:

- To present the AoE story to the local stakeholders, partners and service providers, so everybody understands and tells the same story.
- Hear the stories from local providers and provide feedback and consultancy on how to add value to your current story.
- 3. Come to a joined BIG story which includes the cover AoE story + local provider's story.



### Structure of the workshops

The workshops were split in 3 parts:

1. Part: is where the cover AoE story was presented, where the main conflict was based on the ability of the hero to overcome the offer from the mass tourism and turn to a new adventure in the unknow (meaning AoE). In AoE the hero had difficulties to disconnect, but was presented with so many attractive and interesting activities, sites and people that he was finally able to let go of his ordinary world and reach the flow state.

#### 2. Part: Was focused on the theoretical framework of:

- The Flow state from Mihaly Csikszentmihalyi, which is fundamental for people's overall life satisfaction, but also satisfaction with travel. Therefore the flow state was set as the goal for our tourists in AoE to reach as many times as possible. The more flow the AoE destination could provide for their visitors the more satisfaction and the more memorable the experiences.
- The storytelling framework from Klaus Fog, Christian Budtz and Baris Yakaboylu
- The Hero's Journey from Joseph Campbell

3. Part: Was dedicatd to the local stories which were presented with Lego brick models with the use of LEGO® SERIOUS PLAY® methodlogy. Inside these stories the main storytelling characters were included in the local level. The main focus was on the Hero, Adversary, The Goal and The Suppoer (Benefactor).



THE RESERVE AND ADDRESS OF THE PARTY OF THE

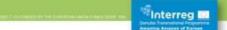


### Structure of the report

This report will present an overall view on the story inside the regions and areas of the AoE. The goal here is to show:

- The Hero Who he or she is?
- The Hero's goal naming the adventure he or she seeks in AoE, what
  it is
- The Adversary There have been many adversaries identified on the workshops and the collection will be presented in the report
- Support / Benefactor In order for the hero to finish the adventure successfully he or she needs help in a form of support and/or benefactor, which were also identified on the workshop.

In this respect the report will follow the storytelling main character map.



### Storytelling character map:



The elaboration of the beneficiary was not included in the report since there was a strong consensus on the workshops that both the local service providers and stakeholders as well as the tourists as heroes are the beneficiaries. The tourists get the unforgettable adventure and the local community are profiting from the business.



March 12 April 10 September 20 April 10 April 10



### The Hero

In most cases our hero is a cycling tourist, but in general we see a person that would be willing to go to the unknown.

What is important to note about the hero is that this is not a regular/normal person from the population. Rather we are looking at the niche segment of people willing to explore in an active manner. This is not the majority or the population. Currently this is a small but growing segment that is growing based on the experience tourism trend focused on eco, pristine nature, local gastronomy oriented products.

WHAT I IS NAMED IN THE STREET AND ADDRESS OF THE STREET



### The Hero's Goal

The goal here is to explore the AoE on multiple levels. What our hero wants is "the full package", that include:

- . Spent time in the pristine nature (see the landscapes, plants, animals)
- Be active (on a bicycle, on the river, with other sports activites or just driving/traveling around)
- Experience local tradition and cuisine This means not only tasting, but also
  participating in making of the local specialties (Paprikaš, gibanica etc.) or doing local crafts
  (making a basket, naïve painting, finding gold etc.)
- Connect with local people who are sharing with him or her the interesting facts and stories.

In terms of the AoE, the hero's goal is to maintain this approach in all 5 countries, along all 3 rivers and inside all various regions. The 3 products (Bike train, Amazing moments and The big river journey) that are being developed will need to offer the 4 mentioned dimensions through out the destination.



THE RESERVE OF THE PARTY AND THE PARTY.



### The Adversary - The People

Since the destination is still developing there are many adversaries for the hero who comes in AoE who are waiting to make the exploration a bit more difficult and unpleasant:

- MAKING POLLUTION There are many local people who are not aware of the importance of nature preservation. They will leave trash and would pollute the local nature (e.g. cruiser boats from Budapest will dump their waste in Danube river right after entering Serbia).
- MAKING NOISE Some local groups would rather use the nature for "engine" tourism with quads, 4x4 vehicles or rally events instead of keeping the nature peaceful so the hero can hear the silence and singing of the birds.
- HOLDING BACK DEVELOPMENT These are anti-tourism locals, who will not let for example tourism accommodation be present close to their homes.

MARKET CO. P. AND DEPTH SURPRISED AND PARK SPECIFIC



### The Adversary - Difficult Travel

The travelling in the AoE destination can sometimes be difficult due to:

- 1. Bad and dangerous roads with cars driving fast close to the cyclist
- 2. Difficulties with navigation which lead to our heroes getting lost
- 3. Technical/mechanical problems (e.g. A flat tyre)
- 4. Not yet build bike trails
- 5. Accessibility of certain sites (e.g. ???)
- 6. Difficulties of some terrains (steep hills)





### The Adversary - The Nature

The nature sometimes can be also cruel and along the journey our hero can experience:

- · Bad weather sun, wind, rain
- Mosquitos due to wet lends and still waters
- Climate change In some areas we can already sense the consequence of climate change (rising temperatures, heath waves in the summer, drought in Serbia due to the lack of Danube river flooding)





## The Adversary - The Invisible

In many workshops the output in terms of the adversary was oriented towards the obstacles that are not visible to the tourists, but the fights from the benefactors (service providers and local authorites) is happening in order to make sure the touristic experience would be as satisfactory as possible. The main invisible adversaries are:

- The bureaucracy needed to move things forward (permissions to build river ports on Drava river, new activities e.g. zip-line, preservation of the interesting sites e.g. Mura mills, building of accommodation.
- Local regional and national policies and strategies (e.g. Hungary is mainly focusing on national tourism, Croatia is mainly investing in Adriatic destinations leaving Osijek underfunded and underpromoted)



CONTRACTOR OF SECURITION ASSESSMENT



### The Support/Benefactor - The People

On the one hand this report shows that the people are the adversary but they are also the most important support and benefactors, making sure and working hard for the hero's journey to be successful and full of flow and satisfaction.

- The local nature protecting organizations and NGOs These are the
  most important supporters for the hero since without their work the AoE as
  a destination could not have existed and the nature would therefore not be
  so attractive.
- Service provider's staff It is very important that at all times the tourists know who they can ask (call, contact) for help and support and where are the locations (Tourist Information Centres) where they can always count on help and assistance. The aim of their support is mainly to provide the feeling of safety for the tourists.
- Local and regional authorities staff Pushing forward the new projects that offer touristic development.



# The Support/Benefactor - The Nature (rivers)

In some workshops also the nature and especially the rivers were mentioned as supporters for the hero to have an unforgettable adventure. This notion has already been included in the vision of the AoE destination, but was now also confirmed on the workshops.

Rivers and its surrounding nature have the power to disconnect our hero from his or hers ordinary stressful world, to engage him or her in the activities that trigger the flow state and therefore provide an unforgettable experience.



Married Company of the Spinor of Land Sharp and the



### The development of the AoE story

Looking at the initial story designed before the wrokshops of a hero traveling to the AoE destination it is now clear that the mass tourism as an adversary is not the only obstacle that stands on the way to tourist reaching his or her goal. Also the workshops have shown the importance of the support and benefactors (also mentioned in the report) on this journey into the unknow undiscovered destination of the Amazon of Europe.

Manager or in equal or the business as he has been provided



### Recommendations for communication

In the future communication (e.g. the new destination website) it is recommended to emphasize the following:

- The richness of the region (the long list of interesting sites and activities should be well
  presented. The long list will provide constant novelty (a flow trigger) along the journey.
- The flexibility of service provides and their constant support. The aim here is to make
  the challenge and skill balance optimized for flow, which will result in higher attractiveness
  of the destination for a wider segments of tourists and will then also result in higher
  satisfaction at the end of travel.
- The people who are there for the tourists. It is crucial to name the people, show faces
  and provide direct phone numbers or locations (available on a map or any other digital
  product or support tool) where one can turn for help. This will boost the feeling of safety
  and would lower fear and anxiety of the unknown and increase the time spent in flow state.
- The effort that has been made in the past so that this destination is so pristine in terms of nature (e.g. work of the local nature protection activists and NGOs that did not allow the construction of hydroelectric power plants on the rivers and the promise that the area will remain untouched and will focus only on nature friendly tourism development.



CONTRACTOR OF THE EARLING SECURITION OF THE PERSON OF THE



#### For more info:

jaka@resna-igra.si

In addition to the story telling workshop WPRED, CROST, MOA, COS and TZMZ decided to implement another series of external trainings. More details can be found in in the following chapters.

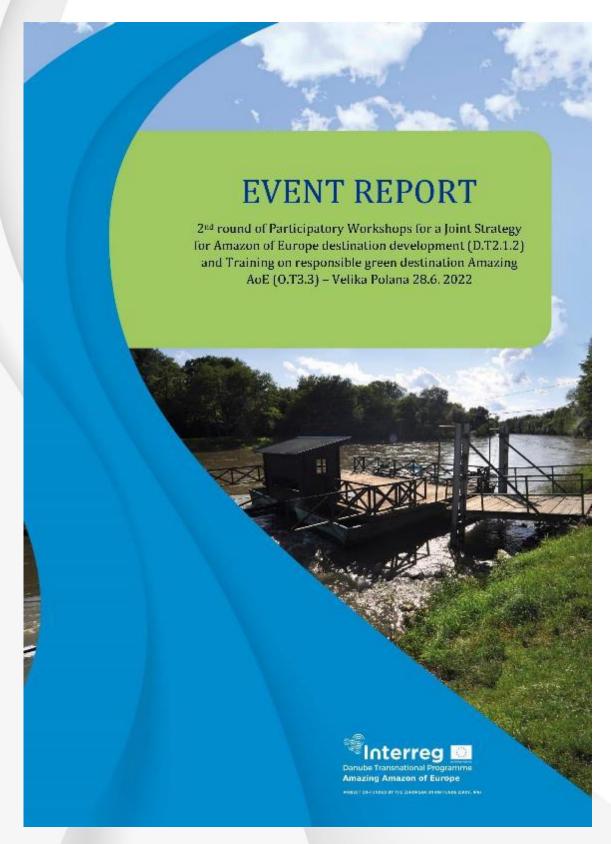
The Austrian partners decided for another kind of external training, see in the report.

Due to the geographical proximity and the overlap of the same service providers and stakeholders of the two regional partners Osijek-Baranja County and Association for nature and environment protection Green Osijek, it was decided that Osijek-Baranja County would do the invitation and organization for the two regional partners and host the workshop for all service providers and stakeholders of the region. Therefore, Association for nature and environment protection Green Osijek is not reported separately within the following event reports.

Koprivnica Križevci County used the workshop day to organize another parallel event. In addition to the service providers and stakeholders invited for the storytelling workshop, the service providers of the future Amazing Moments were also invited to hold both the internal and external training in different time blocks. As these two trainings were clearly separated, see agenda, and partly concerned different providers, there were no correlations here.



### 4.1. Municipality of Velika Polana







Project Responsible Green Destination Amazon of Europe

Acronym Amazing AoE

**Duration** 1.7,2020 - 31.12.2022

Website http://www.interreg-danube.eu/approved-projects/amazing-aoe

Work Package WP T2

Output/Deliverable Storytelling design

Author Jaka Oman

E-mail jaka@resna-igra.si

Institution Resna igra
Date 28.6. 2022

Project co-funded by European Union funds (ERDF, IPA)





#### TYPE OF EVENT:

D.T2.1.2 Regional participation workshops with stakeholders on strategy development

Date of event: 28.6. 2022

Location of event: Velika Polana - Slovenia

Number of participants: 16

#### Short summary of event:

The workshop consisted of 3 main parts:

1. AoE Story

For the purpose of this workshop a case story was designed for the AoE region with the purpose to:

- Show an example on how a story for a touristic product looks like
- To explain in details to the participants (especially to the service providers), what the big story of the AoE is, so that they can then communicate this story further to their customers

More details on the AoE story can be found in the presentation under the appendices.

2. Flow, storytelling and the hero's journey

In order to understand a customer in tourism, who seeks not only a good service but a good experience or even a transformative experience, one needs to understand the underlying psychology and more specifically the flow state, because flow is an indicator of a good experience. Therefore the background of flow state was explained, following the presentation of two main tools for flow management, which are most important for tourism (flow cycle and the challenge&skills graph).

Further the structure of a story and the Hero's Journey by Joseph Campbell was presented, with the purpose to give the participants a framework, that would serve as a basis for their local stories.

3





#### 3. Local stories designed with LEGO® SERIOUS PLAY® methodology

The participants then designed and presented their local stories through the models from Lego bricks. This initial stories were then joined together into a bigger story of the region and even with the big AoE story. These are the final shared models from groups:

#### Group 1:



Here we have a cycling tourist, he would like to disconnect from the digital plug-in stressful life. What he wants to see is still not available and closed. But he really wishes to come in the nice untouched nature, so he gets the help from a Dwarf of Polana and this is the way to enter to "Polanski log" where he see a mill, birds, nature. Further the adventure happens along the river where a biologist presents the river as it is and educates him about Mura. There is a flooded forest, a boat to cross the river. There are fields of lavender, but here some adversary appears in a form of a ATV driver who makes noise, but the area is protected by ecologists who make sure the area remains peaceful. The journey ends with a special and unique natural site with CO2 spring, which can be seen from a path. The area is very rich in natural sites and what the tourist needs is education and guidance, which he gets from the local people.

Project co-funded by European Union funds (ERDF, IPA)





#### Group 2:



The model represents also some potential along the Mura river. Adventures on both sides of the river. There are a lot of ideas about the development, but the bureaucracy is holding back the progress and is therefore considered as an adversary. The balance between development of tourism and nature preservation is still not defined.

In order to also assure the best well-being of tourists two more adversary were mentioned and needs to be dealt with.

- The shortage of workers who would be willing to work in bars and restaurants in touristic sites.
- Security assurance The availability and proximity of medical services need to be communicated in order for the tourists to feel as safe as possible.

#### Targeted groups at event:

IMPORTANT: Please count organizations not people.

TARGET GROUPS	VALUE REACHED	REACHED ORGANIZATIONS	ALREADY REPORTED IN PREVIOS REPORTING PERIODS (yes/no)
Local public Authority	3	3	no
Regional public Authority	0	0	yes

Project co-funded by European Union funds (ERDF, IPA)

5





Sectoral agency	2	2	no
Interest groups including NGOs	3	3	no
SME	2	2	no
Infrastructure and (public) service provider	0	0	yes
National public authority	0	0	yes

#### Other comments:

The participants were satisfied with the workshops and have an even better view of the project and activities.

#### Attached evidence for reporting:

- Invitation
- Agenda
- Attendance list,
- 1-3 photos taken during the event,
- Presentations (if any), etc.

Please upload the Event Report and all relevant materials to <u>Amazing AoE Google Drive</u> in the relevant folder and send Anja Krajnik (<u>anja.krajnik@iskriva.net</u>) the link to the folder (put Urška Dolinar: <u>urska.dolinar@iskriva.net</u> in "cc").



#### Invitation:



### **VABILO**

#### Odgovorna zelena destinacija Evropska Amazonka Mednarodni program Interreg Podonavje DTP3-362-2.2

Občina Velika Polana, projektni partner Odgovorne zelene destinacije Evropska Amazonka, vas vabi na

delavnico skupne Strategije razvoja destinacije Evropska Amazonka in izobraževanje v sklopu Odgovorne zelene destinacije Evropska Amazonka,

ki bo potekalo v Centru za zaščito in reševanje Velika Polana (Velika Polana 109, 9225 Velika Polana) dne 28.6.2022 med 09.00 in 12.30 uro.

Občina Velika Polana je del Unescovega 5-državnega biosfernega območja Mura-Drava-Donava. V sodelovanju s 13 organizacijami iz Avstrije, Slovenije, Hrvaške, Madžarske in Srbije povezujemo 12 zavarovanih območij in 5 držav ob treh rekah (700 km) v skupno Odgovorno zeleno destinacijo Evropska Amazonka. Naš cilj je povečati trajnostno gospodarsko rast in razvoj turizma, ki bo temeljil na naravni in kulturni dediščini, kar bo privedlo do nastanka mreže ključnih akterjev in omogočilo okolje za visokokakovostni turizem, ki se bo odgovorno odzival na omejene vire ekosistemov.

Glavni cilj delavnice je ustvariti skupno zgodbo Evropske Amazonke kot trajnostne turistične destinacije. Ideja delavnice je predstaviti osnutek skupne strategije destinacije in predstaviti zgodbo Evropske Amazonke. Slišali bi radi tudi zgodbe lokalnih turističnih ponudnikov in skupaj z njimi ustvarili skupno zgodbo destinacije.

Partnerstvo Evropske Amazonke bo veselo vašega dragocenega doprinosa. Delavnica bo vključevala tudi uporabo tehnike pripovedovanja zgodb (storytelling) kot učinkovito marketinško orodje za odgovorni turizem ter razlago koncepta junakovega potovanja (hero's journey) in zanosa (flow) v turizmu.

Prosimo vas za potrditev udeležbe na delavnici do srede, 22.6.2021 do 10.00 ure. Po koncu delavnice bo sledilo skupno kosilo. Prosimo vas, da nam sporočite, ali se boste kosila udeležili in če imate kakšne prehranske posebnosti.

Občina Velika Polana

Velika Polana, 15.6.2022

Project co-funded by the European Union funds (ERDF, IPA) DTP3-362-2.2, AMAZING AGE



#### Agenda:



#### Odgovorna zelena destinacija Evropska Amazonka Druga delavnica za skupno Strategijo Evropske Amazonke

Razvoj destinacije (D.T2.1.2) in izobraževanje v sklopu Odgovorne zelene destinacije Evropska Amazonka (O.T3.3)

28.6.2022

#### Kraj dogodka: Center za zaščito in reševanje Velika Polana, Velika Polana 109, 9225 Velika Polana

#### Cilji delavnice:

- izobraževanje lokalnih ponudnikov na temo pripovedovanja zgodb kot učinkovitega marketinškega orodja za odgovorni turizem,
- zagotoviti, da vsi na destinaciji poznajo Evropsko Amazonko in lahko povedo njeno zgodbo,
- povezovanje zgodb lokalnih ponudnikov z zgodbo Evropske Amazonske,
- intenzivno aktivirati lokalne turistične strokovnjake, odločevalce in ponudnike storitev, da postanejo ambasadorji destinacije Evropske Amazonska ter da razumejo njeno zgodbo in koristi, ki jih prinaša njihovi organizaciji in regiji.

#### Potek delavnice in izobraževanja:

09.00 - 9.10	Prihod udeležencev in kratki uvodni pozdrav
09.10 – 9.25	Odgovorna zelena destinacija Evropska Amazonka — strategija destinacije in skupna zgodba - kratka uvodna predstavitev ciljev in poteka delavnice - predstavitev strategije Evropske Amazonke - predstavitev zgodbe Odgovorne zelene destinacije Evropske Amazonke, Urška Dolinar, direktorica Zavoda Iskriva
	Moderator: Jaka Oman (Zanos (Flow), Junakovo potovanje (Hero's Journey), Pripovedovanje zgodb (Storytelling))
09.25-10.30	Lokalne zgodbe - Evropska Amazonka – storytelling - zanos (Flow) in njegov pomen v turizmu
	. , , , , , , , , , , , , , , , , , , ,
	<ul> <li>uvod v storytelling kot učinkovito marketinško orodje za odgovorni turizem</li> <li>Moderator: Jaka Oman (Zanos (Flow), Junakovo potovanje (Hero's Journey), Pripovedovanje zgodb (Storytelling))</li> </ul>

Project co-funded by European Union funds (ERDF, IPA)

1





10.50 – 12.30	Skupna zgodba Evropske Amazonke in lokalnih zgodb (LEGO® SERIOUS PLAY®)  - povezovanje lokalnih zgodb z zgodbo Odgovorne zelene destinacije Evropska Amazonka  - ustvarjanje skupne zgodbe Evropske Amazonke  - zaključek
	Moderator: Jaka Oman (Zanos (Flow), Junakovo potovanje (Hero's Journey), Pripovedovanje zgodb (Storytelling))
12.30 -	Kosilo

Project co-funded by European Union funds (ERDF, IPA)  ${\bf 2}$ 



#### Attendance list:



5	MINAGO RACAMAR	EARS EX TURISET, STORT IN KULTURO EXECUT	petice
16	URSKA DOLIVAR	ZAVOD ISKRIVA	D.
17			
8			
9			
00			
quin d he th p	pers divertily responsible for organizing the a overthe right to data transferability. For also over squadant on the dot of perdicipants you	e width Art. 13 pares. I and pares. 2 GDPRJ: Four date with only be used to the course of the Test to have the right to usual, result, debits or lived the processing of the personal date. Test the right of appeal or the competent supervisor authority, coupling to take most of the date protection supervisor deeper to the stronge and process publications on the the Responsible Fores Destination American All Entry project.	concerned. You may object to the processing

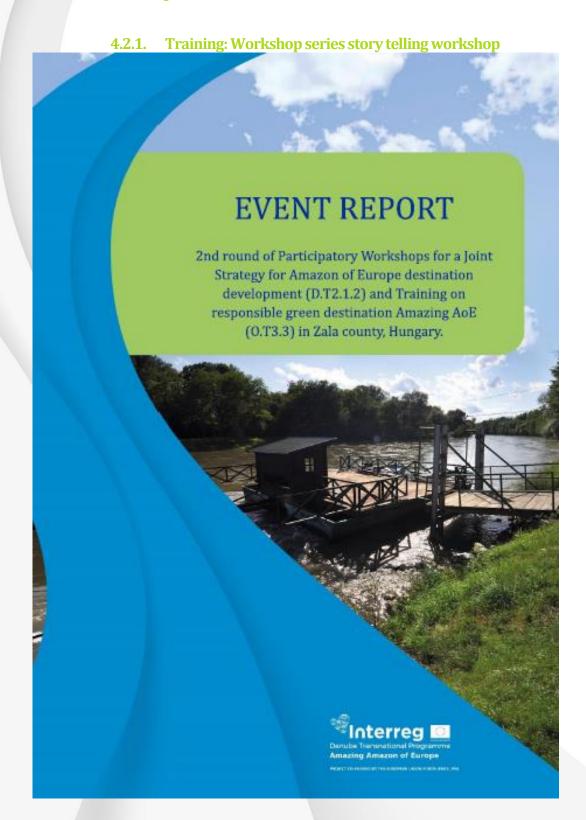
#### Pictures:







4.2. West Pannon Regional and Economic Development Public Nonprofit Ltd.







Project Responsible Green Destination Amazon of Europe

Acronym Amazing AoE

Duration 1.7.2020 - 31.12.2022

Website http://www.interreg-danube.eu/approved-projects/amazing-aoe

Work Package

Output/Deliverable

Author

E-mail

Institution

Date

Project co-funded by European Union funds (ERDF, IPA)

2





#### TYPE OF EVENT (CHOOSE FROM):

D.T2.1.2 Regional participation workshops with stakeholders on strategy development

Date of event: 16th of May 2022

Location of event: Lovászi, Zala County, Hungary.

Number of participants: 18

Short summary of event: The event took place in Lovászi, 10 km from Lenti. This was the second round of workshops aiming to gather inputs from the local stakeholders to establish the joint strategy of the Amazon of Europe tourism destination. Participants met in the local community and cultural center of Lovászi, the program was divided into two parts (before and after noon). In between the two parts, participants consumed a lunch in the nearby restaurant, then visited the bunker under the settlement which is the main tourist attraction in Lovászi. The meeting was moderated by the Slovenian expert Jaka Oman, the applied methodology (similarly to the first round) was the Lego Serious Play. During the first part of the workshop, Urška Dolinar (representative of the lead partner) talked about the destination and its planned strategy, then Jaka Oman took a presentation about the storytelling and the concept of "flow". After the lunch break participants used Lego bricks to tell their local stories, then they were integrated into the joint Amazon of Europe story. The number of participants was 18.

#### Targeted groups at event (fill in the table):

IMPORTANT: Please count organizations not people.

TARGET GROUPS	VALUE REACHED	REACHED ORGANIZATIONS	ALREADY REPORTED IN PREVIOS REPORTING PERIODS
			(ves/no)

Project co-funded by European Union funds (ERDF, IPA)

3





Local public Authority	2	Municipality of Lovászi, Municipality of Molnári	Municipality of Lovászi is new
Regional public Authority			
Sectoral agency	1	Tourinform Lenti	yes
Interest groups including NGOs	2	Lenti és Térsége Vidékfejlesztési Egyesület; "Nyitott szemmel" association	yes
SME	4	Bukovics Guesthouse, Kantin Restaurant, Lenti Gyógyfürdő Kft., Vino Vlasics Borpince	3 out of 4 is new. Only Lenti Gyógyfürdő Kft. was reported previously
Infrastructure and (public) service provider			
National public authority			

#### Other comments:

#### Attached evidence for reporting:

- Invitation
- Agenda
- Attendance list,
- 1-3 photos taken during the event,
- Presentations (if any), etc.

Please upload the Event Report and all relevant materials to <u>Amazing AoE Google Drive</u> in the relevant folder and send Anja Krajnik (<u>anja.krajnik@iskriva.net</u>) the link to the folder (put Urška Dolinar: <u>urska.dolinar@iskriva.net</u> in "cc").

Project co-funded by European Union funds (ERDF, IPA)



#### Invitation:



# Meghívó

# Responsible Green Destination Amazon of Europe Interreg Duna Transznacionális Program - DTP3-362-2.2

A Nyugat-Pannon Nonprofit Kft., mint a Responsible Green Destination Amazon of Europe projekt partnere nevében tisztelettel meghívom Önt, hogy vegyen részt a

#### műhelytalálkozó-sorozatunk 2. eseményén, amely az Európa Amazonasa desztináció közös stratégiájának kidolgozására irányul az Amazing AoE projekt keretében

amely 2022.05.16-án kerül megrendezésre Lovászi településén 10:00-16:00 között.

A tavalyi évben létrejött a világon egyedülállónak számító ötoldalú Mura-Dráva-Duna Határokon Átnyúló UNESCO Bioszféra Rezervátum, mely Zala megyei területeket is érint. A projekt a Nyugat-Pannon Nonprofit Kft. és 13 további osztrák, szlovén, magyar, horvát és szerb szervezettel együttműködésében valósul meg, és 12 védett terület egyesítését tűzte ki célul a Mura, a Dráva és a Duna mentén (kb. 700 km mentén), öt országot érintően, egy "Európa Amazonasa" elnevezésű közös, nemzetközi, felelős és zöld desztináció formájában. Célunk a térség természeti és kulturális örökségeire építő, fenntartható szemléletű gazdaság- és turizmusfejlesztés, amely a kulcsszereplők együttműködését eredményezi, és figyelembe veszi a természeti szféra erőforrásainak határait, ezáltal megfelelő környezetet teremtve a minőségi turizmus számára.

A műhelytalálkozó célja, hogy az Európa Amazonasa fenntartható turisztikai desztináció részére egy közös "story" kerüljön kialakításra, megfogalmazásra. Az alapelgondolásunk, hogy bemutatásra kerül a közös stratégia eddig elkészült dokumentuma, illetve az Európa Amazonasa brand története is. Mindemellett szeretnénk hallani a helyi szolgáltatók által megfogalmazott "sztorikat" is, szeretnénk közösen tovább formálni a közös történetet – az egész Amazing AoE partnerség örömmel veszi az Örtékes válaszait, véleményeit. A műhelymunka keretében egy rövid képzésre is sor kerül, mely során a storytelling, azaz a történetmesélés, mint hatékony marketingeszköz kerül bemutatásra ("a hős útja és áramlása a turizmus szektorban").

Kérem, részvételi szándékát e-mailen jelezze 2022. május 10-ig a mate.deak@westpannon.hu címre, illetve kérem adja meg, hogy hány fővel szeretne részt venni a rendezvényen.

Nyugat-Pannon Nonprofit Kft.

Szombathely, 2022. április 28.

Project co-funded by the European Union funds (ERDF, IPA) DTP3-362-2.2, AMAZING AGE



#### Agenda:



#### Responsible Green Destination Amazon of Europe

műhelytalálkozó-sorozatunk 2. eseménye, amely az Európa Amazonasa desztináció közös stratégiájának kidolgozására irányul az Amazing AoE projekt keretében

2022. május 16. (hétfő) 10:00 - 16:00

A rendezvény helyszíne: Lovászi, Művelődési Ház (8878 Lovászi, lakótelep 83)

#### A műhelytalálkozó céljai

- a helyi turisztikai szolgáltatók képzése: a storytelling, azaz a történetmesélés, mint hatékony marketingeszköz témájában
- biztosítani, hogy az Európa Amazonasa desztináción belül a legtöbb helyi turisztikai szolgáltató el tudja mesélni a desztináció "történetét"
- a helyi szereplők történeteinek integrálása az Európa Amazonasa történetébe
- helyi turisztikai szakértők, szolgáltatók megértsék a desztináció történetét, megismerjék a desztinációból származó előnyöket a szervezetük/vállalkozásuk és a régió számára egyaránt.

#### A találkozó tervezett programja:

10.00 – 12.00	Amazing AoE – desztinációs stratégia és a közös történet  - Rövid bevezetés  - Az Európa Amazonasa stratégia tervezetének bemutatása  - Az Európa Amazonasa történet bemutatása – Urška Dolinar, az Institute Iskriva (Ljubljana, Szlovénia) ügyvezetője  Helyi történetek I.  - A storytelling, azaz a történetmesélés, mint hatékony marketingeszköz  - Térségi történetek prezentálása a helyi szolgáltatók által
	- Tanácsadás: Hogyan meséljünk el egy történetet jobban?
	Moderátor: Jaka Oman (Flow, Hero's Journey, Storytelling)
12.00 - 14.00	Ebéd, és a Lovászi bunker megtekintése
14.00 – 16.00	Helyi történetek II.
	A közös, Európa Amazonasa történet bemutatása – A térségi történetek
	összekötése az Európa Amazonasa történetével
	- Az Európa Amazonasa történet formálása
	Összegzés
	Moderátor: Jaka Oman (Flow, Hero's Journey, Storytelling)

Project co-funded by European Union funds (ERDF, IPA)

1



#### Attendance list:





1	MW.	(donorse)	NAISO
11	HOUSE FERENT	local Varia Coloniana	Int Van
Ц	UESEA SOLINAC	ISARWA	Japan ty
12	LAURA KOPINONIC	ISKRWA	Share Vanior
19	SAKA ONUN	EESAN IGHA	1
15	Tipou Pripais	West promise botal.	1/20
16	15-50 - 320 pt	MALANA GLANGE ALANA	
T.	TOOL HINDLY	COLHES	74-00-0
15	Reformant Mydely	B CONDECT WAT	Mercal
	MARKET STORES	BONSTYNIA LOT	2,1
38			7

To be a contract for temporal from Contract (Contract Contract Con

#### Pictures:







#### 4.2.2. Training: digitalization and internationalization

0.T3.3 - Trainings on responsible green destination Amazing AoE

**Date of event:** 27th of October 2022

Location of event: Lenti Cultural Center, Lenti, Zala County, Hungary

Number of participants: 12

**Short summary of event:** The event took place in the local cultural center in Lenti. This was first out of the three events in frame of Amazing AoE Academy.

The importance of digitalization and "internationalization" were the two main topics of the event, accommodations, tourism related organizations and stakeholders were invited to participate.

Máté Deák, from Westpannon Nonprofit Ltd. addressed the welcome words to the attendees, said some sentences about the Amazing AoE project, then presented the speakers.

First presenter was Gábor Simon, from Zala County Foundation for Enterprise Promotion who presented the activities of his organization. He pointed out those fields and topics in which his organization can support the SMEs of Zala County including the Amazon of Europe area. He highlighted the importance of networking and the advantage of being international, talked about how an SME can find foreign partners for future projects and cooperations in a successful way. At last, he demonstrated their related online interface which dedicated for the purpose of international matchmaking of the enterprises.

The second presenter of the program, Dóra Rosta, representative of Regional Human Innovation Nonprofit Kft. spoke about how digital solutions can help to the daily operation of the (tourism) enterprises. She put a massive focus on the utility of social media in online marketing while giving many useful tips

As the result of the event, participants got useful, practical knowledge. The last program element of the day was a joint lunch



### Targeted groups at event (fill in the table):

IMPORTANT: Please count organizations not people.

TARGET GROUPS	VALUE REACHED	REACHED ORGANIZATIONS	ALREADY REPORTED IN PREVIOS REPORTING PERIODS (yes/no)
Local public Authority	1	Municipality of Molnári	yes
Regional public Authority			
Sectoral agency			
Interest groups including NGOs	4	<ul> <li>"Nyitott szemmel" association;</li> <li>"Zalai Tekergők" cycling association;</li> <li>Zala County Foundation for Enterprise Promotion;</li> <li>Regional Human Innovation Nonprofit Kft.</li> </ul>	partly the 3 <sup>rd</sup> and 4 <sup>th</sup> ones are new
SME	2	Bukovics Guesthouse, Hubertus Inn	partly the 2 <sup>nd</sup> one is new
Infrastructure and (public) service provider			
National public authority			

#### Pictures:







#### Invitation:



### MEGHÍVÓ

#### AMAZING AGE ACADEMY -

#### DIGITALIZÁCIÓ ÉS NEMZETKÖZIESEDÉS A TURIZMUSBAN

A Agrapa harmon florografii Aft, nombers, med se barriga Amazensso. Juleità sola deculminari simal manatanari malla projekt negle magnetoratel parmete, excessmel meghinon for se "Amades Adi" civil projekt kenerében megrendenéser kentila, "Amadrig, fort Anderny" civir vitelà eseményarimentania eleb silaminin, mely a folynchrofic és centreristificación a tariforatora alimentania. A conderviny 2022, olitibles 27-án (custorialism) 9:50-as kendettel kentil magnetisciare Latiflace.

Az edemény közporni térnőját a digitalisáról, volamint a nemzetkilő kapcsolátok előnyelnek és jakordálágának, filator a markattag és a kommunikáció brein alkalmachad, digitálá megeldálast beruntadása olgazt. Ernek keretében beruntatkod kar Chempira Europe Netvodó nevet vási ő háldást, és jarantalátas kerülnek a szártálal csektor szárnása relacións aktualásiai, valamint olgan gyakordar orkatál, megeldálast kerülnek tertőden, mégeldel a markating és keremmanádolás terébenységjant tehedő hádábangásabb. Novábba i anadla rekuntálása haralá sálh elenvezőső automatuáló szoftort is, így amak terhaznádása behedőségeri a megykág fásik kerülnek.

Az a űsztésüket követűán minden kadvas résztvevőt akédatal várunk l

A programus minden (sem mak a) turitmushot kapropikidi stervenetet, strolgáltanát, minden téma mánt ordaldágól szandotátt kilturáti

Az esem<mark>ényaz "Amazing Ao E" cimet viselő, az interneg</mark> Cura Transtracionális Program keretében kerül megrendezésre

Az esemény helyszíne: Városi Művelődési kögpont Lenti, 8960 Lenti, Templom tér 5.

Az esemény indipontja: 2022. október 27. (csatórtok), 9:30 – 12:00

Az esemény programja:

9.50 - 9.40	Koszontő, bemuszkozás	Deák Máté, projettmenediser (Nyugat Pannon Honprofit K <del>Y</del> -)
9,40 10,90	Digitalisárió, homitar thátáság, realitente. Az Entegnise burepe Network aktualikása a nuriterikai eskeni erándas	Smon Gábor (Zala Magyor Váltalkosás lejkesztési Alapítokny)

Project co-funded by the suspeed Little for the (sincer, sinc) 5/001-3/00-2/2, AMAZENG AGE

# Interreg Danube Transpational Programme

	Amazing	Amazon of Europe
10:30-11:50	Kovetőkből Vevők - avagy hogyan promótáljuk magunkat akoresen az enline térben? SAPLautomat záló szoftver revel bematatása	Rosta Dára (Regionalis Humán Innováció Képoési Koshasené Nonprolit KOL)
11:30-12:00	Kerdesek es valess	ok
12:00-	Th#d	

Az eseményen való réserétet ingrenet, de repactidabbas kötött, ezért kéren, hagy réserétet erásakkei legesétet 2003. alanhaz 34. jaholft) fisétől ig ez alábbi elékhezőséget bármásjálan jakont alaholáságan. Amerinyeben bármájon jedegő kérdése mendhe fel, azt santága az alábas elékhezőségékei telhezőségékei telhezégékei telhezőségékei telhezőségékei telhezőségékei telhezőségékei telhezőségékei t

Tolney Akos (Myuger Produkció 6th.), E-mail: <a href="https://www.neoccolubrio.ng">https://www.neoccolubrio.ng</a>; seleton: +3630/599-6754

Bolido Adim (Nyuga-Pannon Nonprofit Wh.), T-mail: adam toligo-@weczynnon.hu, selefon +3650/501-5009

Scorebothuly, 2022, obtober 14.

Project constraint by the surrogate system these jurior less to the 2-2, Assistant, Aster

#### Attendance list:



ATTENDANCE LIST				
Project	Amazing AoE - DTP3 - 362 - 2.2			
Type of meeting	WPT3 - 1st event for stakeholders			
Place and date	Lenti, Hungary - 2022.10.27.			

1	Name and surname	Organisation	Signature
1	Volggine Boa Xetalin	UMK Leati	1834 parl Bro Katreen
2	Kosa Jawos	MOLNAGE UNCERTAINTERS	~
3	SIMON GIBOR	Ido Meggi Villatinis Hylanias Hopeing - FBN	Since
4	Spelistation	later Tolor Glib	6
5	Buleonos Ferene	abers Variables	POP
	ENGENHANNE REF PREMIUNT	MYSTEST DENHEL ALAPITUALA	15.0pm
7	5- Ect- 10 1 22 1 G remain	-8-	Fn 2
8	LOSTA DON A	DESHOUGHES MUMAN INAMINE OF EXPANTS	La Co
9	Bacyos ADAM	NYUGAT - PANNON NONPROFIT KAT	1-1-1 ×
10	GUY AL ISTUME	HUBERTUS FOCADS	6m
11	DEA'LL MATE	NYUGAT-PANNON NONPROFIT WAT	180
12	TOLNAY ALKOS	MULT-PRODUKELD WAT	Tolelle

Project to-funded by Rumpetovilleides has do (ERSE, IPA).



#### 4.2.3. Training: destination marketing

0.T3.3 - Trainings on responsible green destination Amazing AoE

**Date of event:** 16<sup>th</sup> of November 2022

Location of event: Thermal Hotel Balance, Lenti, Zala County, Hungary

Number of participants: 21

**Short summary of event:** The event took place in the Thermal Hotel Balance in Lenti. This was second out of the three events in frame of Amazing AoE Academy.

Destination marketing was put into the focus as main topic. In connection with this topic, two speakers were on the agenda. Accommodations, tourism related organizations and stakeholders from the area, and anyone interested were invited to participate.

Máté Deák, from Westpannon Nonprofit Ltd. addressed the welcome words to the participants, said some sentences about the Amazing AoE project, then presented the speakers and the upcoming topics and presentations.

First presenter was Mirkó Petényi, Chief Communication Officer from the Centre for Development of Active and Ecotourism (from Budapest) presented the role and importance of destination marketing. He showed many good, and some bad examples of destination marketing in the world and Hungary. At last, he spoke about the Hungarian cycling friendly service provider network which is already built up: benefits, requirements towards the service providers, options to join.

Then, Flóra Debreczeniné Késmárky, representative of the "Vasi-Hegyhát" Nature Park presented. "Vasi-Hegyhát" Nature Park situated on the border area of Zala and Vas Counties, is the "youngest" nature park in Hungary, their destination marketing activity in the last period can be mentioned as a good example.

Third presenter was Máté Deák from Westpannon Nonprofit Ltd. Westpannon was project partner of the Amazon of Europe Bike Trail project. The season of 2022 was the first year when the bike trail as an online bookable tourism product went to the market. He talked about the experiences of the first year, strengths and weaknesses, and those fields where improvement are needed. The involved service providers who are already part of the system had the possibility to share their experiences from service providers point of view. The presentation was also a good opportunity for those providers did not know about the bike trail, to get information about it.

In summary, the event can be called successful, it was useful exchange of information.



### Targeted groups at event (fill in the table):

IMPORTANT: Please count organizations not people.

TARGET GROUPS	VALUE	REACHED	ALREADY
	REACHED	ORGANIZATIONS	REPORTED IN
	1121101122	0110111121110110	PREVIOS
			REPORTING
			PERIODS
			(yes/no)
Local public Authority	1	Municipality of Molnári	yes
Regional public Authority		•	
Sectoral agency	1	<b>Centre for Development</b>	ASP of the
		of Active and Ecotourism	project
Interest groups including	3	- "Nyitott szemmel"	partly
NGOs		association;	
		- Vidra Group Bt.	the 2nd and
		- Lenti and its	3rd ones are
		surroundings	new
		development agency	
		nonprofit kft.	
SME	8	-Bukovics Guesthouse;	partly
		-Muramente Guesthouse	
		(Molnári);	from the 4 <sup>th</sup>
		- Murai Rafting	they are new
		watertour association	ones
		(Molnári);	
		- Radics Pansion	
		(Letenye);	
		- Varga Guesthouse	
		(Tótszerdahely);	
		- Family apartmans	
		(Nagykanizsa);	
		- Smaragd Apartman	
		(Nagykanizsa);	
		- Noble's Restaurant and	
		Pansion (Csesztreg)	
Infrastructure and (public)			
service provider			
National public authority			



#### Invitation:



# **MEGHÍVÓ**

#### AMAZING AOF ACADEMY

A Nyugat-Pannon Nonprofit Kft. nevében, mint az Európa Amazonasa – felelős zöld desztináció című transznacionális projekt egyik magyarországi partnere, szeretettel meghívom Önt az "Amazing AoE" című projekt keretében megrendezésre kerülő, "Amazing AoE Academy" néven futó előadássorozatunk soron következő eseményére, melyet 2022. november 16-án (szerdán) 9:30-es kezdettel tartunk Lentiben.

Az esemény két központi témakör köré szerveződik.

Egyrészt a sikeres térségmarketing témakörében kerülnek bemutatásra hazai jó példák, jó gyakorlatok az Aktív- és Ökoturisztikai Fejlesztési Központ (AÖFK) előadásában, valamint az ország egyik legfiatalabb natúrparkja, a Vasi-Hegyhát Natúrpark is bemutatja ezzel kapcsolatos tevékenységét.

Másrészt bemutatásra kerülnek az Amazon of Europe Bike Trail működésével kapcsolatos eddigi tapasztalatok. Az Európa Amazonasa Kerékpáros Túraútvonal, a nemrégiben létrejött, öt ország (Magyarország, Ausztria, Szlovénia, Horvátország, Szerbia) területét érintő UNESCO bioszféra rezervátumhoz kapcsolódó első "zászlóshajó" turisztikai termék, létrehozásában a Nyugat-Pannon Nonprofit Kft. is komoly szerepet játszott. A 2022-es szezon volt az első, amikor az újonnan létrehozott termék megjelent a turisztikai piacon, az eseményen az első év tapasztalatai, és a jövőbeli fejlesztési irányok kerülnek áttekintésre.

Az előadásokat követően minden kedves résztvevőt ebéddel várunk!

A programra szeretettel várunk jelenlegi és potenciális partnereinket, minden turizmushoz kapcsolódó szervezetet, szolgáltatót, és minden téma iránt érdeklődőt.

Az esemény az "Amazing AoE" címet viselő, az Interreg Duna Transznacionális Program keretében kerül megrendezésre.

Az esemény helyszíne: Thermal Hotel Balance - 8960 Lenti, Táncsics u. 8.

Az esemény időpontja: 2022. november 16. (szerda), 9:30 - 12:00

Az esemény programja:

		Deák Máté, projektmenedzser
9:30 - 9:40	Köszöntő, bemutatkozás	(Nyugat-Pannon Nonprofit
		Kft.)
9:40-10:20	Minek menjek én oda? – jó gyakorlatok a	Petényi Mirkó, Matoltsy Zsolt
9:40-10:20	térségi turizmus marketingjében	(AÖFK)
10:20-11:00	A Vasi-Hegyhát Natúrpark térségmarketingje	Debreczeniné Késmárky Flóra

Project co-funded by the European Union funds (ERDF, IPA) DTP3-362-2.2, AMAZING AOE





	Amuzing Amuzon of Europe			
	11:00-12:00	Európa Amazonas-a Kerékpáros Túraútvonal –	Deák Máté (Nyugat-Pannon	
		az első turisztikai szezon tapasztalatai	Nonprofit Kft.)	
	12:00 -	Ebéd		

Az eseményen való részvétel ingyenes, de regisztrációhoz kötött, ezért kérem, hogy részvételi szándékát legkésőbb 2022. november 11. (péntek) 16:00-ig az alábbi elérhetőségek bármelyikén jelezni szíveskedjen. Amennyiben bármilyen jellegű kérdése merülne fel, azt szintúgy az alábbi elérhetőségeken teheti fel:

Tolnay Ákos (Nyugat Produkció Kft.) E-mail: info@nyugatprodukcio.hu; telefon: +3630/398-0784

Bolyós Ádám (Nyugat-Pannon Nonprofit Kft.) E-mail: <a href="mailto:adam.bolyos@westpannon.hu">adam.bolyos@westpannon.hu</a>; telefon: +36305816009

Szombathely, 2022. november 4.



#### Attendance list:



	Nancant service		
屻	Name and survivor	(Impathemen	Digastino
1	Regarque Léando	Neitort Sammed Alaptiving	302
5	Regorgianal Boll Marann	Nyitrott Spensored Alaptivality	68
,	Tall Erika	Varga Vondöghás, Tötssenfahely	Since feeding
4	Baser Adam	ANEX	Jone Alder
5	3em Titor	Foreity Apertmentals	
6	Tenné keomis Tönde	Strange lakkingameras	de Dea
7	Bolyés Adjes	Wastparron	1-71 12
A	Dwale Moint	Westparnen	
9	Detremental Klanddy Flin.	Vidée Úrtikdurbayas Tř.	C 18
10	Hallex Ilma	N.Y Galéria Panció, Lotença	4-4
11	Horvith Olga	Managanie Verelighte, Volumi	from 10+ 29
12	Kele Attilia	Vidra Csoport Bt.	Knalle

Project co-decided the Earney and Associated Project Project



13	Kel Fué Megrila Bernaulett	Vidiry Coopert Nr.	100
14	Kowlex Kirnity	Lenti és Vidélo Fejeratési Ügyadkolg Ilőz kesztő Hangrofi, Kit.	1.6-p
15	Kijea Janos	Melmini Ondoninal agrass	200
16	Ling Stead	Noble v Errocove és Fanni i Sonnigyöngyvőlgy Veraléghis Örség Vidéki Báj Veralághis	ATE-1
1.7	Policings Microb	ANTX	El Xe
18	Tatko Liadó	Fuelics Paralli, Letveyv	1736
13	Different Solvan	View Ralling Viceport Egynther	70
20	Treates Arrise	M7 Califria Parat/, Letterge	Shallow.
31	Varga İstivân	Varya VensKiphin, Tourondalloly	Vone offer
22	Believe France	alabas readistit	E. D
28 24 25	Felt fell Great	Remar Hotel Balance	3865-
26		**	Service Medition
25			
28			

The past control of the first comment of the funda (ERGS, DV)

#### Pictures:







# **4.2.4.** Training: guest reviews and digital solutions for accommodations and tourism service providers and product development

0.T3.3 - Trainings on responsible green destination Amazing AoE

Date of event: 8th of December 2022

**Location of event:** Gosztola Gyöngye Wellness Hotel, Gosztola, Hungary

Number of participants: 10

**Short summary of event:** The event took place in Gosztola Gyöngye Wellness Hotel in Gosztola. This was third and last out of the three events in frame of Amazing AoE Academy.

The event had two major topics. First one was about guest reviews and digital solutions for accommodations and tourism service providers. Regarding this, Márta Duchai, expert of this field, Tripadvisor specialist spoke as first presenter via Zoom. She pointed out the importance of feedback and guest reviews, explained some very important steps towards getting positive reviews from our guests. Furthermore, she gave numerous tips and tricks and talked about some digital solutions that can be useful for the service providers.

Then Máté Deák from Westpannon presented the "Amazing Moments" and "River Journey". Besides the Amazon of Europe Bike Trail, Amazing Moments and River Journey can be considered the next flagship products of the area, they have been developed in frame of the Amazing AoE project. These moments and the river journey are / will be integrated into the booking system, two of them located in Zala County.

In the last phase of the event, participants could share their thoughts and remarks about the topics, ended up a discussion. In summary, it was a very fruitful event both for the participants and speakers.

#### Targeted groups at event (fill in the table):

IMPORTANT: Please count organizations not people.

TARGET GROUPS	VALUE REACHED	REACHED ORGANIZATIONS	ALREADY REPORTED IN PREVIOS REPORTING PERIODS (yes/no)
Local public Authority			
Regional public Authority			
Sectoral agency			



Interest groups including NGOs	1	- "Nyitott szemmel" association	yes
SME	5	-Bukovics Guesthouse; - Varga Guesthouse (Tótszerdahely); - Gosztola Gyöngye Wellness Hotel (Gosztola) -M7 Galéria Pansion (Letenye) - Luku-hegyi Guesthouse	partly last three are new
Infrastructure and (public) service provider			
National public authority			

# Attendance list:



	ATTENDANCE LIST	
Project	Amazing Amazon of Europe - DTP3 - 362 · 2.2	
Type of meeting	WPT3 - 3rd event for stakeholders	
Place and date	Gosztola Gyöngye Wellness Hotel, Gosztola, Hungary, 2022.12.08.	

#	Name and surname	Organisation	Signature
1	TORAL MARS	ALTOST - PARKAL MART	see!
2	Bolyos FIDAM	Nyagat-Parron Warpakit Kifa	Mari L
3	Bukorus Ferres	Colobia Vandiglist	I
4	VARIA ISNAN	Avary lexiberry?	FILLO
5	PATAMERY	VARIAL VENDENIAZ	June 100
6	HALDST BRUG	HI GALEKIA PAUZIS LEFENTE	dolar.
7	Banfai-Herman Andrea	Existola Gyorage Hotel, Luku-Hagyi Usudighais	Belina
8	Borners Drock	gos loto Gringge Hodel	8 . 6.
9	Tolony Atos	LYGAT PRODUKE, & KET.	Toplar .
10	HALHOS ZOGA	NULGAT- PA KNOW WEST	Halan Low
1.1			
12			



#### Invitation:



# **MEGHÍVÓ**

### AMAZING AOE ACADEMY

A Nyugat-Pannon Nonprofit Kft. nevében, mint az Európa Amazonasa – felelős zöld desztináció című transznacionális projekt egyik magyarországi partnere, szeretettel meghívom Önt az "Amazing AoE" című projekt keretében megrendezésre kerülő, "Amazing AoE Academy" néven futó előadássorozatunk harmadik, egyben utolsó eseményére, melyet 2022. december 8-án (csütörtökön) 9:30-as kezdettel tartunk Gosztolán.

Az esemény két központi témakör köré szerveződik.

Egyrészt a vendégértékelések jelentőségéről és a pozitív vendégértékelésekhez vezető útról, digitális vállalkozásfejlesztési lehetőségekről Duchai Márta, a terület szakértője fog előadást tartani. Másrészt a Nyugat-Pannon Nonprofit Kft. által bemutatásra kerül az "Amazing AoE" projekt keretében az öt országos, határokon átnyúló desztináció vonatkozásában kifejlesztett két új "zászlóshajó" turisztikai termék, melyben Dél-Zalai helyszínek és turisztikai szolgáltatók is érintettek.

Az előadásokat követően minden kedves résztvevőt ebéddel várunk!

A programra szeretettel várunk minden jelenlegi és potenciális Amazon of Europe Bike Trail partnert, minden turizmushoz kapcsolódó szervezetet, szolgáltatót, és minden téma iránt érdeklődőt.

A rendezvény az "Amazing AoE" címet viselő, az Interreg Duna Transznacionális Program keretében kerül megrendezésre.

Az esemény helyszíne: Gosztola Gyöngye Wellness Hotel, 8978 Gosztola, Fő u. 16.

Az esemény időpontja: 2022. december 8. (csütörtök), 9:30 – 12:15

Az esemény programja:

9:30 - 9:40	Köszöntő, bemutatkozás	Deák Máté, projektmenedzser (Nyugat-Pannon Nonprofit Kft.)
9:40-11:15	Értékeléstuning, digitális vállalkozásfejlesztési lehetőségek	Duchai Márta, vendégértékelés szakértő, Tripadvisor specialista
11:15-12:15	Amazing Moments, River Journey – avagy új zászlóshajó turisztikai termékek egy határokon átnyúló desztinációban	Deák Máté (Nyugat-Pannon Nonprofit Kft.)
12:15 -	Ebéd	

Project co-funded by the European Union funds (ERDF, IPA) DTP3-362-2.2, AMAZING AOE





Az eseményen való részvétel ingyenes, de regisztrációhoz kötött, ezért kérem, hogy részvételi szándékát legkésőbb 2022. december 5. (hétfő) 16:00-ig az alábbi elérhetőségek bármelyikén jelezni szíveskedjen. Amennyiben bármilyen jellegű kérdése merülne fel, azt szintúgy az alábbi elérhetőségeken teheti fel:

Tolnay Ákos (Nyugat Produkció Kft.) E-mail: info@nyugatprodukcio.hu; telefon: +3630/398-0784

Bolyós Ádám (Nyugat-Pannon Nonprofit Kft.) E-mail: <u>adam.bolyos@westpannon.hu</u>; telefon: +3630/4264455

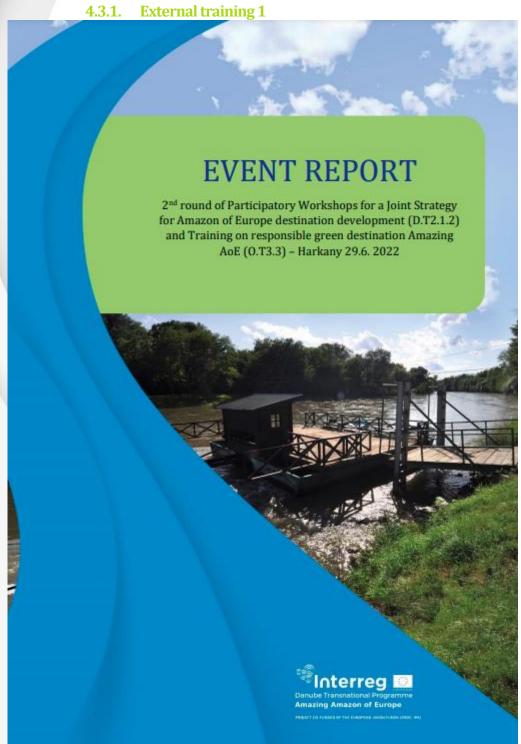
Szombathely, 2022. november 29.

### **Pictures**





4.3. CROST Regional Development Nonprofit Ltd.







Project Responsible Green Destination Amazon of Europe

Acronym Amazing AoE

Duration 1.7,2020 - 31.12.2022

Website http://www.interreg-danube.eu/approved-projects/amazing-aoe

Work Package WP 2

Output/Deliverable Storytelling design

Author Jaka Oman

E-mail jaka@resna-igra.si

Institution Resna igra
Date 30.6. 2022

Project co-funded by European Union funds (ERDF, IPA)





#### TYPE OF EVENT

- D.C.3.1 Initial and final conference; 2 networking conferences
- D.C.3.2 International and cross-border promo events: international AoE festival, regional cross-border promo events
- D.C.3.3 Promotion at specialised tourism fairs in and outside DTP region
- D.C.3.4 Capitalization events and activities: participation at 5 different joint events or DTP events, including outside DTP and outside EU
- D.T2.1.2 Regional participation workshops with stakeholders on strategy development
- D.T2.4.1 Workshops for product development with service providers
- 0.T3.2 Trainings with stakeholders in 2 pilot areas how to become experts in RGD TIM evaluation process
- D.T3.2.2 Explorer/promotion tours for different target groups: specialised agents, guides and experts, journalists, test users

Date of event: 29.6. 2022

Location of event: Harkány, Hungary

Number of participants: 15

#### Short summary of event:

The workshop consisted of 3 main parts:

1. AoE Story

For the purpose of this workshop a case story was designed for the AoE region with the purpose to:

- Show an example on how a story for a touristic product looks like
- To explain in details to the participants (especially to the service providers), what the big story of the AoE is, so that they can then communicate this story further to their customers

More details on the AoE story can be found in the presentation under the appendices.

2. Flow, storytelling and the hero's journey

3





In order to understand a customer in tourism, who seeks not only a good service but a good experience or even a transformative experience, one needs to understand the underlying psychology and more specifically the flow state, because flow is an indicator of a good experience. Therefore the background of flow state was explained, following the presentation of two main tools for flow management, which are most important for tourism (flow cycle and the challenge&skills graph).

Further the structure of a story and the Hero's Journey by Joseph Campbell was presented, with the purpose to give the participants a framework, that would serve as a basis for their local stories.

3. Local stories designed with LEGO® SERIOUS PLAY® methodology

The participants then designed and presented their local stories through the models from Lego bricks. This initial stories were then joined together into a bigger story of the region and even with the big AoE story. These are the final shared models from groups:

Group 1:



We start here in Berlin in a black and white world which represents the tempo of our tourist who lives a stressful life. Our hero wants to escape this world and decides to travel with a bicycle in the Amazon of Europe region. On his way there are different obstacles (hills, sun, rain, bad roads, technical issues with the bike) and in this case he needs to have support from a local guide/tourist agency. He needs to know who he can turn to in case of any difficulties (project managers for new bike paths, workers on the road, accommodation staff etc). This is really important. But of rouse there are also a lot of nice things to see (pristine nature, nice views along the river, nice paths, animals etc). At the end of the trip our hero arrives in the accommodation where he can recharge, solves technical issues, washes and dries his clothes after rain. After the trip he returns home as a better version of himself, full of energy and drive for work.

4





#### Group 2:



The goal of this trip is one unforgettable adventure. A lady comes here with a bike and can decide between two paths where she can cycle. There is a boring one which is known and goes along the urban places and not nature. The other root is more exciting but more difficult to cross. The second root is richer but offer many obstacles. The adversary in this case is "the easy chose" the rider makes and chooses the easy root. There is also the river where our lady needs support to cross. Finally the tourist come to the accommodation where she rests and is well accepted by the staff.

In terms of further adversaries we have the people, but in two different aspects:

- On the one hand, there are people in tourism who offer simple instant touristic solutions with the only aim to profit from the tourists
- But on the other hand we have the masses of tourists who can also be a threat since a huge amount of people in the nature would destroy the it, which would mean the end of eco friendly advetnrures.

#### Targeted groups at event:

IMPORTANT: Please count organizations not people.

TARGET GROUPS	VALUE REACHED	REACHED ORGANIZATIONS	ALREADY REPORTED IN PREVIOS REPORTING PERIODS (yes/no)
Local public Authority	2	Municipality of Ortilos	2 no

Project co-funded by European Union funds (ERDF, IPA)





American	3	Town of Mohács Town of Siklós	1 yes
Regional public Authority	1	Somogy County Government	yes
Sectoral agency	3	3	3
Interest groups including NGOs	1	Tenkes Wine Route Development Nonprofit Ltd.	yes
SME	2	Helian NaTour Ltd. Tenkesvölgyi Guest House	no
Infrastructure and (public) service provider	1	Danube-Drava National Park	yes
National public authority	es.	os.	

#### Other comments:

None.

#### Attached evidence for reporting:

- Invitation
- Agenda
- Attendance list,
- 1-3 photos taken during the event,
- Presentations (if any), etc.

Please upload the Event Report and all relevant materials to <u>Amazing AoE Google Drive</u> in the relevant folder and send Anja Krajnik (<u>anja.krajnik@iskriva.net</u>) the link to the folder (put Urška Dolinar: <u>urska.dolinar@iskriva.net</u> in "cc").

6



#### Invitation:



# **MEGHÍVÓ**

## Amazing AoE – Felelős zöld turisztikai desztináció kialakítása az Európa Amazonasa útvonal mentén

Interreg Duna Transznacionális Program - DTP3-362-2.2

A CROST Nonprofit Kft., mint az Amazing AoE projekt partnere ezúton tisztelettel meghívja Önt a

az Európa Amazonasa útvonal új turisztikai zászlóshajó projektjeinek kialakítására, illetve közös desztinációmenedzsment stratégiájának kidolgozására szolgáló

#### 2. stakeholder workshopra,

melyre Harkányban kerül sor, 2022. június 29-én. Részletek a mellékelt részletes programban.

Baranya és Somogy megye határ menti területei része a Mura-Dráva-Duna öt országra kiterjedő UNESCO Bioszféra Rezervátumnak. Az Amazing AoE projekt keretében összesen 13 partnerszervezeten keresztül 12 védett terület – mely összesen öt ország területén található (Ausztria, Szlovénia, Horvátország, Szerbia, Magyarországról) – vesz részt. A projekt három folyót (700 km) érint, melyek térsége együttesen alkotja a létrehozandó felelős zöld turisztikai desztinációt. A projekt célja a fenntartható növekedés és turizmus elősegítése a térség jellegzetes természeti és kulturális örökségére építve, melynek eredményeként létrejön a meghatározó szereplők hálózata, ami megfelelő környezetet teremt a magas minőségű, az ökoszisztéma korlátos erőforrásaival összhangban lévő turizmus kialakításához.

A workshop fő célja információgyűjtés a régió turisztikai potenciájáról, a meglévő és fejleszthető termékekről; a helyi szakemberek, véleményformálók véleményének megismerése a természeti és kulturális vonzerők, a lehetséges turisztikai termékek, az infrastruktúra állapotára (szálláshelyek, közlekedés), valamint a meglévő emberi erőforrásra vonatkozóan.

Kérem, részvételét jelezze Pámer Zoltán 2022. június 24-ig az alábbi elérhetőségeken: pamer@logframe.hu, +36 30 6644894. Számítunk aktív közreműködésére.

Pécs, 2022. június 14.

Márton György ügyvezető

Project co-funded by the European Union funds (ERDF, IPA) DTP3-362-2.2, AMAZING AGE



## Agenda:



## Amazing AoE – Felelős zöld turisztikai desztináció kialakítása az Európa Amazonasa útvonal mentén

 stakeholder workshop az Európa Amazonasa útvonal új turisztikai zászlóshajó projektjeinek kialakítására, illetve közös desztinációmenedzsment stratégiájának kidolgozására

2022. június 29., 9.30 óra

Rendezvény helyszíne: Harkány, Dráva Hotel, 7815 Harkány, Bartók Béla u. 1.

#### A rendezvény célja:

- a helyi szolgáltatók képzése az "Amazon történet", mint hatékony marketingeszköz alkalmazásáról;
- az "Amazon történet" megismertetése az útvonal mentén utazó turistákkal, az üzenetek átadásának módjai;
- a helyi szolgáltatók saját történeteinek beépítése az "Amazon történetbe";
- a helyi turisztikai szakemberek, szolgáltatók mozgósítása annak érdekében, hogy az Európa Amazonasa, mint turisztikai termék nagyköveteivé váljanak, tisztában legyenek az útvonal helyben működő szervezetekre és a régióra gyakorolt pozitív hatásaival.

#### Napirend:

09.00 - 09.30	Résztvevők érkezése – kávészünet
09.30 – 12:00	"Amazing AoE" – desztinációs stratégia és a közös sztori - A rendezvény céljainak rövid bemutatása - Az "Amazon of Europe" stratégia bemutatása - Az "Amazon of Europe" sztori bemutatása
	Facilitátor: Jaka Oman (Flow, Hero's Journey, Storytelling, Szlovénia) Urška Dolinar (igazgató, Iskriva Intézet)
10.15 - 10.30	Rövid szünet
10.30 – 12.00	Helyi történetek  - A történetmesélés, mint hatékony turisztikai marketingeszköz a felelős turizmus kialakítása érdekében  - Helyi szolgáltatók történeteinek bemutatása  - Konzultáció: hogy lehet a történetmesélés érdekesebb?  Facilitátor: Jaka Oman (Flow, Hero's Journey, Storytelling, Szlovénia)
12.00 - 12.15	Rővid szünet

Project co-funded by European Union funds (ERDF, IPA)





12.15 - 13.00	A közös "Amazon of Europe" sztori  - A helyi történetek összekapcsolása az "Amazon of Europe" sztorival  - A közös "Amazon of Europe" sztori kialakítása  - Összefoglalás és lezárás
	Facilitátor: Jaka Oman (Flow, Hero's Journey, Storytelling, Szlovénia)
13.00	Ebéd

#### A rendezvény végrehajtásához szükséges infrastruktúra:

- Projektor
- Flip chart tábla
- Három asztalnál 5-7 résztvevő

#### A rendezvény célcsoportjai:

- Szálláshely-szolgáltatók: hotelek vezetői, recepciós személyzet;
- Az útvonal mentén található vonzerők és "Amazing Moment"-ek (külön foglalható programcsomagok) gazdái;
- Turisztikai információs pontok munkatársai;
- Egyéb az útvonal mentén működő szolgáltatók;
- Személyszállítók, transzfer-szolgáltatók;
- Projektpartnerek és egyéb releváns közszféra-szereplők.

Project co-funded by European Union funds (ERDF, IPA)



## Attendance list:



#### Amazing AoE Európa Amazonasa – Felelős zöld turisztikai desztináció Stakeholder workshop

#### Jelenléti iv / List of participants - Harkány, 29 June 2022

Név i Sumame, name	Szervezet / Organisation	Email	Telefon / Phone	Alàirás / Signature	Addressed in: 10pt-contact marginal factions: A national order of the data management policy
KELET 217A	SNKOENHUYZAT	polgamester Doublos hu	+3620/404-830	0 061	1.25
TOTH ZOLTAN	Shired HEGIE, SAIK.	population	50-151-1512	12	-
52abo Birana	MAKER BOARD CHEREJI.	samiki Sili Baja ka	+30200U/520V	Selfond.	V
MODY WE SHILVE	Dend Joles	Ersen wille	Septerty 74	114	1
HAVAS ZYTA'U	SPENT HANDS MITEL	акты наподни	THE STATE OF THE STATE OF	me	n
BENOVICS GARDON	CRAST LATE	gabare byfane	VO/SEAPONIC	-	
MORRE TAMAS	SHOULHANTERA	the spectrum	20 Mar 4650	de	M



#### Amazing AoE Európa Amazonasa – Felelős zöld turisztikai desztináció Stakeholder workshop

#### Jelenléti iv l List of participants - Harkány, 29 June 2022

lost up the	Complesas &	30/26516 20/26-	700	
	Complesson &	30/318-	100000000000000000000000000000000000000	
	6-cm	Ph 0755	47	
where hier	etrosser to Deposit	USA PLADEAD	siloto	4
ESAN IGBA	yka Brasilinga	u 0818463	3/2	. /
SPORTE DITT	ndna Glogfamh	+3630593175	July	1
-11-	1	*##9-151T	Rendgal	
ukovola ladhi	hall margin a	30 23 250ko	July Pan	V
	ESNY IGEA MUHIE RET	ESAN IGRA NO BERNA RO MONE EST notion Clayponsh	11 - 13-15 Marke Softward + 2030 5432.05  -11 - 1449-1517  November World in July 2014 - 50 21 25060	ESAN IGHA MUBAKHARAU OR1846353 PLANTINA PALAMENTAL RESIDENTAL RESI

	Jelenléti iv / List	of participants -	Harkány, 29 Jul	ne 2022	
Név / Surname, name	Spervozet / Organisation	Email	Telefon / Phone	Atticés / Signature	Advantation September of September on Advantation of the data management palling
BENDARS - NAPY DAR	TRAVEL ASCRICT	dorn Cellulan de	30/878-92-65	2ih	/



# Pictures:

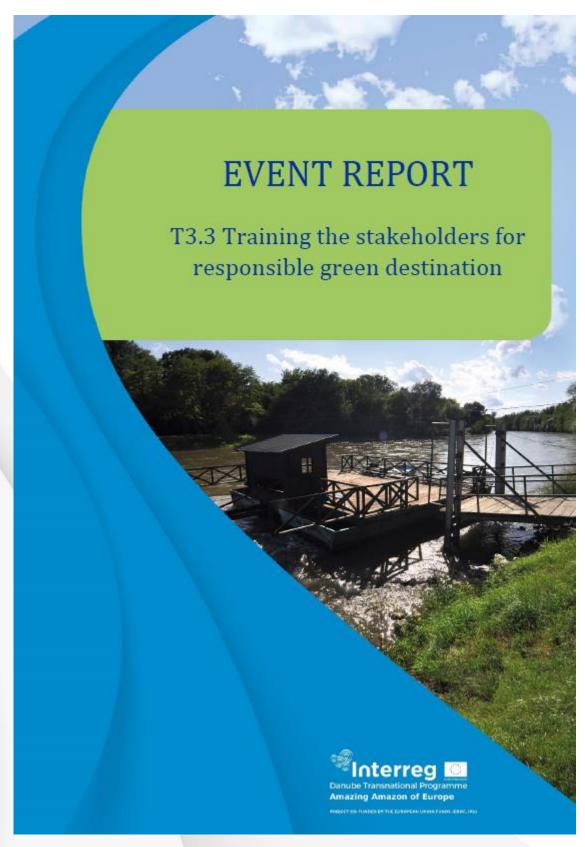








# 4.3.2. External training 2







# Training the stakeholders for responsible green destination – Amazing Academy workshops

### 1. Internal workshop - Cserkút, 26 October 2022

T3.3 Training the stakeholders for responsible green destination

O T3.3 Implementation of trainings for responsible green destination

Date of event: 26 October 2022

Location of event: Cserkút, Macsek Community Centre (7673 Cserkút, Rákóczi u. 18.)

Number of participants: 7.

#### Short summary of event:

In the scope of A.T3.3 Training the stakeholders for responsible green destination CROST Nonprofit Ltd. organized a series of workshops for tourism service providers. In order to gather the key internal players a preparatory workshop was organised on 26 October 2022 in Cserkút. The following organisations participated:

- Komplex Consult Ltd.: contractor for the academy workshops;
- CROST Nonprofit Ltd.: partner of the Amazing AoE project;
- Helian NaTour Ltd.: touroperator, manager of bookings on the Hungarian side of behalf of the Slovenian booking centre;
- Somogy County Entrepreneurship Centre Foundation: partner of the Amazon of Europe Bike Trail project, responsible for development of the infrastructure and the network of service providers.

The main goal of the workshop was to share experience of the key operators on operation of the route, the key attractions (amazing moments), moreover to define an operational action plan for the future.

On the event detailed minutes were recorded in Hungarian.

#### Targeted groups at event:

TARGET GROUPS	VALUE	REACHED	ALREADY
	REACHED	ORGANIZATIONS	REPORTED IN
	KLACIILD		PREVIOS

Project co-funded by European Union funds (ERDF, IPA)





		REPORTING PERIODS (yes/no)
Local public Authority	The state of the s	
Regional public Authority	3 111	8
Sectoral agency	1	1
Interest groups including NGOs		
SME	1	1
Infrastructure and (public) service provider		
National public authority	J	

Attendance list: see in separate document.

### Pictures:













Project co-funded by European Union funds (ERDF, IPA)



## Invitiation and agenda:



# **MEGHÍVÓ**

Amazing AoE – Felelős zöld turisztikai desztináció kialakítása az Európa Amazonasa útvonal mentén

Interreg Duna Transznacionális Program - DTP3-362-2.2

A Komplex Consult Kft., a CROST Nonprofit Kft., mint kedvezményezett, az Amazing AoE projekt partnere ezúton tisztelettel meghívja Önt a

az Európa Amazonasa útvonal új turisztikai zászlóshajó projektjeinek kialakítására, illetve közös desztinációmenedzsment stratégiájának kidolgozására szolgáló

Első belső képzési workshopra,

melyre 2022. október 26-án 11 órától kerül sor Cserkúton, a Macsek Közösségi Házban (7673 Cserkút, Rákóczi u. 18.).

Baranya és Somogy megye határ menti területei része a Mura-Dráva-Duna öt országra kiterjedő UNESCO Bioszféra Rezervátumnak. Az Amazing AoE projekt keretében összesen 13 partnerszervezeten keresztül 12 védett terület – mely összesen öt ország területén található (Ausztria, Szlovénia, Horvátország, Szerbia, Magyarországról) – vesz részt. A projekt három folyót (700 km) érint, melyek térsége együttesen alkotja a létrehozandó felelős zöld turisztikai desztinációt. A projekt célja a fenntartható növekedés és turizmus elősegítése a térség jellegzetes természeti és kulturális örökségére építve, melynek eredményeként létrejön a meghatározó szereplők hálózata, ami megfelelő környezetet teremt a magas minőségű, az ökoszisztéma korlátos erőforrásaival összhangban lévő turizmus kialakításához.

A workshop fő célja, hogy az útvonalon található szakaszok, valamint a kiegészítő attrakcióként működő ún. "Amazing Moment" vonzerők eddigi működésével kapcsolatos tapasztalatok a működtetésben részt vevő szervezetek között átadásra kerüljenek, egyúttal elkészüljön egy, a fenntartási időszakra vonatkozó útvonal-működtetési akcióterv.

Számítunk részvételére

Kaposvár, 2022. október 18.

Fodor Róbert ügyvezető

Project co-funded by the European Union funds (ERDF, IPA) DTP3-362-2.2. AMAZING AOE





#### Napirend:

10.30 - 11.00	Résztvevők érkezése – kávészünet
11.00 - 11:15	Köszöntő Márton György, CROST Nonprofit Kft.
11.15 - 11.30	Az útvonal kialakításával kapcsolatos tapasztalatok Jelenka György, Somogy Megyei Vállalkozói Központ Alapítvány
11.30 - 12.00	Az útvonal működtetésével kapcsolatos tapasztalatok Benovics-Nagy Dóra, Helian NaTour Kft.
12.00 - 12.30	Az útvonal működtetése a fenntartási időszakban Pámer Zoltán, CROST Nonprofit Kft.
12.30 - 12.45	Kérdések, a workshop zárása Fodor Róbert, Komplex Consult Kft.
12.45	Ebéd

# Attendance list:



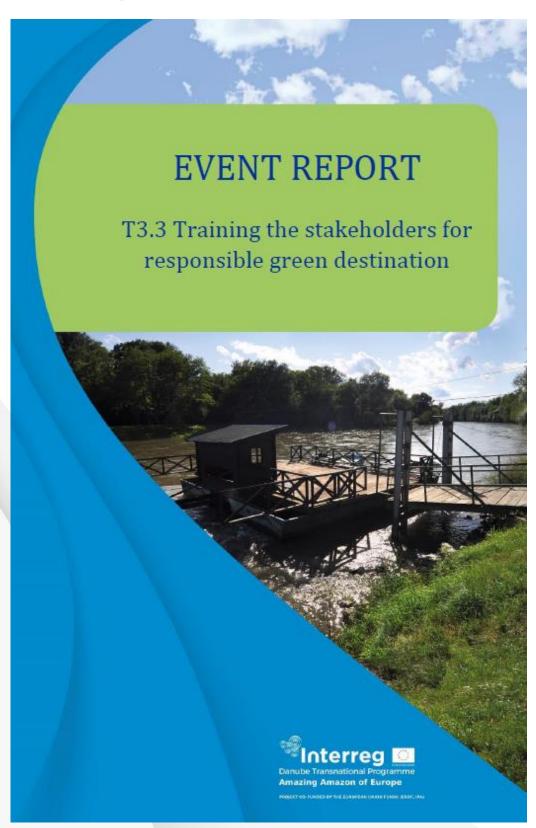
#### Amazing AoE Érdekeltek részére szervezendő akadémia 1. workshop

### Jelenléti iv / List of participants - Cserkút, 2022. október 26.

Név	Szervezet	Email	Telefon	Aláirás	Adatvédelmi tájákoztatót megismertem
PANIER ZOUTAL	COSST Noognish by	pamere 1 typome. hu	30/664274	Popul.	
Design 25230010E	Helian Najour Kft	Unex District	20/245-9224	pc_L_	
Denovics Gabor	Helian Natour bil	galer Chelin	30/551-6410	Deco	- 5
JELENYA GIORG		dalue sagla		(Im	ac
Olaston Grongy	CROST WEFF.		39/4918960	bella	_
Piutal Moor		put the 130gillou		3	0
Fobole educat	KOMILEXCONUTA	todambert &	reglion-frag	Le	~



# 4.3.3. External training 3







## Training the stakeholders for responsible green destination – Amazing Academy workshops

2. Workshop for service providers - Pécs, 28 November 2022

T3.3 Training the stakeholders for responsible green destination

O T3.3 Implementation of trainings for responsible green destination

Date of event: 28 November 2022

Location of event: Pécs, Pécs Commercial Centre (7625 Pécs, Majorossy I. u. 36.)

Number of participants: 23 Short summary of event:

In the scope of A.T3.3 Training the stakeholders for responsible green destination CROST Nonprofit Ltd. organized a series of workshops for tourism service providers. In order to gather the key internal players two promotional workshops were organised, in line with the service contract of the external service provider. The event in Pécs on 28 November 2022 focused on the Amazon/Amazing branding, service providers' identification with the brand and its use in their daily communication. The following organisations participated:

- Komplex Consult Ltd.: contractor for the academy workshops;
- CROST Nonprofit Ltd.: partner of the Amazing AoE project;
- 10 tourism and hospitality service providers from the wider target area;
- 3 SMEs in IT management and promotion;
- 2 organisations as business support organisations (chambers of commerce, cluster).

The main goal of the workshop was to share experience about the communication of the route, use of the brand, the logo, benefits about joining the network and secondary benefits about being present on the AoE bike trail website. Another presentation was provided by the Hungarian Cycling Tourism Association about the nationally introduced scheme for cycling-friendly service provider.

#### Targeted groups at event:





TARGET GROUPS	VALUE REACHED	REACHED ORGANIZATIONS	ALREADY REPORTED IN PREVIOS REPORTING PERIODS (yes/no)
Local public Authority			S DOMESTIC STREET
Regional public Authority			
Sectoral agency	33		
Interest groups including NGOs	e e	2	2
SME		13	13
Infrastructure and (public) service provider			
National public authority			

Attendance list: see separate document.

### Pictures:







## Invitation and agenda:



# **MEGHÍVÓ**

A CROST Nonprofit Kft., mint az Amazing AoE projekt partnere ezúton tisztelettel meghívja Önt az Európa Amazonasa (Amazon of Europe) kerékpáros túraútvonal mentén működő turisztikai vállalkozások számára szervezett tájékoztató rendezvényre, melyre Pécsen kerül sor, 2022. november 28-án, 13.30 órától. Részletek a mellékelt részletes programban.

Baranya és Somogy megye határ menti területei része a Mura-Dráva-Duna öt országra kiterjedő UNESCO Bioszféra Rezervátumnak. Az Amazing AoE projekt keretében összesen 13 partnerszervezeten keresztül 12 védett terület – mely összesen öt ország területén található (Ausztria, Szlovénia, Horvátország, Szerbia, Magyarországról) – vesz részt. A projekt három folyót (700 km) érint, melyek térsége együttesen alkotja a létrehozandó felelős zöld turisztikai desztinációt. A projekt célja a fenntartható növekedés és turizmus elősegítése a térség jellegzetes természeti és kulturális örökségére építve, melynek eredményeként létrejön a meghatározó szereplők hálózata, ami megfelelő környezetet teremt a magas minőségű, az ökoszisztéma korlátos erőforrásaival összhangban lévő turizmus kialakításához.

#### A rendezvény célja kettős:

- Tájékoztatás az Amazon of Europe útvonal mentén működő szolgáltatók számára a bekapcsolódási lehetőségekről: a közös Amazon brand által nyújtott előnyökről, az Országos Kerékpárosbarát Szolgáltatói Hálózathoz való csatlakozásban rejlő lehetőségekről;
- Tájékoztató az útvonal szélesebb környezetében (Szigetvári, Szentlőrinci, Sellyei, Siklósi, Bólyi, Mohácsi járás) található turisztikai vállalkozások számára nyújtandó, digitalizációs fejlesztésekhez igénybe vehető maximum 3000 euró összegű vissza nem térítendő támogatási (voucher) lehetőségről.

A rendezvény helyszíne: Pécsi Kereskedelmi Központ, 7625 Pécs, Majorossy I. u. 36., Zsolnay-terem.

Kérem, részvételét az alábbi linken, vagy a pamer@logframe.hu címen jelezze 2022. november 24-éig.

Pécs, 2022. november 9.

Számítunk részvételére:

Márton György ügyvezető

Project co-funded by the European Union funds (ERDF, IPA) DTP3-362-2.2, AMAZING AOE





# **PROGRAM**

#### Amazing AoE

Turisztikai szolgáltatók számára szervezett tájékoztató rendezvény

Időpont: 2022. november 28.

Helyszín: Pécsi Kereskedelmi Központ, 7625 Pécs, Majorossy I. u. 36. (Zsolnay-terem).

13.00 - 13.30	Résztvevők érkezése
13.30 - 13.40	Köszöntő
	Előadó: Márton György ügyvezető, CROST Nonprofit Kft.
13.40 - 14.00	Az Európa Amazonasa (Amazon of Europe) útvonal bemutatása, promóciója
	- Csatlakozásban rejlő előnyök és lehetőségek
	- Honlap és közösségimédia-felületek
	Előadó: Jelenka György turisztikai szakértő
14.00 - 14.20	Az Országos Kerékpárosbarát Szolgáltatói Hálózat bemutatása
	- Csatlakozásban rejlő lehetőségek
	- Minősítés eljárásrendje
	Előadó: Coates Ádám projektvezető, Magyar Kerékpáros Turisztikai Szövetség
14.20 - 14.30	Kérdések
14.30 - 14.50	Kávészűnet
14.50 - 15.00	Az AoE hálózat bemutatása
	Előadó: Pámer Zoltán, CROST Nonprofit Kft.
14.50 - 15.10	Az AoE hálózathoz kapcsolódó digitalizációs pályázat bemutatása
	- Támogatott tevékenységek
	- Elszámolás módja
	Előadó: Deák Máté, Nyugat-Pannon Nonprofit Kft.
15.10 - 15.30	Digitalizációs szolgáltatást nyújtó vállalkozások bemutatkozása
	Előadó: egyeztetés alatt
15.30 -	Kérdések, a rendezvény zárása

Project co-funded by the European Union funds (ERDF, IPA) DTP3-362-2.2, AMAZING AOE



# Attendance list:



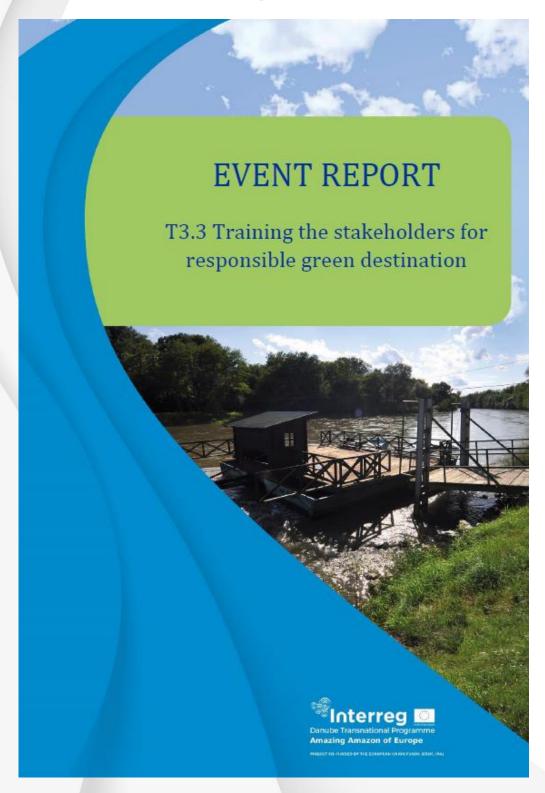
Amazing AoE Szolgáltatók képzése – Amazon / Amazing branding workshop 2. workshop

## Jelenléti iv / List of participants - Pécs, 2022. november 28.

Név	Szervezet	Email	Telefon	Aláirás	Adatvédelmi 12jákoztatót meglamertem
2-801/27 2010	THE INTE HAVE HA	raffage@	436/20	nees	niesa
SISHA KNULTHA		840 CMAILL	20/928999	12	111
Found Tickson	City has begelicher	City mengelow	1-12-1 0193	Q.	Ø_
PITTING SHOWE GIVE	SIENDE PINCE VI SIENDA AMERMAN	Exist section	20/4548075 pail hore	gittleen	Gittel
Vasmatics Otto	Vannet Tolelamin Elis Kl	essuatio, ofto	30/901-4009	4	
POHL: KRISCTINA	POKIK IT Wishow	when a h	20/25/05/80	Voile	6
SCHILLD ENILLO	PEIK Idagengon galin	eschwolte phere bu	20/342844	School	Dholt
PALCEL ALBANDEA	100	puce, already a plakik, bu	20/352 1543	aliae	Pel



# 4.3.4. External training 4







## Training the stakeholders for responsible green destination – Amazing Academy workshops

3. Workshop for service providers - Barcs, 6 December 2022

T3.3 Training the stakeholders for responsible green destination

O T3.3 Implementation of trainings for responsible green destination

Date of event: 6 December 2022

Location of event: Barcs, Entrepreneurs' Foundation of Barcs Area (7570 Barcs, Hősök tere 1/a)

Number of participants: 25

#### Short summary of event:

In the scope of A.T3.3 Training the stakeholders for responsible green destination CROST Nonprofit Ltd. organized a series of workshops for tourism service providers. In order to gather the key internal players two promotional workshops were organised, in line with the service contract of the external service provider. The event in Barcs on 6 December 2022 focused on the Amazon/Amazing story, how to provide a more quality service to the visiting tourists. The following organisations participated:

- Komplex Consult Ltd.: contractor for the academy workshops;
- CROST Nonprofit Ltd.: partner of the Amazing AoE project;
- 15 tourism and hospitality service providers from the wider target area;
- 3 organisations as business support organisations (entrepreneurship centre, tourism associations, tourism destination development organisations).

The main goal of the workshop was to share experience about the communication of the route, how to use the Amazon/Amazing story in service provision, in order raise awareness about the particularity and uniqueness of the area. Another presentation was provided by the Hungarian Cycling Tourism Association about the nationally introduced scheme for cycling-friendly service provider.





## Targeted groups at event:

TARGET GROUPS	VALUE REACHED	REACHED ORGANIZATIONS	ALREADY REPORTED IN PREVIOS REPORTING PERIODS (yes/no)
Local public Authority			SE SHALL SE PAR
Regional public Authority	17		
Sectoral agency		1	1
Interest groups including NGOs		2	2
SME		15	15
Infrastructure and (public) service provider			6 179.79
National public authority	8		

## Attendance list: see separate document.

### Pictures:













Project co-funded by European Union funds (ERDF, IPA)



## Invitation and agenda:



# **MEGHÍVÓ**

A CROST Nonprofit Kft., mint az Amazing AoE projekt partnere ezúton tisztelettel meghívja Önt az Európa Amazonasa (Amazon of Europe) kerékpáros túraútvonal mentén működő turisztikai vállalkozások számára szervezett tájékoztató rendezvényre, melyre Barcson kerül sor, 2022. december 6-án, 10.00 órától. Részletek a mellékelt részletes programban.

Baranya és Somogy megye határ menti területei része a Mura-Dráva-Duna öt országra kiterjedő UNESCO Bioszféra Rezervátumnak. Az Amazing AoE projekt keretében összesen 13 partnerszervezeten keresztül 12 védett terület – mely összesen öt ország területén található (Ausztria, Szlovénia, Horvátország, Szerbia, Magyarországról) – vesz részt. A projekt három folyót (700 km) érint, melyek térsége együttesen alkotja a létrehozandó felelős zöld turisztikai desztinációt. A projekt célja a fenntartható növekedés és turizmus elősegítése a térség jellegzetes természeti és kulturális örökségére építve, melynek eredményeként létrejön a meghatározó szereplők hálózata, ami megfelelő környezetet teremt a magas minőségű, az ökoszisztéma korlátos erőforrásaival összhangban lévő turizmus kialakításához.

#### A rendezvény céljai:

- Az "Amazon sztori" megismertetése: tájékoztatás az Amazon of Europe útvonal mentén működő szolgáltatók számára az útvonalról, a célcsoportokról, a közös Amazon brand által nyújtott előnyökről, az Országos Kerékpárosbarát Szolgáltatói Hálózathoz való csatlakozásban rejlő lehetőségekről;
- Tájékoztató az útvonal szélesebb környezetében (Barcsi, Csurgói, Nagyatádi járás) található turisztikai vállalkozások számára nyújtandó, digitalizációs fejlesztésekhez igénybe vehető maximum 3000 euró összegű vissza nem térítendő támogatási (voucher) lehetőségről.

A rendezvény helyszíne: Barcs és Térsége Vállalkozók Egyesülete, 7570 Barcs, Hősök tere 1/A.

Kérem, részvételét az alábbi linken, vagy a pamer@logframe.hu címen jelezze 2022. december 2-áig.

Pécs, 2022. november 24.

Számítunk részvételére:

Márton György ügyvezető

Project co-funded by the European Union funds (ERDF, IPA) DTP3-362-2.2, AMAZING AOE





# **PROGRAM**

#### Amazing AoE

Turisztikai szolgáltatók számára szervezett tájékoztató rendezvény

Időpont: 2022. december 6.

Helyszín: Barcs és Térsége Vállalkozók Egyesülete, 7570 Barcs, Hősök tere 1/A.

9.30 - 10.00	Résztvevők érkezése
10.00 - 10.10	Köszöntő
	Előadó: Pámer Zoltán, CROST Nonprofit Kft.
10.10 - 10.30	Az Európa Amazonasa (Amazon of Europe) "sztori": az útvonal bemutatása - Csatlakozásban rejlő előnyök és lehetőségek - Honlap és közösségimédia-felületek
	Előadó: Jelenka György turisztikai szakértő, Somogy Megyei Vállakozói Központ
10.30 - 10.50	Az Országos Kerékpárosbarát Szolgáltatói Hálózat bemutatása - Csatlakozásban rejlő lehetőségek - Minősítés eljárásrendje
	Előadó: Benovics Gábor, Magyar Kerékpáros Turisztikai Szövetség
10.50 - 11.00	Kérdések
11.00 - 11.20	Az AoE hálózat bemutatása Előadó: Pámer Zoltán, CROST Nonprofit Kft.
11.20 - 11.40	Az AoE hálózathoz kapcsolódó digitalizációs pályázat bemutatása - Támogatott tevékenységek - Elszámolás módja Előadó: Bolyós Ádám, Nyugat-Pannon Nonprofit Kft.
11.40 - 12.00	Digitalizációs szolgáltatást nyújtó vállalkozások bemutatkozása Előadó: egyeztetés alatt
12.00 - 12.15	Kérdések, vita
12.15 -	Ebéd (Csillag Étterem)

Project co-funded by the European Union funds (ERDF, IPA) DTP3-362-2.2, AMAZING AOE



# Attendance list:



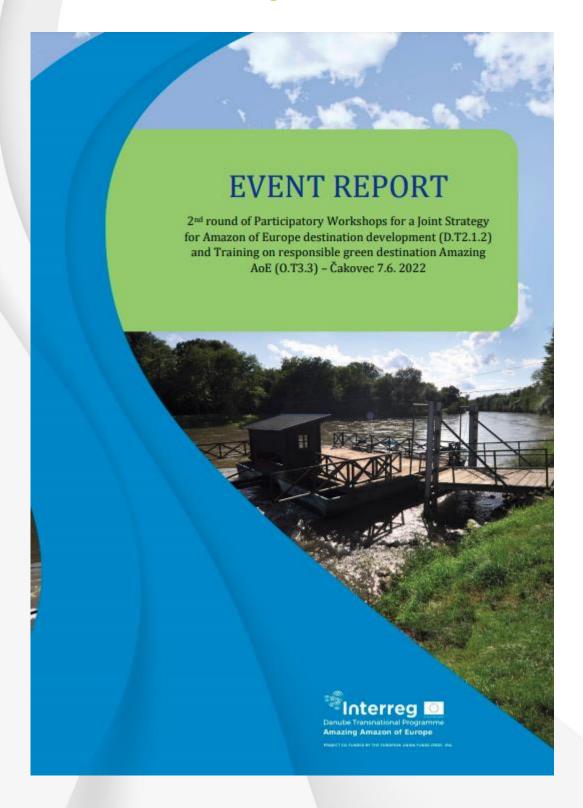
#### Amazing AoE Szolgáltatók képzése – Amazon / Amazing branding workshop 3. workshop

Név	Szervezet	Email	Telefon	Aláirás	Adetvédelmi tájákoztatót megismertem
BELSO ARPAD	TUN- Europa Hot,	quail car	10/49/ 3770	61	V
Horatle Galbon	Bruch to my redsorted	Morcall galono	2-10/614-9545	Allot 491	L
Toth Adila	Vicin-Hero, Jr. Terrestill Ecquere Test	Agreen Con	20/409 8250	1	2
Tokke (Valueur) Gonay)	Epoletia Porta	spaktasquitase gmark wa	6206090	701	
Date helica	the weeken	dicharaba	68 107 6814001	Jahreli t	-
DOLARYS SLILAG	176101.7KA	d submiss	+2/10 7/27027	12- KM	1
Parked Maus	TON Equiler	o who broken		1	1-
HON agene flowatte	Somogradiant in Lucko Acapa Mary	su kuckoalapit Abgmaul com	20131-15G	theroughlest	Georgians
MODA SHTAIN	& dound HP Vft.	iarya Malin 2. W Sep Grund	20/011-926	Koreco	elev.
Promograph mad	bedun vensechni	dominente	202 TTTTSS	Oc-	0-



# 4.4. Tourism Board Medimurje

# 4.4.1. External training 1







Project Responsible Green Destination Amazon of Europe

Acronym Amazing AoE

Duration 1.7.2020 - 31.12.2022

Website http://www.interreg-danube.eu/approved-projects/amazing-aoe

2





Work Package WP2

Output/Deliverable Storytelling design

Author Jaka Oman

E-mail jaka@resna-igra.si

Institution Resna igra
Date 27.6. 2022

### TYPE OF EVENT (CHOOSE FROM):

D.T2.1.2 Regional participation workshops with stakeholders on strategy development

Date of event: 7.6, 2022

Location of event: Tourism board of Medjimurje county, Čakovec - Croatia

Number of participants: 13

#### Short summary of event:

The workshop consisted of 3 main parts:

1. AoE Story

For the purpose of this workshop a case story was designed for the AoE region with the purpose to:

- Show an example on how a story for a touristic product looks like
- To explain in details to the participants (especially to the service providers), what
  the big story of the AoE is, so that they can then communicate this story further to
  their customers.

More details on the AoE story can be found in the presentation under the appendices.

#### 2. Flow, storytelling and the hero's journey

In order to understand a customer in tourism, who seeks not only a good service but a good experience or even a transformative experience, one needs to understand the underlying psychology and more specifically the flow state, because flow is an indicator of a good experience. Therefore the background of flow state was explained, following





the presentation of two main tools for flow management, which are most important for tourism (flow cycle and the challenge&skills graph).

Further the structure of a story and the Hero's Journey by Joseph Campbell was presented, with the purpose to give the participants a framework, that would serve as a basis for their local stories.

3. Local stories designed with LEGO® SERIOUS PLAY® methodology

The participants then designed and presented their local stories through the models from Lego bricks. This initial stories were then joined together into a bigger story of the region and even with the big AoE story. These are the final shared models from groups:

Group 1:

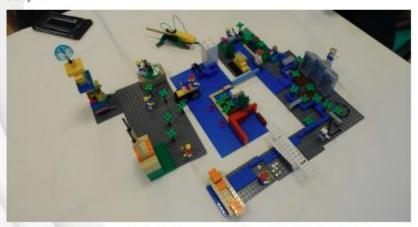


Our guests from Berlin arrive in a private jet to the hotel St. Martin on Mura, from then they take the boat to Kotoriba. There is the tradition craft of making baskets from dried corn leaves. Further they go to the traditional house and make a local sweet dish called Gibanica. Then in Donji Vidovec, where they sleep in tents and the next day the go to search for gold with a washing technique along the river Drava. They take home their precious souvenir (bits of gold). At the end they return to the hotel St. Martin, where they can relax. What is important for the tourists is the local touristic center that offers the needed support in order for everything to run smooth. The biggest challenges for the tourists that make the great experience are the boat trip, finding gold, making the baskets with hand, and cooking/baking the local dishes. You need to challenges to fight the evil in a form of already instant prepared food (Glovo/Wolt).





### Group 2:



We have here tourists from Poland, who come to Medimurje and their goal/challenge is to get to know the area, the crafts, the local food, the nature. They begin in Murščak, undiscovered jungle forest. Then Stari Grad (Old City) with the dragon story. Furter they go to Dolja Dubrava and search for gold along the Drava river with the washing technique. Here is where the evil comes in since the tourists can find trash and polluted water, thanks to the local people, who are yet not aware of the nature preservation and importance of a good touristic experience. What follows is another challenge, where to find sleep accommodation and what to choose in the end. A hotel or a local authentic apartment house? With the support from the local tourist workers, they are convinced to go to a small local house where they are even treated with a api therapy (from bee products), which gives them the strength to go to upper Medimurje. They go to the St. Jerome's church in Štrigova with quads. They finish the adventure with a wine tasting at the Maderkin breg, which is yet another great and unforgettable experience.

### Targeted groups at event (fill in the table):

IMPORTANT: Please count organizations not people.

Project co-funded by European Union funds (ERDF, IPA)





TARGET GROUPS	VALUE REACHED	REACHED ORGANIZATIONS	ALREADY REPORTED IN PREVIOS REPORTING PERIODS (yes/no)
Local public Authority	2	Medjimurje county, Tourism board Štrigova	Yes, no
Regional public Authority			
Sectoral agency	1	Redea	yes
Interest groups including NGOs	1	LAG Međimurski doli i bregi	no
SME		§ 39	3
Infrastructure and (public) service provider	1	Terme Sveti Martin	no
National public authority			

### Other comments:

### Attached evidence for reporting:

- Invitation
- Agenda
- Attendance list,
- 1-3 photos taken during the event,
- Presentations (if any), etc.

Please upload the Event Report and all relevant materials to <u>Amazing AoE Google Drive</u> in the relevant folder and send Anja Krajnik (<u>anja.krajnik@iskriva.net</u>) the link to the folder (put Urška Dolinar: <u>urska.dolinar@iskriva.net</u> in "cc").



### Invitation:



# **POZIVNICA**

### Responsible Green Destination Amazon of Europe

Interreg Danube Transnational Programme Project - DTP3-362-2.2

Turistička zajednica Međimurske županije, partner na projektu Responsible Green Destination Amazon of Europe, poziva vas na sudjelovanje na:

### STORYTELLING RADIONICU (with LEGO® SERIOUS PLAY® method) ZA RAZVOJ NOVIH TURISTIČKIH PROIZVODA

koja će se održati u utorak 07.06.2022. godine s početkom u 10.00 sati u prostorijama Turističke zajednice Međimurske županije, B.J.Jelačića 22 E, Čakovec. Predviđeno vrijeme trajanja radionice je do 14.00 sati.

Turistička zajednica Međimurske u suradnji s još 13 organizacija iz Austrije, Slovenije, Hrvatske, Mađarske i Srbije, povezuje 12 zaštićenih područja i ujedinjuje 5 država duž 3 rijeke (700 km) u jednu zajedničku odgovornu zelenu destinaciju Amazon of Europe. Cilj nam je poboljšati održivi gospodarski rast i razvoj turizma temeljenog na prepoznatljivoj prirodnoj i kulturnoj baštini, što će rezultirati suradnjom mreže ključnih aktera i omogućiti okoliš za visokokvalitetni turizam, reagirajući na ograničene resurse ekosustava.

Glavni cilj radionice je prikupiti uvid u turističke i proizvodne potencijale svake regije. Ideja radionice je intenzivno aktivirati lokalne stručnjake i profesionalce kako bi stekli detaljne informacije o trenutnoj situaciji o prirodnim i kulturnim atrakcijama, (potencijalnim) turističkim proizvodima, infrastrukturnoj podršci (npr. smještaj, prijevoz) i ljudskim resursima.

Molimo vas da nam potvrdite vaš dolazak na radionicu.

Turistička zajednica Međimurske županije

Projektni coordinator

Iva Vurušić Mađarić

Project co-funded by the European Union funds (ERDF, IPA) DTP3-362-2.2, AMAZING AOE



### Agenda:

See the general agend written in chapter 4 and the summary of this event reports Attendance list:





	ATTENDANCE LIST	AND REAL PROPERTY.		
Project Responsible Green Destination Amazing Amazon of Europe				
Type of meeting	Workshop Storytelling Lego serious method			
Place and date	TZMŽ, B.J.Jelačića 22E, Čakovec, 7.6.2022.	2. B.J.Jelačića 22E, Čakovec, 7.6.2022.		
* Name and surname	Organisation	Signature		
The state of the s				
I IVANA KELLER TEAL	EEC STRIGOVA TOURISM BUARD	Dun Den Telan		

	Name and surname	Organisation	Signature
1	IVANA KELNER TRALECC	STRIGORA TOURISM BURKD	Due War Telen
2	vanua dishe	Pi REDEA	disor
3	IUES MAJUIC	LAG MDIB	Majuit News
4	VEDRAGA BASHMUTÉ	HE HOIB	Zydnere
5	WANA HAIDINAK	PI REDEA	Hojdrijsk home
6	MATE JA ZIVJEC	PI REDEA	Three Making
7		MEDIHUDSKA ŽURANUA	Hautoric
8	TASNINKA BEGIC	NEDI NURSEA DUPANITA	3.
9	MAJA SHEU	TERHE SVETI HARTIN	At .
10	JOST MINEC	TZ 3121 COVA	100
11	RUD GRUNT,	PL MED LINGTED DIPAVIJE	20
12	PETRA MURKOVIC	TZ HEDIHURSIZE BUPAPIDE	08

Project or funded for European Union Smith (ERECEN).





13 JAKA OMN	RESKIA 160A	A
4	1	0
5	In the state of th	

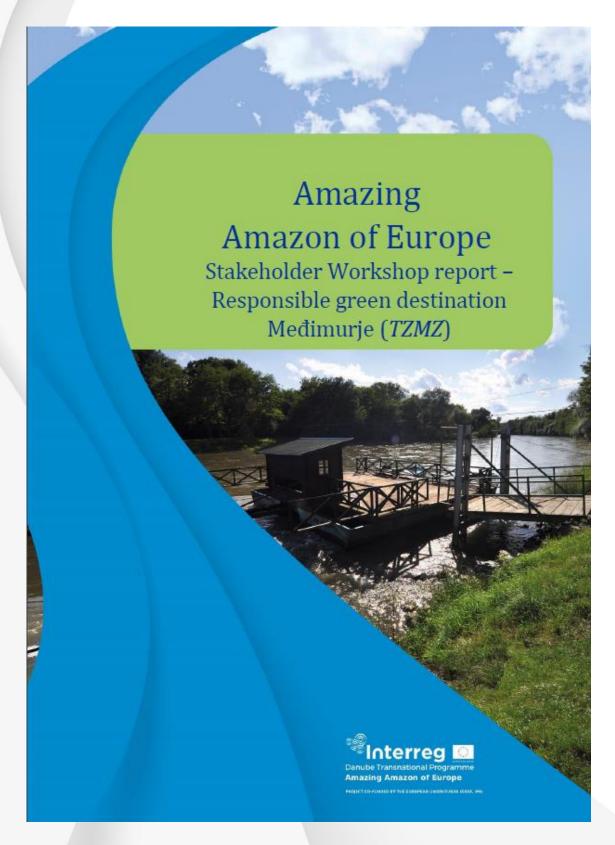
# Pictures:







### 4.4.2. External trainig 2







Project Responsible Green Destination Amazon of Europe

Acronym Amazing AoE

Duration 1.7.2020 - 31.12.2022

Website http://www.interreg-danube.eu/approved-projects/amazing-aoe

Work Package WP T3 - Establishing the destination AoE - model and strategy

Output/Deliverable Input for 0.T2.1 and 0.T2.3

Author Petra Murković

Institution Tourism board of Medimurje county

Date 1.12.2023.





### INDEX

1.	Summary of the Workshop	4
2.	Agenda	4
3.	List of participants	5





### 1. SUMMARY OF THE WORKSHOP

The Tourist Board of Medimurje County, a partner in the Responsible Green Destination Amazon of Europe project organized workshop »RESPONSIBLE GREEN DESTINATION ».

DATE: 28.11.2022.

LOCATION: Čakovec in Center for Sustainable development, B.J.Jelačića 22F

Tourism stakeholder from the destination were invited in order to become familiar with the Amazing Aoe project and the posibilities of GD and EU Eco label certification.

First part of the workshop, we introduced the stakeholders to the project itself and all the benefits of the project. Also, considering that the Medimurje County is in the process of certifying the destination for the Green Destinations certificate, we introduced the stakeholders to the GD certificate and the EU Ecolabel for private rentals. Holiday Home Lina, as the first private facility in Medimurje that has the Eu ECO label, is presented as an example of good practice.

Second part of the workshop, the destination's new tourist products such as the Ecomuseum and the hop on hop off system were presented.

The main goal is to familiarize stakeholders with the development of the sustainable destination of Međimurje, as well as to encourage them to actively participate in the sustainability of the destination itself through the certification process of private accommodation facilities.

### 2. AGENDA

Time	Theme	Presenter/workshop leader
17:00	Amazing Amazon of Europe project	Iva Vurušić Mađarić, project manager
17:30	Certificate Green Destinations	Katarina Miličević, Tourism lab
18:00	Certificate EU Ecolabel	Davor Križaić,
18:30	Holiday Home Lina – an example of good practicr	Zvonko Lajtman, Holiday Home Lina
18:45-19:00	Break and dinner	
19:00 - 19:30	Ecomuseum Međimurje	Rudi Grula, director of TB Međimurje county
19:30 – 20:00	Hop on Hop off	Jelena Berečić, Rudi travel agency

Project co-funded by European Union funds (ERDF, IPA)





### 3. LIST OF PARTICIPANTS

No.	First and last name	Organization	Target group
1.	Sandra Nedeljko	Pansion Mamica	Accommodation service providers
2.	Darinka Kovačić	Holiday Home Vinola	Accommodation service providers
3.	Silvija Kranjčec	Holiday house "The View"	Accommodation service providers
4.	Biserka Lajtman	Holiday Home Lina	Accommmodation service providers
5.	Zvonko Lajtman	Holiday Home Lina	Accommodation service providers
6.	Davor Križaić	Boje znanja	Tourism industry service providers
7-	Marijan Hren	OPG Hren	Service providers
8.	Mirjana Biber Hren	OPG Hren	Service providers
9.	Zoran Sršan	OPG Sršan	Service providers
10.	Horvat Ivanka	PG Geler	Service providers
11.	Damijan Bermanec	Grad Prelog	Local authority
12.	Vesna Osojnički	Apartman Osojnički	Accommodation service providers
13.	Blaženka Novak	Kuća za odmor	Accommodation service providers
14.	David Novinšćak	TZ Sveti Martin na Muri	Local tourism board
15.	Stipe Rosandić	Tourism Lab	Tourism industry service providers
16.	Katarina Miletić	Tourism Lab	Tourism industry service providers
17.			



### Invitation:







# **POZIVNICA**

### Odgovorna zelena destinacija Amazon of Europe

Interreg Danube Transnational Programme Project - DTP3-362-2.2

Turistička zajednica Međimurske županije, partner na projektu Responsible Green Destination Amazon of Europe, poziva vas na sudjelovanje na:

### ODGOVORNA ZELENA DESTINACIJA - RADIONICA

koja će se održati u ponedjeljak 28.11.2022. godine s početkom u 17.00 sati u prostorijama Centra za održivi razvoj, B.J.Jelačića 22F (prostor bivše vojarne, zgrada pokraj studentske menze). Predviđeno vrijeme trajanja radionice je do 20.00 sati.

Turistička zajednica Međimurske u suradnji s još 13 organizacija iz Austrije, Slovenije, Hrvatske, Mađarske i Srbije, povezuje 12 zaštićenih područja i ujedinjuje 5 država duž 3 rijeke (700 km) u jednu zajedničku odgovornu zelenu destinaciju "Amazon of Europe". Cilj je poboljšati održivi gospodarski rast i razvoj turizma temeljenog na prepoznatljivoj prirodnoj i kulturnoj baštini, što će unaprijediti suradnju među regijama te omogućiti okruženje za razvoj visokokvalitetnog turizma kao odgovor na ograničene resurse ekosustava.

### Dnevni red radionice je sljedeći:

Rudi Grula, direktor TZ Međimurske županije " Ekomuzej Međimurje"

TZ Međimurske županije, projekt "Amazing Amazon of Europe"

Jelena Berečić, agencija Rudi express, Hop on, Hop off autobus

Katarina Miličević, Tourism LAB, predstavljanje procesa certificiranja "Green Destination"

Davor Križaić, Certifikat ECO LABEL

Zvonko Lajtman, Primjer dobre prakse certificiranja ECO LABELA "Holiday Home Lina"

Glavni cilj radionice je prikupiti uvid u turističke i proizvodne potencijale regije te poboljšati kapacitete za odgovoran zeleni turizam.

Ljubazno Vas molimo da svoje sudjelovanje potvrdite do 25.11.2022. (petak) putem e-maila petra.tzmz@gmail.com.

Turistička zajednica Međimurske županije

ČAKOVEC

Projektni koordinator

ušić Mađarić

Project co-funded by the European Union funds (ERDF, IPA) DTP3-362-2.2, AMAZING AOE



# Participation list:





	ATTENDANCE LIST	
Projekt	Responsible Green Destination Amazing Amazon of Europe	
Vrsta sastanka	Radionica s dionicima - Odgovorna zelena destinacija	
Mjesto i datum	TZMŽ, B.J.Jelačića 22E, Čakovec, 28.11.2022.	

#	Ime i prezime	Organizacija i kontakt	Potpis
1	CANDRA NEDELIKO	PANSION HAYICA PUSCINE 09/15763986	(W)
2	DARMKA KOVAČIĆ	HOLIDAY FROME VINCIA, 0981687022	
3	SILVUA CRAVICEC	HOLIGIAL HOUSE "THE LIEW"	Style tronice
4	ZISERYA LASTHAN	OPG NO HOKOS	roff
5	ZUONLO LAJITAAN	HOLIDAY HOUSE FIND	616
6	DAVOR URIZALI	BOXE 2NAMA	72
7	MARLIAN HEEN	OPGHIZEN	R .
8	MIRIANA BIBED-HZEN	-	
9	ZORAN SRŠAN	OPG SRSAN	Ju 2
10	TORVAT IVANKA	P6 6525R j.das	M
	MRMH 3,500 - HRZY	DROW HEST MENTIN	403
12	DAMIJAN BERMAUCC	680) PRECEDE 031 562 3010 design d. 210 musica	Denime

17		
16 DAV O POLITICAL	JZ SUBTI MAPTID NO MULL	1
15 BLAZENCE XDWG	KUCT 21 JOHNE	ME
14 PETDA AUDICOVIC	IL REDIMURSICE BURALUE	B
13 VESNA OSUTNEZ	APAKTHAN FREND O96141795	Ctork

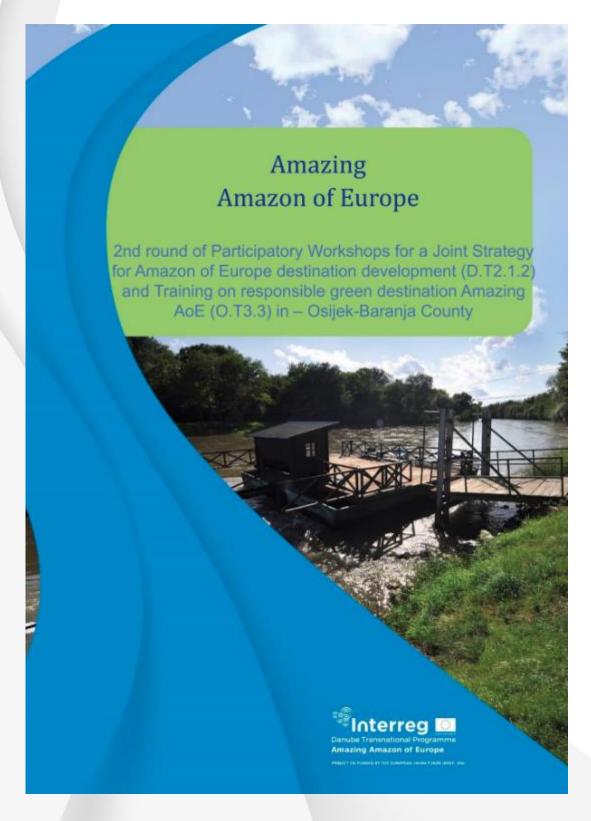
# Pictures:







# 4.5. Osijek-Baranja County







Project Responsible Green Destination Amazon of Europe

Acronym Amazing AoE

Duration 1.7.2020 - 31.12.2022

Website http://www.interreg-danube.eu/approved-projects/amazing-aoe

Work Package WP T2 - Developing the AoE Destination: joint strategy and

flagship tourism products

Output/Deliverable Input for O.T2.1 and O.T2.3

Author Ivana Kišćinal

Institution OBC

Date June 9th,2022.





### INDEX

1.	Summary of the Workshop	4
2.	Agenda	4
3.	List of participants	5
4	Additional information / notes	6





### 1. SUMMARY OF THE WORKSHOP

### Responsible green destination European Amazon

2nd round of Participatory Workshops for a Joint Strategy for Amazon of Europe destination development (D.T2.1.2) and Training on responsible green destination Amazing AoE (O.T3.3) in Osijek-Baranja County

Date: 8th of June 2022

Location: Hotel Osijek, Šamačka 4, Osijek

### Objectives:

- train local service providers on how to use storytelling as an effective marketing tool for responsible tourism
- ensure that everyone in the AoE destination is familiar with the European Amazon and can tell the story about it
- · connect the stories of local service providers with the story of the European Amazon
- Intensify local tourism professionals, professionals and service providers to become ambassadors of the European Amazon destination who understand its story and the benefits it brings to their organization and the region

### 2. AGENDA

Time	Theme	Presenter/workshop leader
09.00 – 09:45	Amazing AoE – destination strategy and shared story  - a brief introduction to the aim and approach of the workshop  - Presentation of the European Amazon strategy proposal	Jaka Oman ( Flow, Hero's Journey, Storytelling)
09:45 - 10:00	Break	
10:00 - 11:30	Local stories  - Introduction to storytelling - storytelling as an effective marketing tool for responsible tourism	Jaka Oman ( Flow, Hero's Journey, Storytelling)





	Presentations of stories of local service providers     Counselling on how to tell a better story	
11:30 – 11:45	Break	
11:45 – 12:30	A shared story of the European Amazon  - Connecting local stories with Amazing AoE story  - Creating a common story about the European Amazon  - Conclusion	Jaka Oman ( Flow, Hero's Journey, Storytelling)
12:30 - 14:00	Lunch	

### 3. LIST OF PARTICIPANTS

No.	First and last name	Organization	Target group
1.	Jaka Oman	RESNA IGRA	SME
2.	Jovana Ilišević	PODUZETNIČKO-RAZVOJNI CENTAR ERDUT	sc
3.	Davor Ilić	JU ZA ZAŠTITU PRIRODE OBŽ	sc
4.	Snježana Takač	TZ GRADA BELIŠĆA	sc
5.	Srećko Kukić	GRAD OSIJEK	LA
6.	Tomislav Mandir	JU ZA ZAŠTITU PRIRODE OBŽ	sc
7.	Goran Radonić	JU ŽRA OBŽ	RA
8.	Josip Tuličić	OBŽ	RA
9.	Mirela Kalazić	OBŽ	RA
10.	Mario Opačak	OBŽ	RA
11.	Siniša Maurus	TZ GRAD OSIJEK	SC





Adela Sadiković	JU ŽRA OBŽ	RA
Aleksandra Vuić	OPG BARANJSKI DVORI	SME
Atila Takač	OPG BARANJSKI DVORI	SME
Ivana Šariri	OBŽ	RA
Ivana Kišćinal	JU ŽRA OBŽ	RA
Katarina Huber	EKO CENTAR ZLATNA GREDA	SME
Mislav Barić	UDRUGA ZELENI OSIJEK	NGO
Matej Perkušić	TZ BARANJE	sc
Mislav Matišić	TZ OBŽ	sc
Željka Vrebac	JU ZA ZAŠTITU PRIRODE OBŽ	SC
	Aleksandra Vuić Atila Takač Ivana Šariri Ivana Kišćinal Katarina Huber Mislav Barić Matej Perkušić Mislav Matišić	Aleksandra Vuić OPG BARANJSKI DVORI Atila Takač OPG BARANJSKI DVORI Ivana Šariri OBŽ Ivana Kišćinal JU ŽRA OBŽ Katarina Huber EKO CENTAR ZLATNA GREDA Mislav Barić UDRUGA ZELENI OSIJEK Matej Perkušić TZ BARANJE Mislav Matišić TZ OBŽ

### 4. ADDITIONAL INFORMATION / NOTES

On June 8, the 2nd round of Participatory Workshops for the Joint Strategy of Amazon Europe Destination Development (D.T2.1.2) and the Training on Responsible Green Destination Amazing AoE (O.T3.3) in Osijek-Baranja County was organized at the Hotel Osijek. 2022

The workshop was opened with introductory speeches by the leader, Deputy Head of the Administrative Department for Tourism, Culture and Sports Mirela Kalazić.

The workshop included a topic on local stories and storytelling tools and their connection to the Amazing AoE story.

The event brought together 25 participants from various public and private institutions, as well as a significant percentage of service providers from the Amazon route among them.



### Invitation:



# **POZIVNICA**

# Odgovorna zelena destinacija Europske Amazone Program transnacionalne suradnje Interreg Dunav, DTP3-362-2.2

Osječko-baranjska županija, partner u projektu "Odgovorna zelena destinacija Europske Amazone" sa zadovoljstvom Vas poziva na sudjelovanje u

participativnoj radionici zajedničke strategije za razvoj destinacije Europska Amazona i trening odgovorne zelene destinacije Europska Amazona

koja će se održati u Osijeku, u Hotel Osijek d.o.o., Šamačka 4, 8. lipnja 2022. godine s početkom u

Osječko-baranjska županija dio je UNESCO-ovog petodržavnog rezervata biosfere Mura-Drava-Dunav. U suradnji s 13 drugih organizacija iz Austrije, Slovenije, Hrvatske, Mađarske i Srbije, povezujemo 12 zaštićenih područja i ujedinjujemo 5 zemalja duž 3 rijeke (700 km) u jednu zajedničku odgovornu zelenu destinaciju Europska Amazona. Naš cilj je poboljšati održivi gospodarski rast i razvoj turizma temeljen na izrazitom prirodnom i kulturnom nasljeđu, što će rezultirati suradničkom mrežom ključnih aktera i omogućiti okruženje za visokokvalitetni turizam, a imajući u vidu ograničene resurse ekosustava.

Glavni cilj radionice je stvoriti zajedničku priču za Europsku Amazonu kao održivu turističku destinaciju. Ideja je predstaviti nacrt zajedničke strategije za destinaciju i predstaviti priču o brendu Amazon of Europe. Osim toga, željeli bismo čuti priče lokalnih turističkih usluga i zajedno osmisliti jednu zajedničku priču za destinaciju.

Partnerstvo "Amazing Amazon of Europe" bit će obogaćeno s vašim dragocjenim doprinosom.

Radionica će također uključivati obuku o tome kako koristiti pripovijedanje kao učinkovit marketinški alat za odgovorni turizam te objašnjenje pojmova hero's journey and flow in tourism.

Molimo vas da odgovorite na poziv putem e-pošte najkasnije do **06.06.2022. godine**, te **obvezno navedite broj predstavnika** iz vaše organizacije koji će sudjelovati na radionici.

Osječko-baranjska županija, koordinator projekta

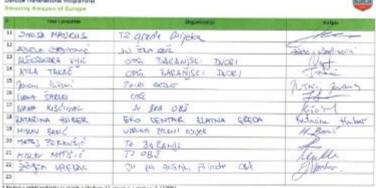
Osijek, 31.06.2022. godine

Project co-funded by the European Union funds (ERDF, IPA) DTP3-362-2.2, August AdE



### Attendance list:





23

\* Pedici o mititi podestio (a ocioda o Claricom II.) stancia I i stancia II. processo (CDPR)

\* Pedici o mititi podestio spatiolizant samo inplant comp degadeja i strondga in podestic logi su terromo odprovend za organizaci ja događaja. Imose primo primaja ja over te primo primaja podestici. I pramo primaja podestici. Disable i mate premo doga se se podestici. I pramo primaja podestici. I pramo primaja podestici. Disable i mate premo doga se se podestici. I pramo primaja podestici. I pramo primaja podestici. Disable i mate premo doda se se podestici pramo primaja se događaja. Imose primaja primaja podestici. I pramo primaja podestici. Disable i mate premo doda se podestici. I pramo primaja podestici. I pramo primaja podestici. Ocion traga, dopadinte lovičnoje firegrafija no dogitao tric vi se promocija i objeva u dišopa podjeka Arracing Aud.

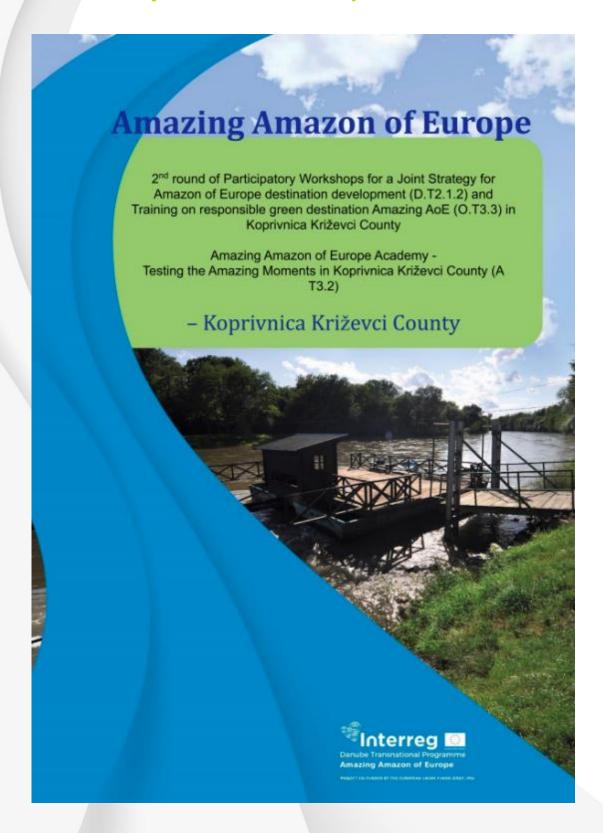
### Pictures:







# 4.6. Koprivnica Križevci County







Project Responsible Green Destination Amazon of Europe

Acronym Amazing AoE

Duration 1.7.2020 - 31.12.2022

Website http://www.interreg-danube.eu/approved-projects/amazing-aoe

Work Package WP T2 - Developing the AoE Destination: joint strategy and

flagship tourism products

WP T3 - Establishing the AoE Destination

Output/Deliverable Input for 0.T2.1 and 0.T2.3

Author Vladimir Šadek

Institution Koprivnica Križevci County

Date May 18th, 2022





### INDEX

1.	Summary of the Workshop	4
2.	Agenda	.5
3.	List of participants	5
4.	Additional information / notes	8





### 1. SUMMARY OF THE WORKSHOP

2<sup>rd</sup> round of Participatory Workshops for a Joint Strategy for Amazon of Europe destination development (D.T2.1.2) and Training on responsible green destination Amazing AoE (O.T3.3) in Koprivnica Križevci County

Date: 17th of May 2022

Location: Rural household "Stari zanati" Hlebine

### Objectives:

- To train local service providers on how to use storytelling as an effective marketing tool for responsible tourism;
- To ensure that everyone in the AoE destination knows Amazon of Europe and can tell the story about it;
- > To connect the stories from local service providers with the Amazon of Europe story;
- To intensely activate local tourism experts, professionals, and service providers to become the ambassadors of the Amazon of Europe destination who understand its story and the benefits it brings to their organization and the region.

Amazing Amazon of Europe Academy - Testing the Amazing Moments in Koprivnica Križevci County (A T3.2)

Date: 17th of May 2022

Location: Rural household "Stari zanati" Hlebine ; Winery Matočec Mičetinac

### Objectives:

- To Meet the service provider who realizes the Amazing Moment and will be in direct contact with our future guests;
- To Get a feeling of what the AM is about and what our guests will experience:
- > To fill out the AM information sheet to receive all the needed information;
- To See the facilities.





### 2. AGENDA

2<sup>nd</sup> round of Participatory Workshops for a Joint Strategy for Amazon of Europe destination development (D.T2.1.2) and Training on responsible green destination Amazing AoE (O.T3.3) in Koprivnica Križevci County

Time	Theme	Presenter/workshop leader	
08.30 - 8.40	Opening of workshop and training; introductory welcome word.	KKZ team	
08.40 – 9.30	Amazing AoE – destination strategy and the joint story Action plan of development of thematic paths in KKZ - presentation of document draft; feedback of stakeholders on proposed thematic paths	Jasminka Radović, Sjajno j.d.o.o.	
09.30 - 10.15	Amazing AoE – destination strategy and the joint story - Short intro to the workshop goal and approach - Presentation of the proposal for the Amazon of Europe strategy - Presentation of the Amazing AoE story	Urška Dolinar, director of the Institute Iskriva Jaka Oman (Flow, Hero's Journey, Storytelling)	
10.15 - 10.30	Short break		
10.30 – 12.00	Local stories - Introduction to storytelling – storytelling as an effective marketing tool for responsible tourism - Presentations of stories from local service providers - Consultancy on how to tell a better story	Jaka Oman (Flow, Hero's Journey, Storytelling)	
12.00 - 12.10	Short break		
12.00 - 13.00	Joint Amazon of Europe story - Connecting the local stories with the Amazing AoE story - Creating one joint Amazon of Europe story - Wrap up and closure	Jaka Oman (Flow, Hero's Journey, Storytelling)	





### Amazing Amazon of Europe Academy -Testing the Amazing Moments in Koprivnica Križevci County (A T3.2)

11.00 - 13.00	Amazing moment 1: World famous Hlebine School of Naive Art Venue: Rural household "Stari zanati" Hlebine  Workshop for painting in technique of naive art Presentation of old crafts of area	Naïve painters and included craftsmans
13.00 - 14.00	Lunch	
14,30 – 16,00 Amazing moment 2: Sandy soil wines  Venue: Winery Matočec Mičetinac  Presentation of wine production on  Đurđevac sands soil  Tasting of unique wines produced on sandy soil		Marijan Matočec

### 3. LIST OF PARTICIPANTS

### Targeted groups at event (fill in the table):

IMPORTANT: Please count organizations not people.

TARGET GROUPS	VALUE REACHED	REACHED ORGANIZATIONS	ALREADY REPORTED IN PREVIOS REPORTING PERIODS (yes/no)
Local public Authority	3	Molve Municipality, Legrad Municipality, City of Đurđevac	no
Regional public Authority	1	Koprivnica Križevci County	yes
Sectoral agency	4	PORA, Institute for spatial planning, KKC Tourist Board, Hrvatske šume	no
Interest groups including NGOs	1	Borik, Bilo, Anno Domini	no
SME	4	Iskriva, Resna igra, Sjajno, Trail Angels	3 yes, 1 no
Infrastructure and (public) service provider	7	OPG Pongrac, Ivančan, OPG Karlovčan, Art centar Ješkovo, Gallery Kolarek, Stari zanati, OPG Matočec	no
National public authority		-	-





No	First and last name	Organization	Target group
1.	Petra Lovrenčić	PORA KKŽ	Public institution
2.	Marta Horvat	Mountaineering Association Borik Đurđevac	NGO
3-	Emilija Seidl	Hrvatske šume	Public company
4.	Urška Dolinar	Iskriva	Company
5-	Laura Kopunovič	Iskriva	Company
6.	Ines Tuba	Molve Municipality	LA
7-	Ana Valek	Legrad Municipality	LA
8.	Stjepan Pongrac	OPG Pongrac	SME
9.	Matej Ivančan	Rural household Ivančan	SME
10.	Jaka Oman	Resna igra	Company
11.	Ratimir Ljubić	Koprivnica Križevci County	RA
12.	Denis Maksić	Koprivnica Križevci County	RA
13.	Karlo Sigetić	Koprivnica Križevci County	RA
14.	Marinela Ćurčić	Koprivnica Križevci County	RA
15.	Saša Strmečki	Koprivnica Križevci County	RA
16.	Jelena Kralj	Koprivnica Križevci County	RA
17.	Vladimir Šadek	Koprivnica Križevci County	RA
18.	Kristina Sočev	KKC Tourist Board	ТВ
19.	Neven Karlovčan	OPG Karlovčan	SME
20.	Dragutin Ciglar	Art centar Ješkovo	SME
21.	Davor Dasović	-	IND
22.	Zlatko Filipović	Institute for spatial planning	Public institution





23.	Jasmina Radović	Sjajno	Company
24.	Anamarija Zajec-Novak	Accomodation Zajec Kuzminec	SME
25.	Davor Zebec	Accomodation Zajec Kuzminec	SME
26.	Stefanie Dolzer	Trail Angels	Company
27.	Zlatko Kolarek	Gallery Kolarek	SME
28.	Martin Mahović	City of Đurđevac	LA
29.	Tihomir Želimorski	Stari zanati	SME
30.	Dražen Tetec	5	IND
31.	Stjepan Čižmak	Anno Domini	NGO
32.	Damir Petričević	Mountaineering Association Bilo Koprivnica	NGO
33-	Marijan Matočec	OPG Matočec	SME
34-	Andrija Maronić	73	IND

### 4. ADDITIONAL INFORMATION / NOTES

2nd round of Participatory Workshops for a Joint Strategy for Amazon of Europe destination development (D.T2.1.2) and Training on responsible green destination Amazing AoE (O.T3.3) in Koprivnica Križevci County was organized in Hlebine on My 17th 2022, together with activity Amazing Amazon of Europe Academy -Testing the Amazing Moments in Koprivnica Križevci County (A T3.2). Venue of event was rural household Stari zanati in Hlebine, while part of AoE Academy was held in Mičetinec at premises of Matočec Vinery.

Event was open with introduction speeches by hosts, deputy prefect Ratimir Ljubić and project Manager for KKZ Vladimir Šadek.

At first point of agenda presentation about making of Action plan for development of thematic touristic paths in KKZ, which is part of activity of preparing of sustainability and transferability plan within WP T3, presentation was held by Jasmina Radović from company Sjajno. Presentation about project was held by project manager from Iskriva Urška Dolinar, and after her workshop was led by Jaka Oman from company Resna igra. workshop included theme on local stories and storytelling tool and its connection to Amazing AoE story.

Withing Amazing AoE Academy, testing of two Amazing Moments in Koprivnica Križevci County were held. First was presentation and painting in manners of World famous Hlebine School of Naive Art Venue: Rural household "Stari zanati" Hlebine. Second was presentation about sandy soil wines and

Venue: Rural household "Stari zanati" Hlebine. Second was presentation about sandy soil wines and wine production in specific area of Durdevac sands.

Event gathered 34 participants from various public and private institutions, as well as significant percentage of service providers from Amazon route among them.

Project co-funded by European Union funds (ERDF, IPA)





### Other comments:

### Attached evidence for reporting:

- Invitation
- Agenda
- Attendance list,
- 1-3 photos taken during the event,
- Presentations (if any), etc.

Please upload the Event Report and all relevant materials to <u>Amazing AoE Google Drive</u> in the relevant folder and send Anja Krajnik (<u>anja.krajnik@iskriva.net</u>) the link to the folder (put Urška Dolinar: <u>urska.dolinar@iskriva.net</u> in "cc").



### Invitation:



Koprivnica, May 4th 2022

# INVITATION

# Responsible Green Destination Amazon of Europe Interreg Danube Transnational Programme Project - DTP3-362-2.2

Koprivnica Križevci County, partner in the project Responsible Green Destination Amazon of Europe is pleased to invite you to participate in the

Participatory Workshop for a Joint Strategy for Amazon of Europe destination development and Training on responsible green destination Amazing AoE,

which will take place in Hlebine, on the May 17th 2022, at 8,30 hours.

Koprivnica Križevci County is part of the UNESCO 5-Country Biosphere Reserve Mura-Drava-Danube. In a cooperation with 13 other organizations from Austria, Slovenia, Croatia, Hungary, and Serbia, we are connecting 12 protected areas and uniting 5 countries along 3 rivers (700km) into one Joint Responsible Green Destination Amazon of Europe. Our objective is to enhance sustainable economic growth and tourism development based on distinctive natural and cultural heritage, which will result in collaboration network of key actors and enable the environment for high-quality tourism, responding to limited resources of ecosystems.

The main goal of the workshop is to create a joint story for the Amazon of Europe as a sustainable tourism destination. The idea is to present the draft joint strategy for the destination and to present the story of the Amazon of Europe brand. Besides, we would like to hear out the stories from local tourism service providers and together design one joint story for the destination. The Amazing Amazon of Europe partnership will be very pleased to receive your valuable input. The workshop will also include the training on how to use storytelling as an effective marketing tool for responsible tourism and explanation of the concepts hero's journey and flow in tourism.

Please respond to the invitation via e-mail until the May 13th, specifying the number of representatives from your organization, that will honour us with attendance.

Koprivnica Križevci County project team members

Project co-funded by the European Union funds (ERDF, IPA) DTP3-362-2.2, Aurono ADE



# Attendance list:



	ATTENDANCE LIST/POPIS PRISUTNIH	
Project Projekt Responsible Green Destination Amazon of Europe - Amazing		
Type of meeting/Vrsta sastanka	2 <sup>nd</sup> round of Participatory Workshops for a Joint Strategy for Amazon of Europe destination development (D.T2.1.2) and Training on responsible green destination Amazing AoE (O.T3.3) in Koprivation Križevei County, Amazing Amazon of Europe Academy - Testing the Amazing Moments in Koprivnica Križevei County (A.T3.2)	
	<ol> <li>radionica za razvoj zajedničke Strategije "Europske Anuzone" (D.T2.1.2) i trening za razvoj zefene destinacije nevjerojatne "Europske Anuzone" (D.T1.3) ; Amuzing AoE akademija – testiranje nevjerojatnih trenutska u Keprivničko-križevačkoj žapaniji (A.T1.2)</li> </ol>	
Place and date/Mjesto i datum	Hisbine, Mičetinac, 17th of May 2022 / 17, svibeja 2022.	

Na./Br.	Name and surname/line i prezime	Organisation/Organizacija	Signature/Potpis
L	PETER LOUBENCIE	Razvojia regericija PORA KKŽ	Poten Loveride
2	HARTA HORNAT	PD , BORK BURDENC	Marta Hosset
3.	Exilip SEIDL	HENATING THE HIT KENE WHA	
4.	UR SKE DOLIVAR	ISKIELVA	8ml
5,	INES TUBA	OPPINA MOTRE	
6.	ANA VALEK	OPCINA LEGIZAD	, vale
7,	MATER WALLEY	SELACKO BOMANINGSINO IMPLIATO	Shimeon Make
1.	STJEPHA RONGRAC	OFG SOHIGENE IZLETISTY	Mil
9.	LAURA KOPWONIC	ISKRIVA	Jame Kapa
10.	JAKA OMAN	RESPIA IGRA	2
IL.		KOPENNICO LESTENCES EUPANISE	1
12.	KLISTINA POESV	T3 KK\$	Pferry

Project co-funded by European Union funds (ERCE, IEW)



13.	DENIS MAKESNÉ	KC KZZ	le-
14.	KARB SWATC	KC KET	92_
15.	MARILYTA CIRCLE	LAZ.	THE.
16.	May Karlayetter	KC-KZ	-/
17.	Diaguziu lighty	Alt Ceuden Jestean	Heigh )
	David 20001 E.	CANCAL SECRETARY SECRETARY	151
19.	ZLETEC FILLYOVIĆ	EAUN TA PROTECTO VEENENTE BERNANTE-ENTRESET STATISE	74
	Strano MADOUR	DAJNO 5.01.23	A. LeOrot
21.	Anamarija Zajen-Novek	Sujestaj zajec, Kuzmidec	R 64 192
	Davor Zahre	-44-	1122-
21.	Shlowatoole	Tisil Angelo Growth	Stolent
24.	Flattes Kelarck	KC KZ\$	FUX
25.	SA SA STRAECH	KC-AT EVPANIA	He !
26.	MARTIN MAHOULU	arab durbaga	Cal
27,	VIABINIE SADEL	Vúť	1
28.	THOMBO SELLIPER SEL	START YOUNT	
29.	SUPPRINCIZMAK		Jones Trace
30.	SNEPAN SISHAK	700500	(/

Project co-funded by European Union funds (SRDF, 874





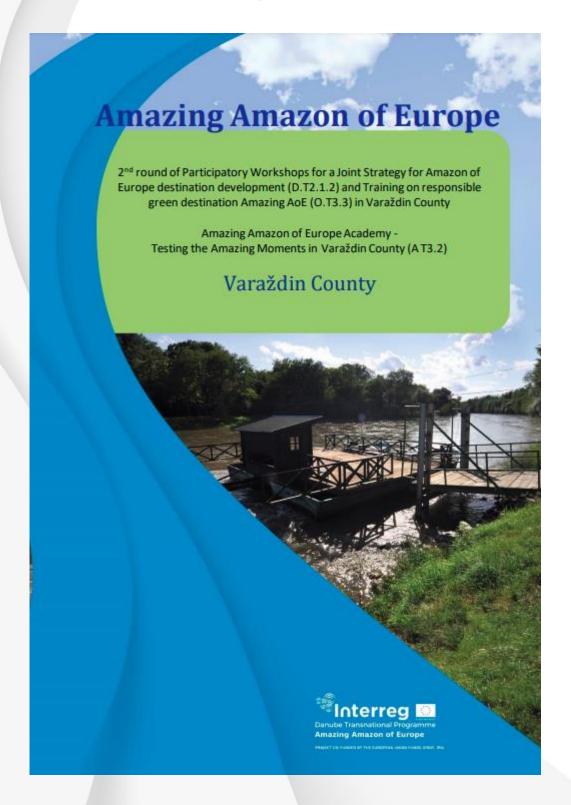
31	DAMIZ POTREONE	KKE -BUO	نـــــــــــــــــــــــــــــــــــــ
32	JELEUA BRACI	krt.	before traf
30	NARIZAT MATUCOL	ORG-VINARIM	100
34	Swaris Hostay -	1/28/74	Som The C
			* /

### Pictures:





# 4.7. Varaždin County







Project Responsible Green Destination Amazon of Europe

Acronym Amazing AoE

Duration 1.7.2020 - 31.12.2022

Website http://www.interreg-danube.eu/approved-projects/amazing-aoe

Work Package WP T2 - Developing the AoE Destination: joint strategy and

flagship tourism products

WP T3 - Establishing the AoE Destination

Output/Deliverable Input for 0.T2.1 and 0.T2.3

Author Petra Martak
Institution Varaždin County
Date May 20th, 2022

Project co-funded by European Union funds (ERDF, IPA)





### INDEX

1.	Summary of the Workshop	4
2.	Agenda	
3.	List of participants	6
4	Additional information / notes	c





### 1. SUMMARY OF THE WORKSHOP

2nd round of Participatory Workshops for a Joint Strategy for Amazon of Europe destination development (D.T2.1.2) and Training on responsible green destination Amazing AoE (O.T3.3) in Varaždin County

Date: 20th of May 2022

Location: Varaždin county, Franjevački trg 7, Varaždin

### Objectives:

- To train local service providers on how to use storytelling as an effective marketing tool for responsible tourism;
- To ensure that everyone in the AoE destination knows Amazon of Europe and cantell the story about it;
- To connect the stories from local service providers with the Amazon of Europe story;
- To intensely activate local tourism experts, professionals, and service providers to become the ambassadors of the Amazon of Europe destination who understand its story and the benefits it brings to their organization and the region.

Amazing Amazon of Europe Academy - Testing the Amazing Moments in Varaždin County (A T3.2)

Date: 20th of May 2022

Location: Amazine

Amazing moment 1: UNESCO heritage and traditional gastronomic products workshops in Lepoglava and Klenovnik

Amazing moment 2: Unforgettable day of truffle hunting and rich truffle

cousine in Novi Marof

### Objectives:

- To meet the service provider who realizes the Amazing Moment and will be in direct contact with our future guests;
- To get a feeling of what the AM is about and what our guests will experience:
- To fill out the AM information sheet to receive all the needed information;
- To see the facilities.

4





### 2. AGENDA

2<sup>nd</sup> round of Participatory Workshops for a Joint Strategy for Amazon of Europe destination development (D.T2.1.2) and Training on responsible green destination Amazing AoE (O.T3.3) in Varaždin County

#### Agenda for the workshop:

09.00 - 9.45	Amazing AoE – destination strategy and the joint story - Short intro to the workshop goal and approach
	- Presentation of the proposal for the Amazon of Europe strategy
	- Presentation of the Amazing AoE story by Urška Dolinar, director of the
	Institute Iskriva
	Facilitator: Jaka Oman (Flow, Hero's Journey, Storytelling)
09.45 - 10.00	Short break
10.0 - 11.30	Local stories
	- Introduction to storytelling - storytelling as an effective marketing tool
	for responsible tourism
	- Presentations of stories from local service providers
	- Consultancy on how to tell a better story
	Facilitator: Jaka Oman (Flow, Hero's Journey, Storytelling)
11.30 - 11.45	Short break
11.40 - 12.30	Joint Amazon of Europe story
	- Connecting the local stories with the Amazing AoE story
	- Creating one joint Amazon of Europe story
	- Wrap up and closure
	Facilitator: Jaka Oman (Flow, Hero's Journey, Storytelling)
12.30 -	LUNCH and farewell
11.40 – 12.30	Facilitator: Jaka Oman (Flow, Hero's Journey, Storytelling)  Short break  Joint Amazon of Europe story  - Connecting the local stories with the Amazing AoE story  - Creating one joint Amazon of Europe story  - Wrap up and closure  Facilitator: Jaka Oman (Flow, Hero's Journey, Storytelling)

### Agenda for the Testing the Amazing Moments in Varaždin County

10.00 - 13.00	Amazing moment 1: UNESCO heritage and traditional gastronomic products
	workshops
	<ul> <li>Meeting in the free parking lot near the Varaždin cemetery</li> </ul>
	(Ratimira Hercega 22 street, 42000 Varaždin)
	<ul> <li>Welcome by your guide (english speaking)</li> </ul>
	<ul> <li>Visiting Lepoglava Lace Gallery, sightseeing and</li> </ul>
	demonstration of Lepoglava lace
	<ul> <li>Visiting Klenovnik: making and Gingerbread heart</li> </ul>
	workshop

5

Project co-funded by European Union funds (ERDF, IPA)





	• Lunch	
	Farewell and shuttle back	
	+385 098 3708 35 - Silvija Fošnjar – guide	
	Service provider: https://www.horizont-travel.hr/	
	Ivana Jergan	
	e-mail: ivana@horizont-travel.hr	
	mob: (00385) 91 148 7729	
13.00-13.30	self-driving ride to Novi Marof	
	Address:	
	Imanje Pijevci	
	Moždenec 199	
	42220 Novi Marof	
13,30 – 17,00	Amazing moment 2: Unforgettable day of truffle hunting and rich truffle	
	cousine	
	Welcome by your guide	
	Meeting with the hunting dogs and the tour guide on location.	
	breakfast made from local delicacies	
	Story telling - about destination specialties, truffles and action	
	Truffle hunt	
	<ul> <li>a 5-course lunch that chefs prepare in front of you, using just found truffles</li> </ul>	
	+385 099 2166 711 - Snježana Jakopović – service provider	
	https://pijevci.com/wp/lov-na-tartufe/	

# 3. LIST OF PARTICIPANTS

### Targeted groups at event (fill in the table):

IMPORTANT: Please count organizations not people.

TARGET GROUPS	VALUE REACHED	REACHED ORGANIZATIONS	ALREADY REPORTED IN PREVIOS REPORTING PERIODS (yes/no)
Local public Authority	-: \	-	
Regional public Authority	1	Varaždin County	yes

Project co-funded by European Union funds (ERDF, IPA)





Sectoral agency	33.3	9 -	
Interest groups including NGOs	1	Zadruga Lepoglavske čipke	no
SME	9	Iskriva, JAK, svetovanje in komuniciranje Jaka Oman s.p., Trail Angels, Gastrocom d.o.oPark Boutique hotel, OPG Jakopović, Horizont putnička agencija, Svječarsko- medičarsti obrt Slavica, Izletište Grešna Pilnica Klenovnik, OPG Hrvoić	1 yes, 8 no
Infrastructure and (public) service provider	3	Varaždin county Tourist Board, Novi Marof Tourist Board, Tourist Board područja centra svijeta	1 yes, 2 no
National public authority	155		

No.	First and last name	Organization	Target group
1.	Petra Martak	Varaždin County	Regional public Authority
2.	Urška Dolinar	Iskriva	SME
3-	Ivana Jergan	Horizont putnička agencija Varaždin	SME
4-	Martina Višnjić	Gastrocom d.o.o. – Park Boutique Hotel	SME
5-	Goran Mališ	Varaždin county tourist board	Infrastructure and (public) service provider
6.	Romana Pomper Pozder	Varaždin county tourist board	Infrastructure and (public) service provider
7-	Snježana Jakopović	OPG Jakopović	SME
8.	Andrea Hudoletnjak	OPG Jakopović	SME
9.	Renata Horvatić	Novi Maroftourist board	Infrastructure and (public) service provider
10.	Andreja Horvat	Tourist board područja centar svijeta	Infrastructure and (public) service provider
11.	Laura Kopunovič	Iskriva	SME
12.	Jaka Oman	JAK, svetovanje in komuniciranje Jaka Oman s.p.	SME
13.	Stefanie Dolzer	Trail Angels	SME





14.	Silvija Fošnjar	Tour guide – Horizont putnička agencija	SME
15.	Karmen Šoštarić	Zadruga Lepoglavske čipke	NGO
16.	Valentina Gladović-Nedić	Svječarsko-medičarsti obrt Slavica	SME
17.	Izidor Gladović	Izletište Grešna Pilnica Klenovnik	SME
18.	Ivan Đorđijevski	Izletište Grešna Pilnica Klenovnik	SME
19.	Stjepan Hrvoić	OPG Hrvoić	SME

### 4. ADDITIONAL INFORMATION / NOTES

2nd round of Participatory Workshops for a Joint Strategy for Amazon of Europe destination development (D.T2.1.2) and Training on responsible green destination Amazing AoE (O.T3.3) in Varaždin County on My 20th 2022, together with activity Amazing Amazon of Europe Academy -Testing the Amazing Moments in Varaždin County (AT3.2).

Event was open with introduction speeches by host and project Manager for Varaždin County Petra Martak. Presentation about project was held by project manager from Iskriva Urška Dollinar, and after her, workshop was led by Jaka Oman from company Resna igra. Workshop included theme on local stories and storytelling tool and its connection to Amazing AoE story.

Withing Amazing AoE Academy, testing of two Amazing were held. Venue of event was rural household Izletište Grešna Pilnica in Klenovnik with a prior visit to the Lace Museum in Lepoglava, while second part of AoE Academy was held in Novi Marof at premises of Pijevci estate.

#### Other comments:

#### Attached evidence for reporting:

- Invitation
- Agenda
- Attendance list,
- photos taken during the event,
- Presentations,
- Toolkit for service provider.



### Invitation:





REPUBLIKA HRVATSKA VARAŽDINSKA ŽUPANIJA

Upravni odjel za gospodarstvo i europske poslove KLASA: 302-02/19-01/6

URBROJ: 2186-04/6-22-14 Varaždin, 11 srpnja 2022.

#### POZIV

Responsible Green Destination Amazon of Europe Interreg Danube Transnational Programme Project - DTP3-362-2.2

Varaždinska županija, partner na projektu Responsible Green Destination Amazon of Europe, sa zadovoljstvom Vas poziva na sudjelovanje na radionici za razvoj novog turističkog proizvoda, kao i predstavljanje zajedničke strategije usmjerene na razvoj Amazon destinacije,

koja će se održati u Varaždinskoj županiji, Franjevački trg 7, 42000 Varaždin, 20. svibnja 2022. godine u 09:30 sati.

Varaždinska županija dio je UNESCO rezervata biosfere u 5 zemalja Mura-Drava-Dunav. U suradnji s 13 drugih organizacija iz Austrije, Slovenije, Hrvatske, Mađarske i Srbije, povezujemo 12 zaštićenih područja i ujedinjujemo 5 država uz 3 rijeke (700 km) u jednu zajednički odgovornu zelenu destinaciju pod skraćenim nazivom Amazing Amazon of Europe. Naš cilj je unaprijediti održivi gospodarski rast i razvoj turizma temeljenog na prepoznatljivoj prirodnoj i kulturnoj baštini, što će rezultirati mrežom suradnje ključnih aktera i omogućiti okruženje za visokokvalitetan turizam.

Glavni cilj radionice je prikupiti uvid u ponudu i turistički i proizvodni potencijal svake regije. Ideja radionice je dobiti mišljenja lokalnih stručnjaka, profesionalaca i lidera kako bi dobili detaljne informacije o trenutnoj situaciji o prirodnim i kulturnim atrakcijama, (potencijalnim) turističkim proizvodima, infrastrukturnoj podršci (npr. smještaj, prijevoz) i ljudskim resursima. Ljubazno molimo da svojim dolaskom doprinesete stvaranju novih prilika te kako biste bili informirani o samom projektu Amazing Amazon of Europe, što on donosi te kako se najbolje možete priključiti istom te na taj način ojačali svoju poziciju.

Ljubazno molimo da svoj dolazak potvrdite do 18. svibnja 2022. na linku: https://docs.google.com/spreadsheets/d/1LGCk\_W8\_N0GIgOjpPT62W4MNUHwaDvcv/edit?usp=sharing&ouid=113077004946996127459&rtpof=true&sd=true.

Srdačan pozdrav,

Varaždinska županija Koordinator projekta Petra Mattak

Project co-funded by European Union funds (ERDF, IPA)



# Attendance list:



	ATTENDANCE LIST
Project	Responsible Green Destination Amazon of Europe
Type of meeting	2nd round of Participatory Workshops for a Joint Strategy for Amazon of Europe destination development (D.T2.1.2) and Training on responsible green destination Amazing AoE (0.T3.3) in Varaždin County
Place and date	20th of May 2022, Varaždin county, Franjevački trg 7, 42000 Varaždin

N	Name and surname	Organisation	Signature
1	PETER MARTAL	Varattinska fuponija	Veh Just
2		ISKRIVA	W2 D //
3	IVANA JERGAN	HORIZONT PUTNICH BEENCHA VID	1
4	MARTINA VISNIK	Gastrocom d.oo Park Boutique Hotel	listyc
5	GORAN MALIS	TZ MKAZDINSKE EUPANYE	del
6	ROHAWA POMPOR POLIDER	TE VARAZONUSKE ZARMAJE	Pour
7	SHIET MASSIN	DIG JABPSVIL'	A
8	ANDREA HUDDLETWAK	OPL JABANIE	201
9		IT GRADA NOVOG MARDFA	porut
0	MADKESH HORNAT	TE PODRUEJA CONTAL SVIJETA	(Mymnest
11		ISKRIVA	eauna Kopunonic



	Name and surname	Organisation	Signature
12	OUEN CHUIT	RESTU IGRA	4
14			

# Pictures:

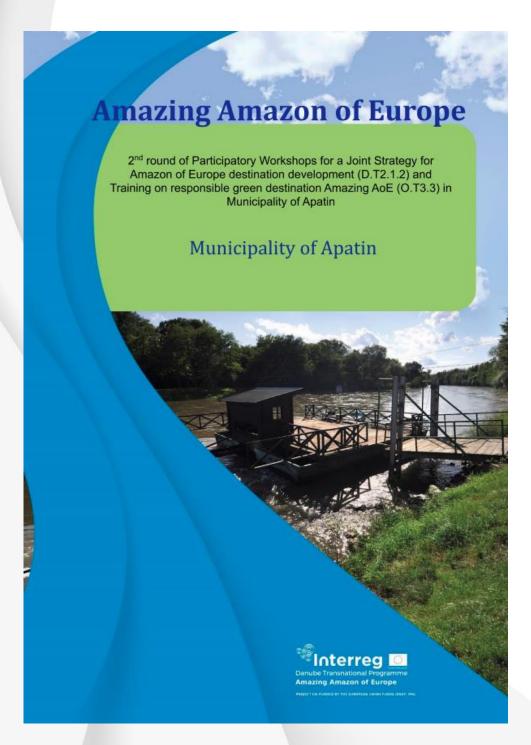






# 4.8. Municipality of Apatin

# 4.8.1. External training 1







Project Responsible Green Destination Amazon of Europe

Acronym Amazing AoE

Duration 1.7.2020 - 31.12.2022

Website http://www.interreg-danube.eu/approved-projects/amazing-aoe

Work Package WP T2 - Developing the AoE Destination: joint strategy and

flagship tourism products

WP T3 - Establishing the AoE Destination

Output/Deliverable Input for 0.T2.1 and 0.T2.3

Author Renata Kuruc

Institution Municipality of Apatin
Date 10th of June, 2022

Project co-funded by European Union funds (ERDF, IPA)





# INDEX

1.	Summary of the Workshop	4
2.	Agenda	5
3.	List of participants	5
4	Additional information / notes	6





### 1. SUMMARY OF THE WORKSHOP

2<sup>cd</sup> round of Participatory Workshops for a Joint Strategy for Amazon of Europe destination development (D.T2.1.2) and Training on responsible green destination Amazing AoE (O.T3.3) in Municipality of Apatin

Date: 10<sup>th</sup> of June 2022 Location: Marina Apatin

#### Objectives:

- To train local service providers on how to use storytelling as an effective marketing tool for responsible tourism;
- To ensure that everyone in the AoE destination knows Amazon of Europe and can tell the story about it;
- > To connect the stories from local service providers with the Amazon of Europe story;
- To intensely activate local tourism experts, professionals, and service providers to become the ambassadors of the Amazon of Europe destination who understand its story and the benefits it brings to their organization and the region.

### 2. AGENDA

2<sup>nd</sup> round of Participatory Workshops for a Joint Strategy for Amazon of Europe destination development (D.T2.1.2) and Training on responsible green destination Amazing AoE (O.T3.3) in Municipality of Apatin

09.00 - 9.45	- Short intro to the workshop goal and approach
	- Presentation of the proposal for the Amazon of Europe strategy
	- Presentation of the Amazing AoE story - Renata Kuruc, project manager from Apatin
	Facilitator: Jaka Oman (Flow, Hero's Journey, Storytelling)
09.45 - 10.00	Short break
10.0 - 11. 30	Local stories

Project co-funded by European Union funds (ERDF, IPA)





Facilitator: Jaka Oman (Flow, Hero's Journey, Storytelling)
- Wrap up and closure
- Wrap up and closure
- Creating one joint Amazon of Europe story
- Connecting the local stories with the Amazing AoE story
Joint Amazon of Europe story
Short break
Facilitator: Jaka Oman (Flow, Hero's Journey, Storytelling)
- Consultancy on how to tell a better story
- Presentations of stories from local service providers
<ul> <li>Introduction to storytelling – storytelling as an effective marketing tool for responsible tourism</li> </ul>





#### 1. AoE Story

For the purpose of this workshop a case story was designed for the AoE region with the purpose to:

- Show an example on how a story for a touristic product looks like
- To explain in details to the participants (especially to the service providers), what the big story of the AoE is, so that they can then communicate this story further to their customers

More details on the AoE story can be found in the presentation under the appendices.

### 2. Flow, storytelling and the hero's journey

In order to understand a customer in tourism, who seeks not only a good service but a good experience or even a transformative experience, one needs to understand the underlying psychology and more specifically the flow state, because flow is an indicator of a good experience. Therefore the background of flow state was explained, following the presentation of two main tools for flow management, which are most important for tourism (flow cycle and the challenge&skills graph).

Further the structure of a story and the Hero's Journey by Joseph Campbell was presented, with the purpose to give the participants a framework, that would serve as a basis for their local stories.

#### 3. Local stories designed with LEGO® SERIOUS PLAY® methodology

The participants then designed and presented their local stories through the models from Lego bricks. This initial stories were then joined together into a bigger story of the region and even with the big AoE story. These are the final shared models from groups:





Project co-funded by European Union funds (ERDF, IPA)





The adventure that engages all the human senses begins on the river bend, where a cyclist wants to cross the rivers and has to rely on local support to provide a bridge, which has already happened in the past so the bridge is there. The local people are crucial to provide information about interesting routes and assist the tourist to go past the possible obstacles (road closure). Since the desire is to experience something different, the tourist wants to dive and there is a diving center or goes fishing on the river. After the experiences there is a need for some local food and rest.

The adversary that was mentioned in this case is the climate change that brought draught in the area, which lead to birds leaving the nests, which let us be aware that we all have to be responsible for the nature.

Group 2:



The potential tourist comes to Apatin and gets the best info in the marina hotel. He can come with his boat or his car. The accommodation is there (hotel, local appratments). There are bird watching experts, untouched nature with good local food. If there are guests with negative thoughts they are invited on the river with a canoe or SUP board, which put them in a flow state and will make the bad thoughts go away. The adversary here is weather (mosquitos), that needs to be managed. Next there is local community who is not organized sufficiently and need to connect. On the one hand these are the beneficiaries, but also the adversaries to them selves. One cannot do tourism by him/herself, the need for connecting and inviting new workers in tourism is crucial. In terms of benefactors the service providers, they have a lot to offer: there is accommodations, restaurants, adventures (on the water with boat), bike services, untouched nature and there is hospitality among touristic workers.





### Targeted groups at event:

IMPORTANT: Please count organizations not people.

TARGET GROUPS	VALUE REACHED	REACHED ORGANIZATIONS  - Municipality of Apatin	ALREADY REPORTED IN PREVIOS REPORTING PERIODS (yes/no) No in MoA
Authority	,	<ul> <li>Municipanty of Apatin</li> <li>Tourist organization Apatin</li> <li>Public institution for water management "West Bačka"</li> <li>Sombor</li> <li>Public company "Vojvodina Forest" Sombor</li> <li>Public company Marina Apatin</li> </ul>	Report
Regional public Authority	/		
Sectoral agency	/		
Interest groups including NGOs	4	-Association of sport fishermen  "Bucoy" Apatin  - Nature conservation association "The old Danube" Apatin  - Nature conservation association  "Franz Spajzer" Apatin  -Association "Gornie Podunavlie"  Apatin	
SME	1	Catering service	
Infrastructure and (public) service provider	6	-Accommodation "Neverland" -Accommodation "Harmonija" - Accommodationa and Restaurant "Kralievski vrt" Apatin - Accommodation and Restaurant "Garden House" Apatin -Marina Apatin - Association "Gornie Podunavlie" Apatin-service provider for Amazing Moments	
National public authority	/		

Project co-funded by European Union funds (ERDF, IPA)





### 3. LIST OF PARTICIPANTS

No.	First and last name	Organization	Target group
1.	Saša Aćimović	Accommodation "Neverland"	SME/Service provider
2.	Biljana Cvetićanin	Accommodation "Harmonija"	SME/Service provider
3.	Gojko Grbić	Tourist organization Apatin	Public institution
4.	Franja Vajsenburger	Public institution for water management "West Bačka" Sombor	Public company
5.	Milan Ćopić	Association of sport fishermen "Bucov" Apatin	NGO
6.	Nenad Spremo	Nature conservation association "The old Danube" Apatin	NGO
7.	Vlasta Milenković	Nature conservation association "Franz Spajzer" Apatin	NGO
8.	Renata Kuruc	Municipality of Apatin	Public institution
9.	Jaka Oman	Resna igra, Slovenia	SME
10.	Marko Drača	Association of sport fishermen "Bucov" Apatin	NGO
11.	Nataša Stanković Radočaj	Accommodationa and Restaurant "Kraljevski vrt" Apatin	SME/Service provider
12.	Tomislav Egelić	Accommodation and Restaurant "Garden House" Apatin	SME/Service provider
13.	Biljana Prica Egelić	Accommodation and Restaurant "Garden House" Apatin	SME/Service provider
14.	Ljubiša Mrkobrada	Association "Gornje Podunavlje" Apatin	NGO/Service provider
15.	Radmila Šakić Peurača	Public company "Vojvodina Forest" Sombor	Public company
16.	Marija Pavić	Marina Apatin	Public company/Service provider
17.	Dragana Čović	Catering service	SME
18.			





19.		
20.		

### 4. Additional information / notes

2nd round of Participatory Workshops for a Joint Strategy for Amazon of Europe destination development (D.T2.1.2) and Training on responsible green destination Amazing AoE (O.T3.3) in Municipality of Apatin was organized in Apatin on 10th of June 2022. Venue of event was lare hall of Public company for management to passenger port and marina Apatin, in Apatin.

Event was open with introduction speeches by host, project Manager for Municipality of Apatin Renata Kuruc and Jaka Oman from Resna igra, from Slovenia.

Short presentation about project was held by project manager from Municipality of Apatin Renata Kuruc, and after her, presentation was led by Jaka Oman from company Resna igra.

Workshop participants was created your own local stories with storytelling tool and connected them to Amazing AoE story. Participants talked about potentials, strengths and weaknesses and problems in our area, and how to solve those problems together.

It was very useful for all of them, and their mutual communication and connection is especially important for the future of the destination Amazon of Europe.

Workshop gathered about 20 participants from various public and private institutions, as well as significant number of service providers from Amazon of Europe Bike Trail route.



#### Invitation:



# INVITATION

Responsible Green Destination Amazon of Europe
Interreg Danube Transnational Programme Project - DTP3-362-2.2

Municipality of Apatin, partner in the project Responsible Green Destination Amazon of Europe is pleased to invite all stakeholders to participate in the

2<sup>nd</sup> Participatory Workshop for a Joint Strategy for Amazon of Europe destination development and Training on responsible green destination Amazing AoE,

which will take place in Marina Apatin, Dunavska obala bb, 25260 Apatin, on the 10<sup>th</sup> of June 2022

Municipality of Apatin is part of the UNESCO 5-Country Biosphere Reserve Mura-Drava-Danube. In a cooperation with 13 other organizations from Austria, Slovenia, Croatia, Hungary, and Serbia, we are connecting 12 protected areas and uniting 5 countries along 3 rivers (700km) into one Joint Responsible Green Destination Amazon of Europe. Our objective is to enhance sustainable economic growth and tourism development based on distinctive natural and cultural heritage, which will result in collaboration network of key actors and enable the environment for high-quality tourism, responding to limited resources of ecosystems.

The main goal of the workshop is to create a joint story for the Amazon of Europe as a sustainable tourism destination. The Idea is to present the draft joint strategy for the destination and to present the story of the Amazon of Europe brand. Besides, we would like to hear out the stories from local tourism service providers and together design one joint story for the destination. The Amazing Amazon of Europe partnership will be very pleased to receive your valuable input. The workshop will also include the training on how to use storytelling as an effective marketing tool for responsible tourism and explanation of the concepts here's journey and flow in tourism.

Please respond to the invitation via e-mail until the 7th of June 2022, specifying the number of representatives from your organization, that will honour us with attendance.

Renata Kuruc, Project Coordinator

Municipality of Apatin

(signature)

Apatin, 5th of June 2022.

Project co-funded by the European Union funds (ERDF, IPA) DTP3-362-2.2, AMADINI AOE.



### Attendance list:



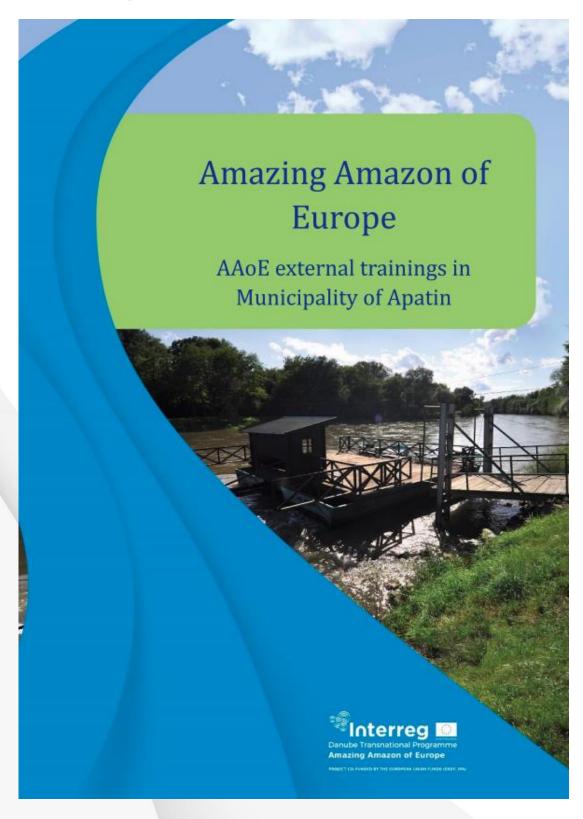
#### Pictures:







# 4.8.2. External training 2







#### TEXT TEMPLATE FOR LOCAL MEDIA

# May we introduce: The Amazon of Europe Destination

1.250 km bike experience, 27 stages, 20+ amazing experiences, 5 countries, 3 rivers, 1 river journey and the world's first UNESCO 5-country biosphere park

All this awaits you in the rising, active travel destination Amazon of Europe which stretches from Austria, through Slovenia, Croatia and Hungary to Serbia. The highlights, which are accessible to guests as well for the locals, are the Amazon of Europe Bike Trail, the River Journey and the Amazing Moments.

The Amazon of Europe Bike Trail is the new, comfortably bookable, long-distance bike trail in eastern Europe, divided into two routes - the southern and the northern route. Although so different, however, both have one thing in common. The starting and finishing point of the Amazon of Europe Bike Trail. Starting in Mureck (AUT), both go along the rivers Mura, Drava and Danube, through a total of five countries and different cultures and find their destination in Mohac (HUN).

The **Amazing Moments** are experiences, which are dedicated to nature, culture and culinary and make the highlights of the so different regions to the bike travelers a tangible experience. The spectrum ranges from bird watching, truffle hunting, traditional maize paper weaving to pottery and cooking classes and much more.

The **River Journey** is a guided group tour down the heart of the five countries - the three river majesties. Within one week we paddle from one confluence to the other, where once Mura and Drava meet and once Drava and Danube. Thereby a unique insight into the natural spectacles at the water opens up to our paddlers, as never offered before.

Our guests can look forward to many spectacular experiences, multifaceted natural spectacles, inspiring encounters with people of the regions and exciting cultures, traditional delicacies, diverse landscapes and special places. It is no coincidence that the region around the Amazon of Europe has been designated by UNESCO as the world's first 5-country biosphere park Mur-Drava-Danube because of its natural features.

Explore this still unknown travel destination and experience it from its most beautiful side untouched, boundless, diverse and authentic.

The official Amazon of Europe Bike Trail booking center for all cases

Our experts from the official Amazon of Europe booking center will support you in planning and organizing your individual Amazon of Europe trip and will make it to something unforgettable. Can't be done, doesn't exist. They service the Bike Trail, the River Journey as well as the Amazing Moments.

Your advantages of the Amazon of Europe booking center at a glance

- Kingfishers's service with:
  - TOP advice and information
  - 12/7 hotline

Project co-funded by European Union funds (ERDF, IPA)





- Creation of a customized bike experience including Amazing Moments
- Individual travel documents
  - Luggage service from stage to stage
  - Shuttle and return transfer as part of the
- mobility service
  - Rental bike (optional)

Your partners on site: (possibility to introduce the respective partner; team photo, give them trust and the possibility to contact you)

INVITATION - On Serbian language:

Poštovani,

u sklopu EU projekta "Amazing Amazon of Europe" finansiranog iz transnacionalnog programa Dunav, Opština Apatin kao partner organizuje predavanja na temu Hospitality, part 2. Ova predavanja deo su obuke u sklopu Amazon of Europe Akademije i nastavak obuke koju smo sprovodili prošle godine u okviru prethodnog projekta Amazon of Europe Bike Trail.

Cilj obuke je da se podigne svest lokalnog stanovništva i lokalnih pružaoca usluga, kao lokalnih AoE stručnjaka na području pet zemalja, o "Amazing Amazon of Europe" destinaciji, njenim vodećim proizvodima – Amazing Moments i River Jurney i AoE Booking centru, te kako promovisati ove turističke proizvode.

Korist ovog treninga će biti ta da meštani, pružaoci usluga upoznaju novu destinaciju sa svim njenim mogućnostima i šansama i da mogu da budu "ambasadori", posebno kada se sretnu sa našim biciklističkim gostima.

Često se vidi da lokalno stanovništvo još uvek nije svesno da je AoE Bike Trail vodeći proizvod, ili bilo koji drugi sjajan rezultat ovog projekta, AoE Booking centar sa svim svojim uslugama, druga dva vodeća proizvoda – River Jurney i Amazing Moments.

Na ovoj obuci, profesor Ivkov sa PMF-a u Novom Sadu, će nam govoriti o ugostiteljstvu i svim onim znanjima i veštinama kojima pružaoci usluga treba da ovladaju.

Predavanja će se održati u 11,00 h, u sredu, 07.12.2022., u sali Opštinskog kulturnog centra na spratu, u Apatinu i sve zajedno sa zakuskom trajaće do oko 13,30 sati.

Radujem se susretu sa Vama i srdačno Vas pozdravljam!

Renata Kuruc, ecc.
PROJEKTNI MENADŽER
za "Amazon of Europe Bike Trail"
i "Amazing Amazon of Europe"
KANCELARIJA ZA LOKALNI EKONOMSKI RAZVOJ
OPŠTINA APATIN

Tel.: +381 (0)25/772-122; lokal: 618 Mob: +381(0)63/729-6019 E-mail: renata.kuruc@apatin.rs



# Agenda:



# Amazon of Europe Bike Trail AoE Bike Trail Academy 7<sup>th</sup> of December 2022.

D.T2.1.2. "Amazon of Europe" Academy – Hospitality Consulting for service providers from the area of the Municipality of Apatin, part 2

#### Aims of the meeting are:

- to provide the necessary training for service and accommodation providers
- to provide the necessary advice to service providers and accommodation providers in the Apatin part of the Amazon of Europe Bike Trail on the topics of hosting and hospitality, customer satisfaction and customer success.
- to provide consultations and lectures for service providers from area of the Municipality of Apatin, on topic Hospitality and Customer relations.

	Wednesday, 7th of December 2022.
11.00 - 11.15	Welcome – Renata Kuruc
	Project progress information
11.15 - 13.15	Professor Dr. Milan Ivkov - Faculty of Science, Department of
	Geography, Tourism and Hospitality, Novi Sad - Presentation on
	the topic Customer satisfaction management
13.15 - 13.30	Short break
13.30 - 14.00	Review of the Assistant professor
	on the topic of hospitality
14.00 - 14.20	Professor Dr. Milan Ivkov - Conclusions, discussion and questions
14.20 - 15.00	Lunch



# Attendance list:



		ATTENDANCE LIST	
Project	Resp	onsible Green Destination Amazon of Europe	
Type of meeting	publi D.T3. "Ama the a	"3 establishing the AoE Destination: model and strategy va c organisations and service providers 2.1. Network of AoE destination ambassadors zon of Europe Academy" – Hospitality Consulting and promo- rea of the Municipality of Apatin	
Place and date	Apati	n, 07th of December 2022.	
# Name and surname		Organisation	Signature
1 SINAMA.	KREC	JP Dunavska Obala "Apadin	They
2 MARIA PA	νlč	JP "Dunuisea obala" Apolin	
3 Davide Obr	20 Davić	OLC APPRIN	B Al
4 Maja Sur	407	Municipally of morn	THE STATE OF THE S
5 Varyalle	clie	Telmiaka Inda Apaism	a Sucolicy.
6 Julea Jus		-4-	Major Mr
7 Newaya		-11-	Vakit
B (RENATA K	URUC	Municipality of Apolin	Renata Kunic
, topok D	AANEL	T-O. APATIN	le
10 Gioria R	DOCAT	SUBA KRASI EISLI VETU	prig.

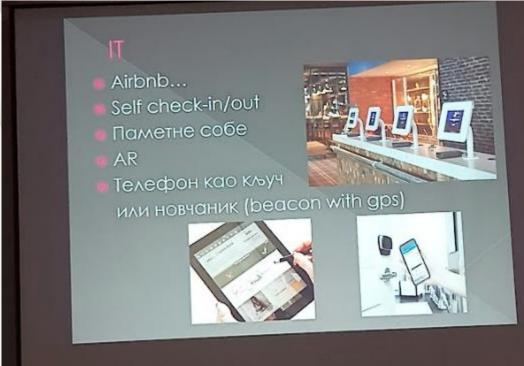


1 NEMANY Jovic	TUNISTICKA ONGANZACJA	APATIN	100 id
2 BECHA CTAMPOBUR	прадски хор	, and the second	Cut
3			0



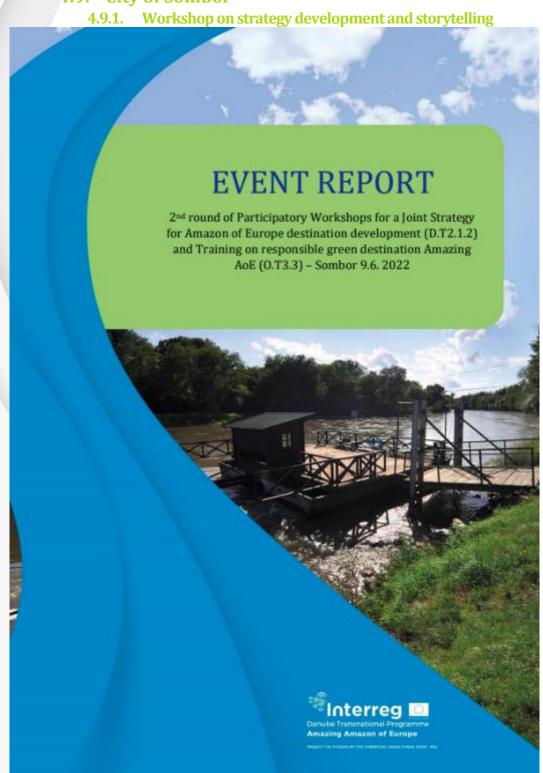
# Pictures:







# 4.9. City of Sombor







Project Responsible Green Destination Amazon of Europe

Acronym Amazing AoE

Duration 1.7.2020 - 31.12.2022

Website http://www.interreg-danube.eu/approved-projects/amazing-aoe





Work Package WP T2 - Developing the AoE Destination: joint strategy and

flagship tourism products

Output/Deliverable Storytelling design

Author Jaka Oman

E-mail jaka@resna-igra.si

Institution Resna igra
Date 27.6. 2022

#### TYPE OF EVENT:

D.T2.1.2 Regional participation workshops with stakeholders on strategy development

Date of event: 9.6, 2022

Location of event: Sombor - Serbia, Restaurant and lodging Karibo

Number of participants: 19

#### Short summary of event:

The workshop consisted of 3 main parts:

1. AoE Story

For the purpose of this workshop a case story was designed for the AoE region with the purpose to:

- Show an example on how a story for a touristic product looks like
- To explain in details to the participants (especially to the service providers), what the big story of the AoE is, so that they can then communicate this story further to their customers

More details on the AoE story can be found in the presentation under the appendices.

2. Flow, storytelling and the hero's journey





In order to understand a customer in tourism, who seeks not only a good service but a good experience or even a transformative experience, one needs to understand the underlying psychology and more specifically the flow state, because flow is an indicator of a good experience. Therefore the background of flow state was explained, following the presentation of two main tools for flow management, which are most important for tourism (flow cycle and the challenge&skills graph).

Further the structure of a story and the Hero's Journey by Joseph Campbell was presented, with the purpose to give the participants a framework, that would serve as a basis for their local stories.

3. Local stories designed with LEGO® SERIOUS PLAY® methodology

The participants then designed and presented their local stories through the models from Lego bricks. This initial stories were then joined together into a bigger story of the region and even with the big AoE story. These are the final shared models from groups:

Group 1:



The hero in this story is a tourists will good intentions and a clear goal to relax and rest and have a great unforgettable adventure. He is either a cyclist or comes with a car and comes initially in Sombor. He can have a flat tire, but gets the needed support from the local cycling community. After this is fixed the tourists finds the accommodation in the

Project co-funded by European Union funds (ERDF, IPA)





nature. Then the river activities with boats take place, where the tourists can experience some issues with local people who are making noises and bother him/her (adversaries), but the good thing is that there also are local people aware of the importance of peace and also importance of tourism. The day ends in a local restaurant (čarda), where fish are prepared or a tourist can prepare the meal (e.g. paprikaš – local stew) himself so he learns how to cook locally. At the evening there is also local music playing who make the experience unforgettable. River swimming, walks in the nature make a relaxing next day, but the adversary here are bug river cruising ships, who are polluting the river with their waste waters and trash, which are discarded in the river immediately after entering Serbian territory.

Group 2:

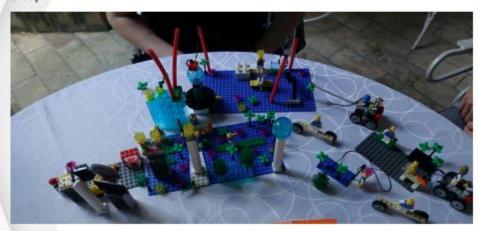


The classic situation is looking at the Sombor town with all its historical sights, but going around can be a challenge where bad roads, opening times and lack of resources are seen as adversaries. The main support comes from the local service providers, who make sure the area is nice and clean (some bees can be killed due to the use of insecticides, which is an adversary in this case). Still there needs money to be invested in advertising and development and budgets from EU projects like AoE are crucial.





#### Group 3:



The adventure starts in Sombor Theater Festival and the guests are joining the evenings activities in the city. For some local hotel owners this is not welcomed and the appear as adversaries, but the local authorities (inspectors) as benefactors take care of the situation and provide the necessary support and mediation for the guests to have a good time. The guests are then treated the next day to Upper Donava region for river activities (boats, fishing, riding the bicycles alogn the river, swimming) and after that going to have lunch on a Fiaker horse carriage. The adversary can be also the weather, but the support from the local touristic center is crucial. What also can happen as an adversary is the lack of boards along the river and only one Fiaker hourse carriage in town.

# Targeted groups at event:

IMPORTANT: Please count organizations not people.

TARGET GROUPS	VALUE REACHED	REACHED ORGANIZATIONS	ALREADY REPORTED IN PREVIOS REPORTING PERIODS (yes/no)
Local public Authority	1		
Regional public Authority	A	FE	1/4
Sectoral agency	1	City of Sombor touristic organisation	yes
Interest groups including NGOs	3	Association of Old Crafts Cycling club Sombor "Podunav" beekeeping association	no





SME	4	"Dida Hornjakov salaš" restaurant "Naš salaš" etno restaurant "Cvrčak" accomodation Restaurant and accomodation "Karibo"	1 yes (Restaurant and accomodation "Karibo"), 3 no
Infrastructure and (public) service provider	1	JP Vojvodinavode	no
National public authority			

#### Other comments:

### Attached evidence for reporting:

- Invitation
- Agenda
- Attendance list,
- 1-3 photos taken during the event,
- Presentations (if any), etc.

Please upload the Event Report and all relevant materials to <u>Amazing AoE Google Drive</u> in the relevant folder and send Anja Krajnik (<u>anja.krajnik@iskriva.net</u>) the link to the folder (put Urška Dolinar: <u>urska.dolinar@iskriva.net</u> in "cc").



### Invitation:

Poštovani,

u okviru realizacije projekta "Evropski Amazon - biciklistička staza" i "Čudesni Amazon" u ČETVRTAK 09.06.2022. godine, sa početkom u 09:00 časova održaće se radionica za pružaoce usluga u turizmu na teritoriji Grada Sombora. Radionica se održava u restoranu i prenoćištu Karibo, Rade Končara 12, Sombor.

Ukoliko želite da budete među pružaocima usluga za bicikliste potrebno je da ispred svake organizacije prisustvuje minimum jedna osoba. Molim Vas da prisustvo prijavite na mail mihael.plac@gmail.com ili telefon 025/468-160, do srede, 08.06.2022. godine u 15:00 časova, broj mesta je ograničen.

NAPOMINJEMO DA NE POSTOJE NIKAKVE FINANSIJKE OBAVEZE, SAMO ŽELJA I VOLJA DA SE UČESTVUJE I BUDE DEO SISTEMA PRUŽAOCA USLUGA.

Detaljnu Agendu obuke možete naći u prilogu maila.

"Evropski Amazon - biciklistička staza" i "Čudesni Amazon" su projekti odobreni u okviru Dunavskog transnacionalnog programa koji kroz saradnju organizacija iz pet zemalja ima za cilj uspostavljanje međunarodno prepoznatog i održivog cikloturističkog proizvoda na području 5-državnog UNESCO rezervata biosfere Mura-Drava-Dunav (TBR MDD).

Projekti su sufinansirani u okviru Dunavskog Transnacionalnog programa Evropske unije (ERDF i IPA fondova).

Za sva pitanja stojimo Vam na raspolaganju,

Projektni tim Grada Sombora

Saša Milić

### Agenda:

09.00 - 9.45	Amazing AoE – destination strategy and the joint story
	- Short intro to the workshop goal and approach
	- Presentation of the proposal for the Amazon of Europe strategy
	- Presentation of the Amazing AoE story by Urška Dolinar, director of the Institute Iskriva
	Facilitator: Jaka Oman (Flow, Hero's Journey, Storytelling)
09.45 - 10.00	Short break
10.0 - 11. 30	Local stories
	- Introduction to storytelling – storytelling as an effective marketing tool for responsible tourism
	- Presentations of stories from local service providers
	- Consultancy on how to tell a better story
	Facilitator: Jaka Oman (Flow, Hero's Journey, Storytelling)
11.30 – 11. 45	Short break
11.40 - 12.30	Joint Amazon of Europe story
	- Connecting the local stories with the Amazing AoE story
	- Creating one joint Amazon of Europe story
	- Wrap up and closure
	Facilitator: Jaka Oman (Flow, Hero's Journey, Storytelling)
12.30 -	LUNCH and farewell



# Attendance list:

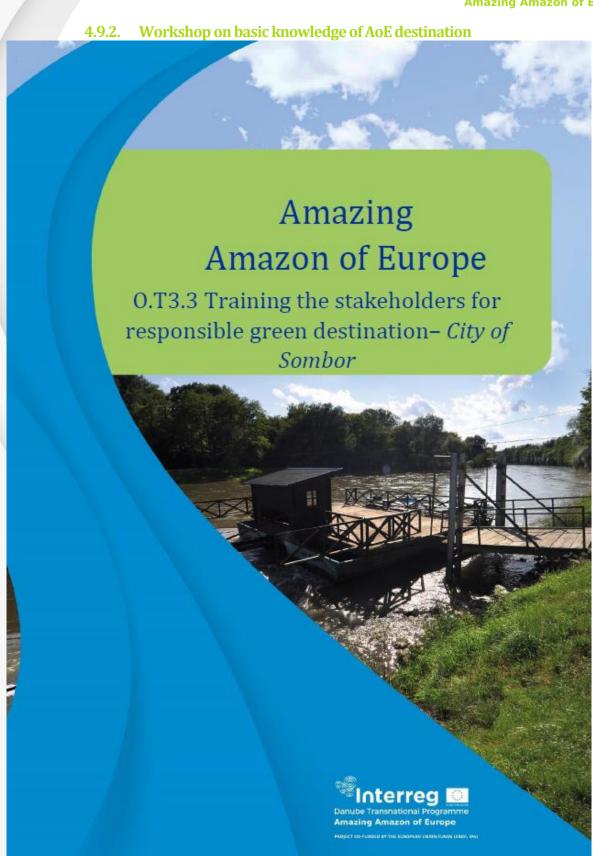
No.	Pirst and last name	Organization	Target group
1	Marso MILLE	Order Harrynane	50/42
2.	Vusua Katamic	PRIMUCISTE.	romotivite.
3-	PERFERO ANICA	PODUMAN	TURNING POMACY
4	Predog Topolou	KILLEUSTER!	SECURICISES
5.	Sasa Missi	Gorgeta votara	LED
6.	RADE MARIENOVIE	CRADIKA VPDAVA CREIKAG PRIBAVE	UPZAVA
2	Police BRAVEA	GRADSKA UPRAVA SCROCK	VPLAVA
8.	LUALA GLISGERE	GRASSIN LOWER	it.
4.	KNEOWA NAS	TOG SOUTHOR	y Chrose
10.	BOOMM BOCHIER	TOT CONFOR	-11-
u.	Stay Sold	Elias Ethina	49244
19.	SHE BOSNIAL	GRAM SCAPE	OPDAGA
3.	Himael Piac	GRanson v Allena	UPEROL
4-	JAKN ONUM	RESAU KOA	A
5-	Radmilo Tekir Kensis	JE Unitedine	1000
6.	JOENS MITTE	7895	
у.	DRAGANA FARKAT	TAMASIAN	CINO RESTORAR
В.	FARKAT JUJKA	UBRAZON, C	BA UC
9.	Felley Todalia	KHRIBO 30	true
0.		31 20	05.1

# Pictures:











Project Responsible Green Destination Amazon of Europe

Acronym Amazing AoE

Duration 1.7.2020 - 31.12.2022

Website http://www.interreg-danube.eu/approved-projects/amazing-

aoe



Work Package WP T3 Establishing the AoE destination: model and

strategy validation

Activity A.T3.3 Training the stakeholders for responsible green

destination

Author Project team
Institution City of Sombor

Date December 05, 2022.

### INDEX

- 1. Summary of the event4
- 2. Agenda5
- 3. List of participants6
- 4. Additional information / notes6



#### 1. SUMMARY OF THE EVENT

Title of the event: Basic knowledge of AoE destinations

Date: 5th December 2022.

Location: Museum of the Danube Swabians, Sombor, Zmaj Jovina bb

Objectives: Acquaintance of stakeholders with the basic terms of the destination

Participants: Stakeholders (cycling clubs, cycling services, tourist organization, accommodations, public company Vojvodina Forests, non-governmental organizations,

national council GERHARD)

Main results: Assistance to stakeholders in attracting as many cyclists as possible

4



# 2. AGENDA

	Basic knowledge of AoE destinations Lecturer: Lanji Hnis, M.Sc. Isabel
09:30-10:45	Basic knowledge: AoE Destination
09:30-10:43	Basic knowledge: DMO destination management organization
10:45-11:15	Coffee break
11:15-12:30	Basic knowledge: Develop cycle tourism
12:30-13:00	Questions and answers
13:00-14:00	Lunch



#### 3. LIST OF PARTICIPANTS

### 4. ADDITIONAL INFORMATION / NOTES

Expert consultant Izabel Lanji Hnis told the participants about the development of leading products through destinations in Serbia, which are related to the European Amazon. Also, they are familiar with the concept of destination, tourist product, services that necessarily include the environment as a very important factor.

In the following, she referred to the types of tourism, the existence of the DMO (destination management organization), as well as its mission and vision, then package arrangements for cyclists that include booking. The trends in the development of cycle tourism are particularly highlighted, all through sustainable development.







#### Invitation:

From: Branka Polić [mailto:bpolic@sombor.rs] Sent: Monday, December 05, 2022 1:20 PM To: 'pekezstrahinia@vahoo.com'; 'anadi@visitsombor.org'; 'info@visitsombor.org'; 'direktorsq@sqsombor.co.rs'; 'srpqp.sqsombor@qmail.com'; 'doostankovic@qmail.com'; 'barcodes02@qmail.com'; 'carda@restoranandric.co.rs'; 'office@campingsosul.com'; 'pikecsinisa@qmail.com'; sebesfokcarda@gmail.com'; 'recepcija@hotelandric.co.rs'; 'rosaale@gmail.com'; 'pcelarstvoperiskic@gmail.com'; 'etnokucamalibodrog@yahoo.com'; sebestokcarga@gmail.com; recepcia@noteiandric.co.rs; rosaaie@gmail.com; petaristvoperiskic@gmail.com; enokucamainoorg@gvanoo.com; skituljkoturs@gmail.com;; nopa13.sgr@gmail.com;; oqnianov.ivanka@gmail.com;; giannimarton71@gmail.com;; nora13.sgr@gmail.com; prenocistecvrcak@sbb.rs; manager@oldbrick.rs'; silianovic@vahoo.com; kozoderovic@gmail.com; snezanavS8@gmail.com;; rencantun@gmail.com;; vukovictamaraop@gmail.com;; st.gerhard@mts.rs'; dvgerhard@gmail.com; vladislav.turner@gmail.com;; dnationalrat@mts.rs'; soeducentar@yahoo.com'; todoric.jeca@gmail.com'; 'gocakozoderovic@gmail.com'; 'sailfunb@gmail.com'

Cc: Saša Milic'; sasabosniak1996@gmail.com'; Mihael Plac'; skonjevic@sombor.rs' Subject: Poziv na edukacije Poštovani, Obaveštavamo Vas da Grad Sombor organizuje tri edukacije u okviru projekta Amazing AoE. Iste će se održati dana: 09.12.2022.godine, 12.12.2022.godine i 14.12.2022.godine u period od 09:30 do 14:00 časova. Obzirom da ste prepoznati kao potencijalni učesnici u implementaciji održivosti projekta Amazing AoE, molimo Vas da Vašim prisustvom doprinesete realizaciji edukativnih aktivnosti koje su neophodan preduslov za nastavak implementacije ovog važnog međunarodnog projekta. Molimo Vas da Vaše prisustvo potvrdite putem mejla (bpolic@sombor.rs) najkasnije do 07.12.2022.godine (sreda) u 12 časova. P.S. O mestu održavanja radionica, kao i o agendi bićete naknadno obavešteni. S poštovanjem U ime projektnog tima Grada Sombora, Branka Polić, inspektor za zaštitu životne sredine Gradska uprava grada Sombor Trg cara Uroša 1 Sombor



# Attendance list:



### **Training for Stakeholders**

Training No	1		
Date	05	12	2022

No	First and last name	Organisation	Email	Signature
1	NATIONAL DANGERO	City of Someor	posicav agment sen	Querus ?
2	SAFA BOSNOAK	city of Somber	305-bosyd 1995 gerdien	BBorn
3	POPLAHA KOBOZEPOBUL	7	gocakozoderovie Ognali z	the state of the s
	THORANEA	INOVATIUNA MOEZA	jahunkumpe great as	Ø)·
5	HAMI HUIS 1246EL	Hibrores Suld a Solis	Helellayi @ zawil com	An

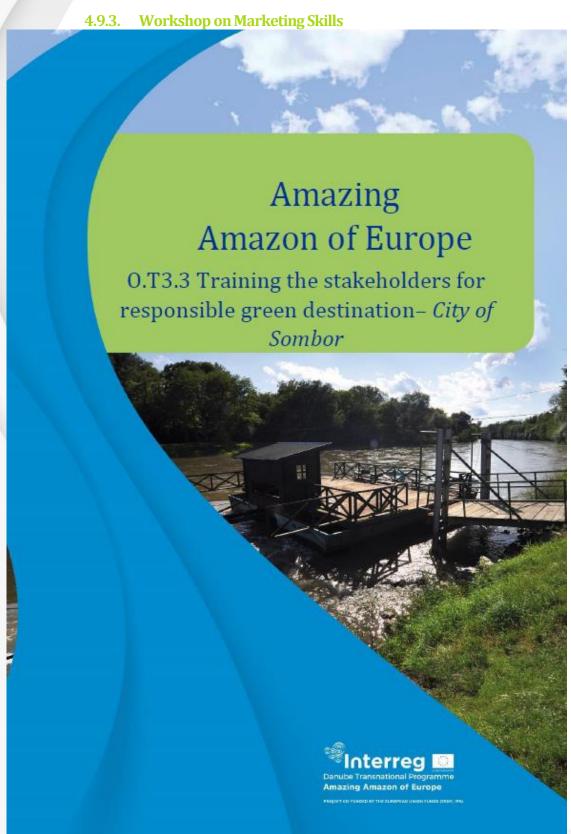
6	SONIA ROHIE- STEC	RC SOMBOR	souja. sh@quail. cus	affei
7	Radmile J. Rurais	The Vije dia ourch		Park.
8	Verno Suzio	USPE		DE0740 8 42 100
9	Marie Agia Anosai sterra	DAL Angow Sall	urjic marsos @polla	Ä
10	Anosni sterra	ENHODICEZ	BURUNCE Grande can	d
11	PERIFRIC ANICA	UG , PODUNAU "	ncelarstoperistica gustone	Peritie "
12	PERIFFIC ANICA  ORAGICA FLANSIN	U.G. PUDUNAU	dragicaplaves (a) guail con 1	idenal muss
	Muner prote	Go sturiose	milevel. pro6	MM-
14	ROBERT MARJON	BICIKUSTICKI KWB 50HBUL		AA



15	Vacija VIKSA	Bicitalisticki was	VANGA NOWER @ YHAD OUT Megg alow
16	AYWAH KEJERFPOBUR	C I KLO KOOLTURA	hardword & grand, con Hagget
17	MILICA BARAC	SOMBORSE'S BOUCHTIN	H parae milica 4200 gmail com Brown .
18	RUELICA PARLINE	SEC	RUZICARAKINICO RR.
19	BOTHER BOCHULL	TOT CON 60°	infop wintsanlaxory like
20	thorough high	re somme	inhopositsonlessy for
21	fleksander Kerestes	Old Brick pub	manager Goldbrick, rs
22	Cour Minte	P7 Congap	sasa miliocamboris / Life
23	Novat BRANCA	TY COMBOP	Spelica sember RS Paga B.

24	Manji Rang	Musy Toduard Finte	merijereng@gmail.a	Man Raly
25	BOLDAY VILLOUIZ	3 wellow	sailfunber grant an	Car
26	VATANO SHEETHAD	Premiosite Souler	produistamente OSBB RS	Mehren
27	Bonneige Burdes	GERDSKI SOMBOR	gmse@ptl-13	Da divaio
28	Don Hing	GRADORI MUZEJ SOMBOR	DANIDFIRANS GASE GRAZEON	Dowlekiaj
29	APATAHA KISIAFTAKU	JEN "NPOCTOR"	sitjanovic@ya,hoo,com	Meablet
30	Renc Aire	Marintania Galet	0637262789	Reve Aule
31	VISIC SLIEDARM	udentage News	063 417 33 40	
32		J.		







Project Responsible Green Destination Amazon of Europe

Acronym Amazing AoE

Duration 1.7.2020 - 31.12.2022

Website http://www.interreg-danube.eu/approved-projects/amazing-

aoe



Work Package WP T3 Establishing the AoE destination: model and

strategy validation

Activity A.T3.3 Training the stakeholders for responsible green

destination

Author Project team
Institution City of Sombor

Date December 08, 2022.

#### INDEX

- 1. Summary of the event4
- 2. Agenda5
- 3. List of participants6
- 4. Additional information / notes6



#### 1. SUMMARY OF THE EVENT

Title of the event: Marketing skills

Date: 8th December 2022.

Location: Dida Hornjakov Salaš, Sombor, Gradina 65

Objectives: Introducing stakeholders to marketing skills

Participants: Stakeholders (cycling clubs, cycling services, tourist organization, accommodations, public company Vojvodina Forests, non-governmental organizations, national council GERHARD)

Main results: Application of marketing skills in work



# 2. AGENDA

	Marketing skills
	Lecturer:
	Stantić, Dr. Jadranka
	Marketing skills: How to build communication channels of AoE
09:30-10:45	destinations and leading tourism products on social networks
	Marketing skills: How to build a destination brand and valorize them
10:45-11:15	Coffee break
	Marketing skills: How to raise awareness within local communities
11:15-12:30	Marketing skills: The influence of social networks
12:30-13:00	Questions and answers
13:00-14:00	Lunch



#### 3. LIST OF PARTICIPANTS

# 4. ADDITIONAL INFORMATION / NOTES

Expert consultant Jadranka Stantić introduced the participants to the way of communication with clients. She explained to them what is meant by the terms Flagship in tourism, flagship service, flagship destination, flagship social media. Special emphasis is placed on service quality and service dimensions (reliability, trust, empathy and responsibility). She talked about key challenges and advantages for employers, competition, advantages of marketing products and experience (accuracy and authenticity), influence of media (facebook, instagram...) and increased visibility - SERC on mobile devices and desktop.

It is important to mention the HARO (Help A Report Out) website, which connects journalists in order to search for information.







#### Invitation:

From: Branka Polić [mailto:bpolic@sombor.rs] Sent: Monday, December 05, 2022 1:20 PM To: 'pekezstrahinja@yahoo.com'; 'anadj@visitsombor.org'; 'info@visitsombor.org'; 'direktorsq@sqsombor.co.rs'; 'srpqp.sqsombor@qmail.com'; 'doostankovic@qmail.com'; 'barcodes02@qmail.com'; 'carda@restoranandric.co.rs'; 'office@campingsosul.com'; 'pikecsinisa@qmail.com'; 'sebesfokcarda@qmail.com'; 'recepcija@hotelandric.co.rs'; 'rosaale@qmail.com'; 'pcelarstvoperiskic@qmail.com'; 'etnokucamalibodroq@yahoo.com'; 'skituljkoturs@qmail.com'; 'nqopodunav@qmail.com'; 'oqnjanov.ivanka@qmail.com'; 'qiannimarton71@qmail.com'; 'nora13.sqr@qmail.com'; 'prencistecvrcak@sbb.rs'; 'manaqer@oldbrick.rs'; 'siljanovic@yahoo.com'; 'kozoderovic@qmail.com'; 'snezanav58@qmail.com'; 'rencantun@qmail.com'; 'snezanav58@qmail.com'; 'rencantun@qmail.com'; 'snezanav58@qmail.com'; 'snezanav58@q 'vukovictamaraop@gmail.com'; 'st.gerhard@mts.rs'; 'dvgerhard@gmail.com'; 'yladislav.turner@gmail.com'; 'dnationalrat@mts.rs'; soeducentar@yahoo.com'; 'todoric.jeca@gmail.com'; 'gocakozoderovic@gmail.com'; 'sailfunb@gmail.com' Cc: 'Saša Milić'; 'sasabosnjak1996@qmail.com'; 'Mihael Plac'; 'skonjevic@sombor.rs Subject: Poziv na edukacije Poštovani. Obaveštavamo Vas da Grad Sombor organizuje tri edukacije u okviru projekta Amazing AoE. Iste će se održati dana: 09.12.2022.godine, 12.12.2022.godine i 14.12.2022.godine u period od 09:30 do 14:00 časova. Obzirom da ste prepoznati kao potencijalni učesnici u implementaciji održivosti projekta Amazing AoE, molimo Vas da Vašim prisustvom doprinesete realizaciji edukativnih aktivnosti koje su neophodan preduslov za nastavak implementacije ovog važnog međunarodnog projekta. Molimo Vas da Vaše prisustvo potvrdite putem mejla (bpolic@sombor.rs) najkasnije do 07.12.2022.godine (sreda) u 12 časova. P.S. O mestu održavanja radionica, kao i o agendi bićete naknadno obavešteni. S poštovaniem U ime projektnog tima Grada Sombora, Branka Polić, inspektor za zaštitu životne sredine Gradska uprava grada Sombor Trg cara Uroša 1 Sombor



# Attendance list:



### **Training for Stakeholders**

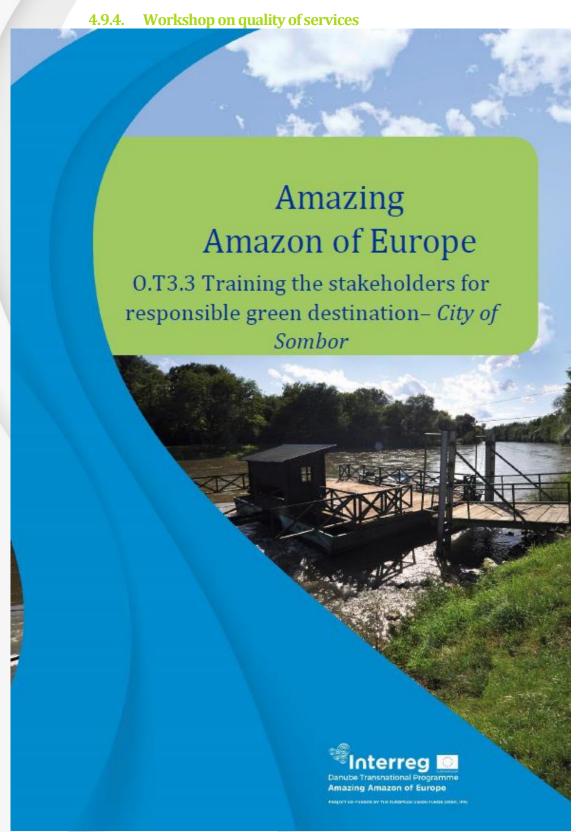
Training No	27		
Date	08	12	2027

No 1	First and last name	Organisation	Email	Signature
	Pourt BANKA	TY COMBO?	to police sourtor RS	
2	CAWA Munt	PY Consor	5450 milio @ smlor vs	
3	fuina the	BY Source	milwel pres oques?	-
4	Morios Majic	Oida Horizakot salas		1
5	Stefan Juic	PC Com	Stepanjuic 762 Ognal can	Tall

6	VANJA YUKSA	Bicitus note kwis	062/3000686	alexa line
7	ROBERT	SOMBON REUS	61ANNIMARTON 7106M, 1.00	and l
8	KOZOBEROVIĆ DUJAN	CIKLOKULTURA		Kargalt
9	ANDENE STEVIA	FURD BILLEZ	064/2182442	dth
10	PERISCIÉ ANICA	U.G. PODUNHU	063/5342125	- J w
11	DRAGICA PLAVETN	U.G. PODUNAU	065-804-6639	Island with
12	MILICA BARAÉ	SOMBORSKI EDUKATIVNI CENTAR	barac milica szagmail.com	Barath.
13	RUZICA RAKY NIE	Sec	RUZICA RAKILLICE YAHOOCAT	RR
14	BOOMHA BOCKUG	TOT CONFUE	infolmintsonder very	Juh.

45				
15	POPE AHA KOBOLEPOBATO	MEDIAPOTIKA BAKYSTIET	062334090 goea to zodero fice gna	con Programon &
16	WATAKIE SNEZVAKIA	UE ZA SUCETAJ CVRAJA	063490966 PRENDISTECUTION SBARS	111
	HAWIT HINIS HABEL	FORD TURNSTICKI KLASTER MIKROKEG Sub-Tolic	1063/1171047 Tolellayiegusition	Low Ein Jobel
18	JADEANKA /	NOVATIONA	162166+ ctg	0
19	RADMILA J. PEUMS	JP NOSVODIA AUTO	062/8005 350 Stygp sga wo Cagnical	Pal 1
20	SONSH KRTINIC	OLDBECK PUB SOMBOR	062 234 358 marketing@plbraco.rs	SKAUD
21	Banyo Louis	GOERN TOWN APRETMANI	064 8860025 Uure saubob and 10	Mr. S.
22	VISIC fueraux	Udruterije Newsca	063 717 33 70	Stitu
23	RENC ANTUN	adrizence Newara	0637262789	Ree A.







Project Responsible Green Destination Amazon of Europe

Acronym Amazing AoE

Duration 1.7,2020 - 31.12.2022

Website http://www.interreg-danube.eu/approved-projects/amazing-

aoe



Work Package WP T3 Establishing the AoE destination: model and

strategy validation

Activity A.T3.3 Training the stakeholders for responsible green

destination

Author Project team Institution City of Sombor Date

December 12, 2022.

#### **INDEX**

- 1. Summary of the event4
- 2. Agenda5
- List of participants6
- 4. Additional information / notes6



#### 1. SUMMARY OF THE EVENT

Title of the event: Quality of services

Date: 12th December 2022.

Location: Museum of the Danube Swabians, Sombor, Zmaj Jovina bb

Objectives: Acquaintance of stakeholders with the importance of service quality

Participants: Stakeholders (cycling clubs, cycling services, tourist organization, accommodations, public company Vojvodina Forests, non-governmental organizations, national council GERHARD)

Main results: To provide services to users in the best possible way



# 2. AGENDA

	Quality of services
	Lecturer:
	Lanji Hnis, M.Sc. Isabel
09:30-10:45	Quality of services: Basic skills in providing international services
09:30-10:43	Quality of services: Special skills to provide service on leading products
10:45-11:15	Coffee break
11:15-12:30	Quality of services: Sustainable tourism
12:30-13:00	Questions and answers
13:00-14:00	Lunch



#### 3. LIST OF PARTICIPANTS

# 4. ADDITIONAL INFORMATION / NOTES

Izabel Lanji Hnis, an expert consultant, told the participants about the importance of service quality, about the basic and special skills of providers to meet the needs of international users of cycling tourism services. As it must be constant, uniform and must correspond to the expectations of cycling tourists. The "Bike friendly" info board is very important as a sign of respect.

She talked about the conditions that accommodation must meet in order to be part of the booking center. Then also about the way to get information about user satisfaction, because that is the main goal.

The inevitable topic was the sustainable development of tourism in the European Amazon.







#### Invitation:

From: Branka Polić [mailto:bpolic@sombor.rs] Sent: Monday, December 05, 2022 1:20 PM

To: 'pekezstrahinja@yahoo.com'; 'anadj@visitsombor.org'; 'info@visitsombor.org'; 'direktorsq@sqsombor.co.rs'; 'srpqp.sqsombor@qmail.com'; 'doostankovic@qmail.com'; 'barcodes02@qmail.com'; 'carda@restoranandric.co.rs'; 'office@campingsosul.com'; 'pikecsinisa@qmail.com'; 'sebesfokcarda@qmail.com'; 'recepcija@hotelandric.co.rs'; 'rosaale@qmail.com'; 'pelarstvoperiskic@qmail.com'; 'genjanov.ivanka@qmail.com'; 'skituljkoturs@qmail.com'; 'nqopodunav@qmail.com'; 'qonjanov.ivanka@qmail.com'; 'giannimarton/1@gmail.com'; 'nora13.sqr@qmail.com'; 'prenocistecvrcak@sbb.rs'; 'manaqer@oldbrick.rs'; 'silianovic@yahoo.com'; 'kozoderovic@qmail.com'; 'snezanav58@gmail.com'; 'rencantun@qmail.com'; 'yukovictamaraop@gmail.com'; 'st.qerhard@mts.rs'; 'dvqerhard@qmail.com'; 'vladislav.turner@gmail.com'; 'dnationalrat@mts.rs'; 'soeducentar@yahoo.com'; 'todoric.jeca@gmail.com'; 'qocakozoderovic@gmail.com'; 'sailfunb@gmail.com'

Cc: 'Saša Milić'; 'sasabosnjak1996@gmail.com'; 'Mihael Plac'; 'skonjevic@sombor.rs'

Subject: Poziv na edukacije

Poštovani,

Obaveštavamo Vas da Grad Sombor organizuje tri edukacije u okviru projekta Amazing AOE. Iste će se održati dana: 09.12.2022.godine, 12.12.2022.godine i 14.12.2022.godine u period od 09:30 do 14:00 časova.

Obzirom da ste prepoznati kao potencijalni učesnici u implementaciji održivosti projekta Amazing AOE, molimo Vas da Vašim prisustvom doprinesete realizaciji edukativnih aktivnosti koje su neophodan preduslov za nastavak implementacije ovog važnog međunarodnog projekta.

Molimo Vas da Vaše prisustvo potvrdite putem mejla (bpolic@sombor.rs) najkasnije do 07.12.2022.godine (sreda) u 12 časova.

P.S. O mestu održavania radionica, kao i o agendi bićete naknadno obavešteni.

S poštovanjem

U ime projektnog tima Grada Sombora,

Branka Polić, inspektor za zaštitu životne sredine

Gradska uprava grada Sombor

Trg cara Uroša 1

Sombor

#### Attendance list:



#### Training for Stakeholders

Training No	b		
Date	32	12	2-62

No 1	First and last name	Organisation.	Enail	Signature
	POVOL BRANCA	M combop	bpolic@spuber.es	Tourt Brown
2	Minece Plac	-11-	marked place organization	40-10-6
3	PARK Kunt	Pr Comby	sen locution	611
4	ANDERLE SESTIN	Europiez 2	EURITERS & SMILL COM	4
6	MILLIEN BARAC	STUMBERSEL EDURATION CENTRE	borne in com seggment con	



1	6	Aleksindar Kerestes	Old Brick pub	hanger Goldbrickers	Ale
		Radual Provid	Palisholds Tune	grant con Changa your bercer	Paux
	8	Difance Leibser	1P, Vozvochosno * 5 & Sev-bor	llo fornga y souber cor	De Labor
	10	POSETT PARTON BUSHIA BOCHULA	KEUS SCAFFOR	GUANNA LTORGE DE NA NOVE	and
	11		TOF COX50P	info & 24stoonlest ory	bull
	12	MUGELINA NAO	106 Songer	interistsonborone	s hut
		RUEKA RAKINIÉ APATAHA	SEC.	RUZICARACINICO YAHOO ODA	RR.
		CMA-AHOBUTI KOSONERA		siljanovic@yahoo.ca	Re
		Kozoderavić	CikoCoOLtura	boroderovic Egruande	ny Discogeralit
		PERISTRE MUICA	U.S. PODUNAU	reharhoper istic agmail	on Porthic
	16	LAN1 -11115 1248ER	F. TURISTICKI KLASTER SUB. Polici	Tobellay & qual	Ab
	18	MILIT ALEXANE	1/	~W	un Alewsia
		Pengul Nourono	l)	-4 —	asunto
	20	Spazierza Kradunt IVANA Dekić	U.G. PODUNAU	065-8076685	Skreburs
1			SVABA	dericiva na@ yaloo 44,	Delxir Nous
		HARIJA RANG	Muzez Podunavskih SVABA	myija raj @gail a-	Kang Kinga
	22	SINTA BOSINTA	CITY OF SOUBOR	Sesob-syd 1896 of	6 Bodys
		SNEPHUA KATALIY	UR ZA SMESTAJ CUREAL	Previous le Circial OSBB RS	bed hum
	24		La constant		
	25	RENC ANTUN	HUN "Gerhard"	06372 62 789	Rece Ada
	26	RENC ANTUN Norro Missie Jouic Stefan	Orda Horyana salas	0631936172	K
8	27	ovic Stefan	PG Stefan Jović	0615180102	Tock
					V



# 4.10. Die Oststeirische Städtekooperation







Project Responsible Green Destination Amazon of Europe

Acronym Amazing AoE

Duration 1.7.2020 - 31.12.2022

Website http://www.interreg-danube.eu/approved-projects/amazing-aoe

Work Package

Output/Deliverable

Author Wolfgang Weber
E-mail office@8staedte.at

Institution GeoSys Wirtschafts- und Regionalentwicklungs GmbH

Date 27.9.2022





# TYPE OF EVENT (CHOOSE FROM):

- D. T3.3 Training the stakeholders for responsible green destination

#### Date of event:

27th of September 2022

#### Location of event:

Castle Kornberg, Dörfl 2, A-8330 Feldbach

### Number of participants:

8

#### Short summary of event:

The main objective of the workshop was to inform and to train regional representatives concerning AoE-matters:

Special focus of the training: marketing and social media "Future image" of AoE for the Styrian thermal spa and volcano region

Moderated by Wolfgang Weber, GeoSys Wirtschafts- und Regionalentwicklungs GmbH, external expert.

# Agenda

10.00	Opening
10.10 a.m.	Short project presentation (aims and current activities, aim of the meeting)
10.30 a.m.	Presentation of training materials
11.45 a.m.	Coffee Break
12.00 am	Discussion
1.00 pm	End of Meeting





#### Main outcomes of the event

During the workshops several products were discussed, in which way they could be involved in the regional marketing activities of the »Thermen- und Vulkanland«:

- The Amazon of Europe Bike Trail as a complementary offer for visitors to the Thermen- und Vulkanland
- Amazing Moments as additional offer, and how to promote them
- Creating individual packages with aspects from AoE Bike Trail and existing packages of the Thermen- und Vulkanland
- Season-related Social-Media Marketing, planned for the next year as contribution for sustainability of project results
- Clearifying the roles of regional stakeholders (8Cities, Thermen- und Vulkanland, Castle Road, Rote 66, Private Organisations)

Please upload the Event Report and all relevant materials to <u>Amazing AoE Google Drive</u> in the relevant folder and send Anja Krajnik (<u>anja.krajnik@iskriva.net</u>) the link to the folder (put Urška Dolinar: <u>urska.dolinar@iskriva.net</u> in "cc").



# Attendance list:





# **List of Participants**

Responsible Green Destination Amazon of Europe
Interreg Danube Transnational Programme Project - DTP3-362-2.2

Training Workshop for regional stakeholders

Kornberg Castle, Dörfl 2, 8330 Feldbach

on the 27th of September, at 10 a.m.

Name/Institution	Mail	Signature
KLAUS SUNDL FENRING	feling or at	Simell
HIERZI GERLAD		4.6
TANDA FRIESS WEIZ GMbH	tonge fress 2	Friel
CHRISTIVE NEUHOOD		Newhold
SOULA SKALVIK		Statuik
were horizonal/60051	s Lexal Geosts, at	led,
GETHER Robert Roll	up Office & bitache at	All
CONTOCA CHAISTHAY		R

Project co-Aunded by the European Union funds (ERDF, IPA) DTP3-362-2.2 Assume Anti-



# 5. RESULTS AND OUTPUTS

The Amazon of Europe Bike Trail (AoE BT) Academy has been established during the Amazon of Europe Bike Trail project to train the service providers in important topics which are relevant for the whole customer success of the AoE BT. The current project Amazing Amazon of Europe is a follow up project, which continues with the implementation of further trainings based on the foundings of the AOE BT Academy. The results of this implementation are different kinds of trainings where stakeholders and service providers gained different skills. The applied capacity building measurements withing the internal stakeholder trainings and the development of two of the three flagship tourism products, the Amazing Moments nature and culture & culinary, was one achievement. It can be said that the held trainings for stakeholders have been successfully be implemented. Also, the development of the new flagship products.

Service providers and important stakeholders where informed and trained to be able to transfer the values, the idea, the story and much more of this new bike destination. They got important insights in service and product quality measurements and were first hand trained in those two success decisive areas. Also, the inclusion of the regional partners within this whole process is part of the capacity building measures. They can apply the gained know-how to develop new Amazing Moments in the near future.

The main goal of creating a joint story for the Amazon of Europe as a sustainable tourism region within the workshop series of the story telling workshop within the external trainings was reached. Successfully. Many different service providers and stakeholder, covering most of the AoE destination, were trained in the joint story of the AoE destination and how to include their individual story within it. Also giving them a feeling of what it means to be part of this and how the individuals can support the greater success of this new destination was transmitted. The service providers and stakeholders got trained in how to use storytelling as an effective marketing tool for responsible tourism and got the knowledge of the concepts hero's journey and flow in tourism.

Also the external trainings beside the story telling workshop where covering the proposed topics of the training curriculum.

It is obvious, that it will be a never-ending process of learning and development. Therefore, it is great to see, that almost all visited stakeholders are motivated to take those actions and efforts, for the final goal of having a successful new green destination, Amazon of Europe. Especially the points service quality and language skills still need to be improved.